

**dream**   
office REIT



*Dream Office REIT*

# Annual Report 2022





Adelaide Place  
Toronto, ON





## **dream** office REIT

Dream Office REIT is an unincorporated,  
open-ended real estate investment trust.

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Dream Office REIT is a premier office landlord in downtown Toronto with over 3.5 million square feet owned and managed. We have carefully curated an investment portfolio of high-quality assets in irreplaceable locations in one of the finest office markets in the world.

# Letter to Unitholders

In 2022, the macroeconomic environment changed dramatically. Each real estate asset class has adapted differently to the residual effects of the pandemic, geopolitical conflicts and sharp rise in interest rates.

Industrial and residential sectors have clear demand, increasing rents and high occupancy such that rents have increased more than the increase in cap rates resulting in increasing values. The office sector continues to recover from the disruption from Covid. People are returning to the office in increasing numbers and the downtowns and public transit are increasingly busy. Even with these improvements, companies have been slow to make new decisions on their office space. Occupancy has remained lower than before Covid but is relatively stable in the downtown core. Our net operating income is relatively stable and we are maintaining our occupancy. However, we are yet to see material increases to our occupancy.

The year has started with some positive economic data. Inflation is declining, interest rates are moderating, and jobs are readily available. While inflation currently is not down to the level wanted by the Central Banks, it is going towards the right direction. With the job market strong, there may be the possibility of a gentler landing, with interest rates trending lower over time. Overall, it feels that the economy is more resilient than many thought. Hopefully our tenants will start to feel comfortable enough to make new commitments as they see more evidence that the economy is trending towards a positive direction.

We are very fortunate that our buildings are in downtown Toronto, which remains a dynamic and growing city supported by strong immigration trends. The assets are in great locations and our committed occupancy has remained stable. Our plan of improving our buildings through modernization and decarbonization will continue to add significant value to our business. We are well positioned to see increasing occupancy as tenants become more comfortable to make longer term decisions.

There are many ways to achieve value in our business through uses of our properties in addition to managing them as traditional office buildings. The rezoning and redevelopment processes are time consuming but create a lot of value and diversification to our business over time.

We were able to sell our 720 Bay asset for \$135 million, representing a premium over our IFRS carrying value and we intend to use the net proceeds to repay debts and

opportunistically repurchase units under NCIB. The sale helped to de-risk our balance sheet without sacrificing quality in our Toronto portfolio. In addition, we have many assets in the adjacent area that should benefit from the burgeoning hospital, health care and life sciences industry.

The investment in our Bay Street assets is substantially complete. We believe our efforts to revitalize these assets into best-in-class boutique office buildings will help attract top tier tenants and high rents. Once finished, the Bay Street Collection will become a great place for dining and drinks after work.

Lenders are generally more cautious today as they reduce their exposure to lower quality real estate and maintain adequate reserves. We are fortunate that Canada's lenders have been supportive of real estate companies with long standing track records. In addition, our buildings are well located and we have invested a significant amount of capital to make them more competitive. We have been proactively addressing our upcoming debt maturities and anticipate no issues in refinancing this year. With interest rates moving rapidly in the past year, we have been carefully monitoring our variable interest rate loans and locking rates where reasonable to limit our exposure to rate volatility.

This year, we look forward to making progress in leasing, increasing our occupancy and improving our financial metrics. We are seeing larger occupiers, including the government, reemphasize their return-to-office mandates, with clearer guidelines of when employees are expected to be in the office but we think the adoption and enforcement will continue to take a bit of time.

We will continue to identify opportunities to crystalize value and improve our balance sheet. Our conviction is that over time, the quality and location of our assets will stand out and endure the test of time, and we will be very well positioned when office returns to favour. Thank you for your continued support in our business.

Sincerely,



**Michael J. Cooper**  
Chief Executive Officer

February 16, 2023





Dream Collection  
Toronto, ON

# At a Glance\*

Dream Office REIT owns well-located, high-quality central business district office properties in major urban centres across Canada, with a focus on downtown Toronto.

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**28**

investment properties

**5.1 million**

square feet of gross leasable area

**84.4%**

in-place and committed occupancy

**\$3.1 billion**

in total assets

**\$31.36**

NAV per unit





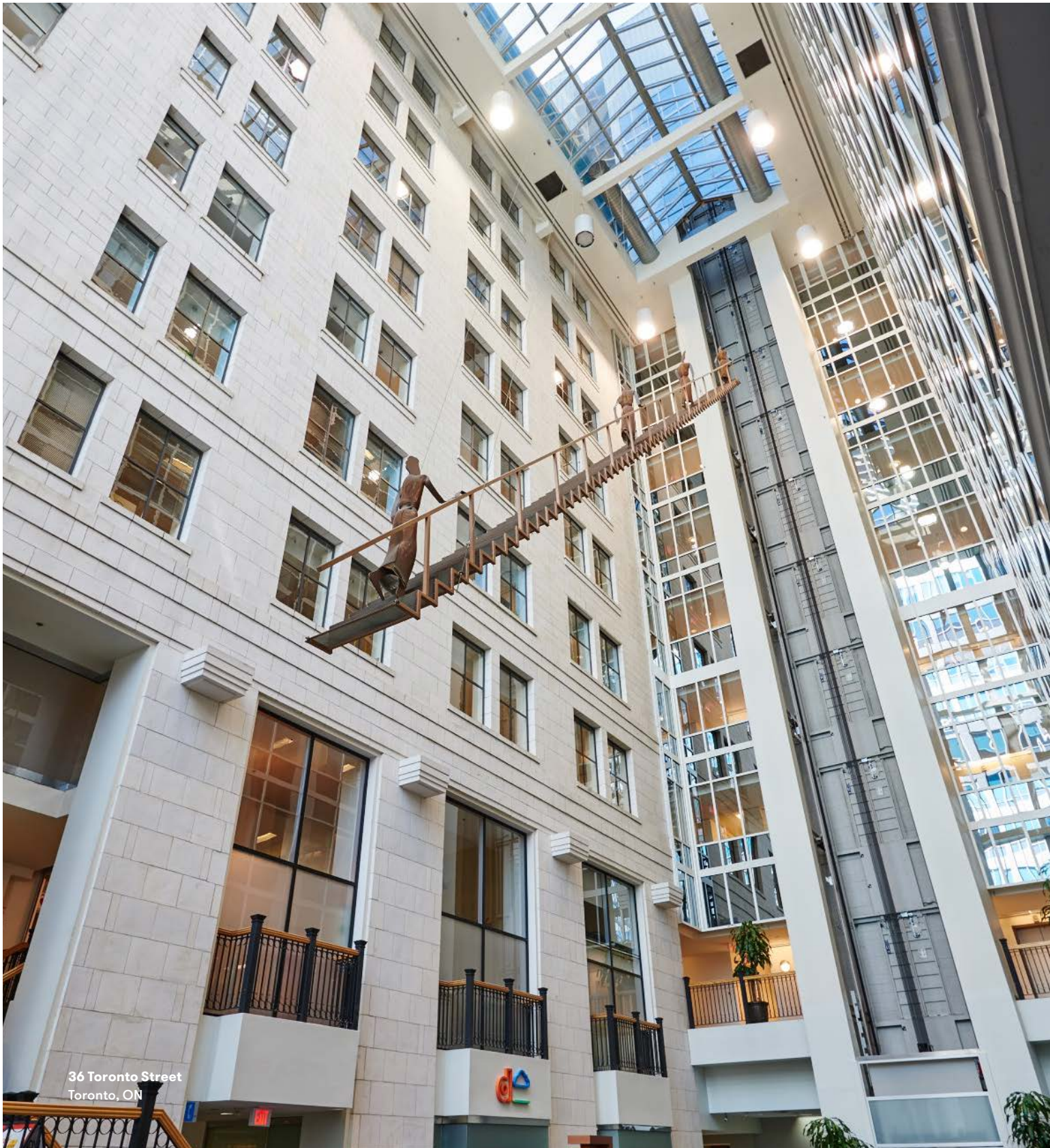


438 University Ave  
Toronto, ON



Dream Office REIT

# At a Glance



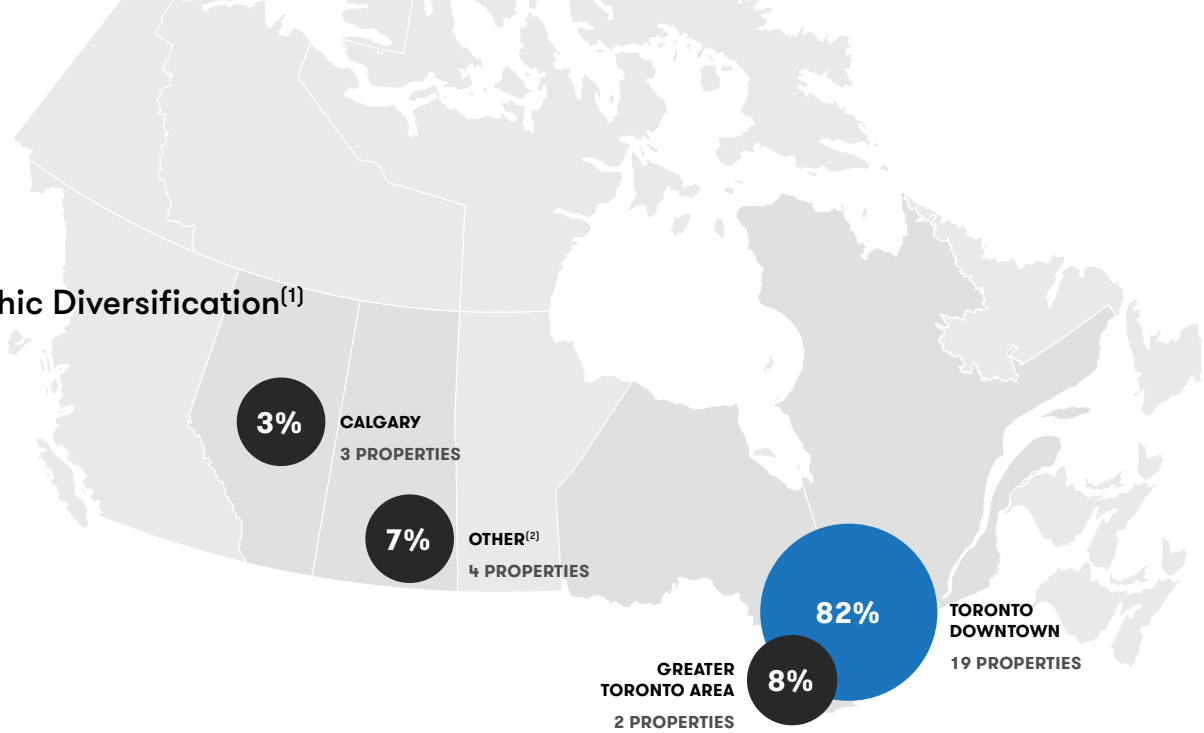
36 Toronto Street  
Toronto, ON







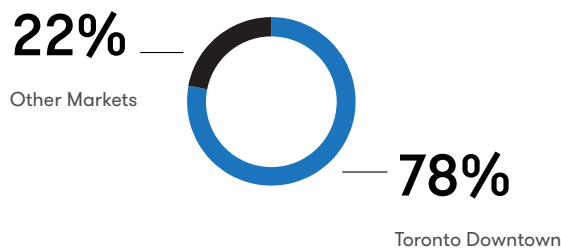
## Geographic Diversification<sup>(1)</sup>



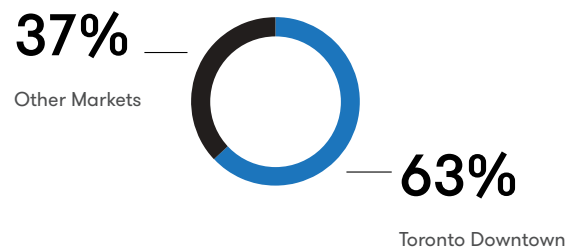
## Top Ten Tenants with Weighted Average Lease Term of 6.0 Years

| TENANT                                   | GROSS RENTAL REVENUE (%) | OWNED AREA (THOUSANDS OF SQ. FT.) | OWNED AREA (%) | CREDIT RATING <sup>(3)</sup> |
|--|--------------------------|-----------------------------------|----------------|------------------------------|
| Government of Canada                     | 9.4                      | 334                               | 6.7            | AAA/A-1+                     |
| Government of Ontario                    | 6.6                      | 278                               | 5.5            | A+/A-1                       |
| International Financial Data Services    | 3.6                      | 137                               | 2.7            | N/R                          |
| U.S. Bank National Association           | 2.6                      | 185                               | 3.7            | AA-/A-1+                     |
| State Street Trust Company               | 2.6                      | 82                                | 1.6            | AA-/A/A-1+                   |
| Co-operators Life Insurance              | 2.4                      | 119                               | 2.4            | A-                           |
| Medcan Health Management Inc.            | 2.3                      | 69                                | 1.4            | N/R                          |
| International Language Academy of Canada | 2.2                      | 86                                | 1.7            | N/R                          |
| WeWork                                   | 2.2                      | 65                                | 1.3            | CCC+                         |
| Veeva Software Solutions                 | 1.6                      | 54                                | 1.1            | N/R                          |
| <b>Total</b>                             | <b>35.5</b>              | <b>1,409</b>                      | <b>28.1</b>    |                              |

## Comparative Properties NOI by Region<sup>(4)</sup>



## Gross Leasable Area by Region<sup>(5)</sup>



(1) This chart illustrates the fair value of investment properties by region, excluding a property held for sale and investment in joint ventures, as at December 31, 2022.

(2) Other includes 5% in Saskatchewan and 2% in U.S., based on investment property fair value.

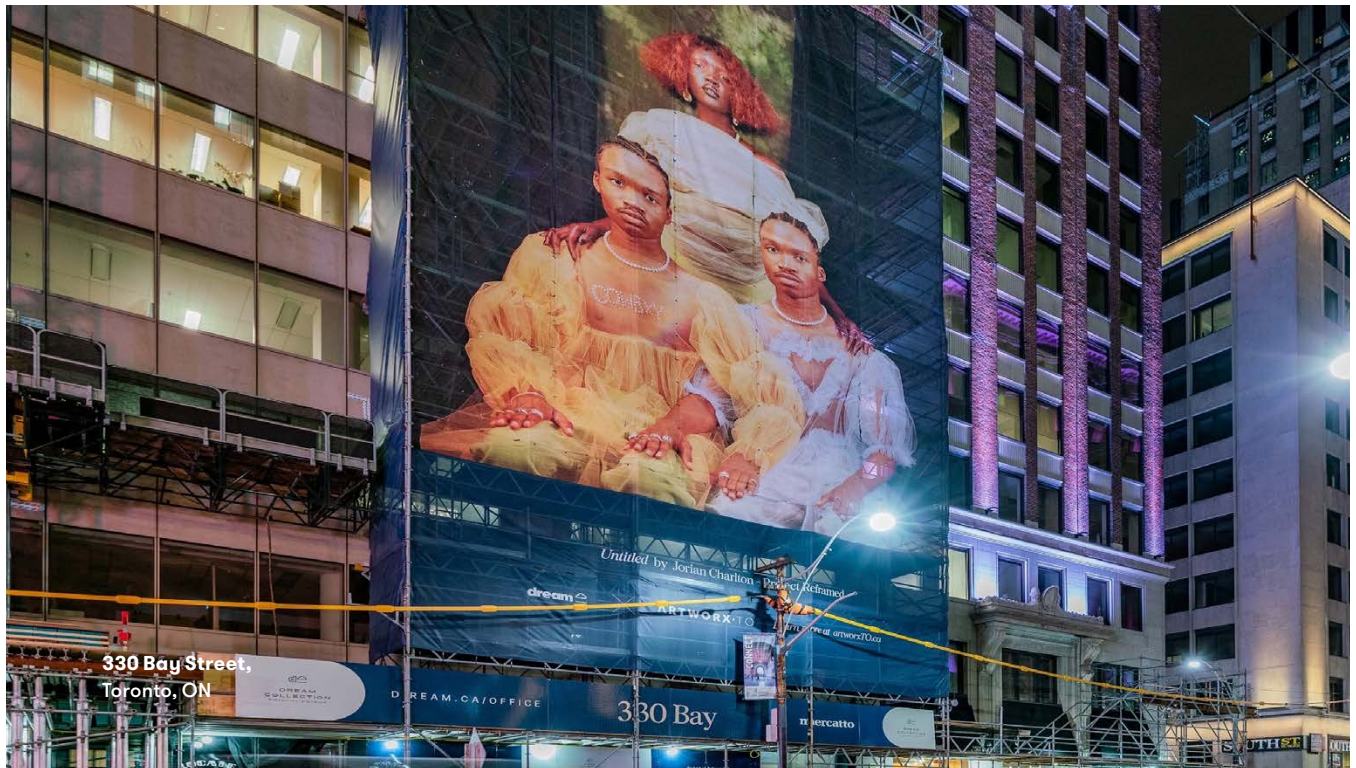
(3) Credit ratings are obtained from Standard & Poor's Rating Services Inc. and may reflect the parent's or guarantor's credit rating. N/R – not rated.

(4) This chart illustrates comparative properties NOI by region for the year ended December 31, 2022, excluding a property held for sale and sold properties, properties under development, completed properties under development and investments in joint ventures that are equity accounted.

(5) This chart illustrates the gross leasable area of investment properties by region, excluding a property held for sale, properties under development and investments in joint ventures that are equity accounted as at December 31, 2022.



# ESG Highlights



## Net Zero by 2035 Action Plan

As part of the Dream Group of Companies, Dream Office issued its [Net Zero by 2035 Action Plan](#), which was one of the first of its kind in the Canadian real estate market and outlines our interim targets, the steps we intend to take to get to net zero, and how we will measure and verify our progress. The comprehensive plan details our commitment, investment and emissions boundaries, actionable delivery strategy, and oversight and transparency plans.

The plan serves as an update to the science-based commitments made in 2021, including the commitment to achieving net zero by 2035 and the commitment made by Dream Unlimited, on behalf of Dream Office, to join the Net Zero Asset Managers initiative, which represents asset managers around the world aligned with net zero targets of 2050 or sooner. In developing our Net Zero Action Plan by 2035, we considered peer commitments and investor expectations, current and proposed government regulations, existing technologies, and leading science-based standards and frameworks as well as our ESG strategy and current reporting obligations.

Dream Office is committed to net zero Scope 1 and 2 and select Scope 3 greenhouse gas (“GHG”) emissions (operational and development) by 2035. The commitment is focused on material emissions sources within our operational control and prioritizes emission reduction activities where we can have the greatest impact.

Dream Office continues to report on its progress towards meeting its targets and milestones in its annual Corporate Sustainability Report and through its commitment to the Net Zero Asset Managers initiative. Across the Dream group of companies, 61% of total assets under management is committed to be managed in line with net zero for Scope 1 and 2 emissions by 2035.

## Sustainability Report

See our 2021 Sustainability Update Report, as a part of the Dream Group of Companies under the Sustainability section of our website at: [www.sustainability.dream.ca](http://www.sustainability.dream.ca)





## Environmental

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### Platinum level

Achieved Platinum level Green Lease Leaders recognition by the Institute for Market Transformation and the U.S. Department of Energy's Better Buildings Alliance

### First

heritage building in Canada to be SmartScore Gold Certified

### \$100,000+

received in energy efficiency rebates and incentives

### Sustainability

linked loan tied to performance targets for GHG intensity and green building certifications

### Communicated

strategy to achieve net zero by 2035 for its Scope 1, Scope 2, and select Scope 3 emissions

## Social

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### Named

Best Workplaces™ for Giving Back by Great Places to Work® for the second consecutive year

### Honoured

as one of Canada's Best Employers for Recent Graduates by the Career Directory

### Selected

as a three-time honouree of the Globe and Mail's Report on Business "Women Lead Here" program that benchmarks gender parity (2020, 2021 and 2022)



of employees are women<sup>(1)</sup>

### 6.5 years

average tenure for Dream Office employees

## Governance

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### Five Star Rating

achieved for the second consecutive year which places it in the top 20% of the global real estate assessment benchmark



of Trustees are independent<sup>(4)</sup>



of Trustees are women<sup>(4)</sup>

(1) Includes only employees 100% dedicated to Dream Office REIT and shared services functions for the Dream entities as at December 31, 2022. Excludes employees on unpaid leaves of absence (e.g., permanent disability, long-term disability, parental leave) and interns.

(2) Managers include employees at the manager level and above as at December 31, 2022.

(3) All intellectual property rights to this data belong exclusively to GRESB B.V. All rights reserved. GRESB B.V. has no liability to any person (including a natural person, corporate or unincorporated body) for any losses, damages, costs, expenses or other liabilities suffered as a result of any use of or reliance on any of the information which may be attributed to it.

(4) As at December 31, 2022.



# ESG Commitments

Our overarching commitment to Building Better Communities requires us to address climate change. In addition to the ESG metrics and targets and impact verticals built into each of our projects, we are committed to an overall thoughtful and specific approach to reducing carbon emissions in line with international standards and commitments.

Dream Office has committed to supporting the following international initiatives to demonstrate our commitment to climate action and responsible investing:



## United Nations Principles for Responsible Investment

The United Nations Principles for Responsible Investment (PRI) is the world's leading responsible investor collaboration. It supports its signatories to incorporate environmental, social and governance factors into their investment and ownership decisions. Signatories commit to follow PRI's six principles and report annually on their progress through the PRI Reporting Framework. Dream Unlimited, with support from Dream Office, became a signatory to the PRI in 2021 and will report on its responsible investment activities starting in 2023.



## Taskforce on Climate-related Financial Disclosures

In 2017, the Financial Stability Board established the Taskforce on Climate-related Financial Disclosures (TCFD) to provide guidance and recommendations on climate-related risk and opportunity disclosures. The TCFD recommendations are structured around four core reporting areas: governance, strategy, risk management and metrics and targets. In 2022, Dream Office completed scenario analysis, which is a corporate strategy and risk/opportunity identification exercise to evaluate how we prepare for the implications of climate change and climate-related financial disclosures.

### NET ZERO ASSET MANAGERS INITIATIVE

## NZAM

The Net Zero Asset Managers (NZAM) initiative is an alliance of global asset managers committing to supporting the goal of net zero GHG emissions by 2050 or sooner, in line with the global efforts to limit warming to 1.5 degrees Celsius. The initiative covers 301 signatories and U.S.\$59 trillion in assets under management. Dream Unlimited, with the support of Dream Office, was one of the first Canadian companies to join the Net Zero Asset Managers initiative in October 2021 and made its initial target disclosure in 2022.



## GRESB

Global Real Estate Sustainability Benchmark (GRESB) is an independent organization that validates ESG performance data. It is the global standard for ESG benchmarking and reporting for listed property companies, private property funds, developers and investors that invest directly in real estate. In addition to achieving a 5-star rating, which is a recognition of being in the 20% of the benchmark and scoring an impressive score of 92/100, Dream Office REIT scored full marks in the Leadership, Policies, Reporting, Targets, Data Monitoring and Review categories.

(1) All intellectual property rights to this data belong exclusively to GRESB B.V. All rights reserved. GRESB B.V. has no liability to any person (including a natural person, corporate or unincorporated body) for any losses, damages, costs, expenses or other liabilities suffered as a result of any use of or reliance on any of the information which may be attributed to it.





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Toronto, ON



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360 Bay Street  
Toronto, ON



# Management's discussion and analysis

(All dollar amounts in our tables are presented in thousands of Canadian dollars, except for rental rates and per unit amounts, or unless otherwise stated)

## SECTION I

### KEY PERFORMANCE INDICATORS AT A GLANCE

Performance is measured by these and other key indicators:

|  | As at                |                       |                      |
|--|----------------------|-----------------------|----------------------|
|  | December 31,<br>2022 | September 30,<br>2022 | December 31,<br>2021 |
| <b>Total properties<sup>(1)</sup></b>                                |                      |                       |                      |
| Number of active properties  | 26                   | 27                    | 29                   |
| Number of properties under development                               | 2                    | 2                     | 1                    |
| Gross leasable area ("GLA") (in millions of square feet)             | 5.1                  | 5.4                   | 5.5                  |
| Investment properties value  | \$ 2,382,883         | \$ 2,596,815          | \$ 2,569,002         |
| <b>Total portfolio<sup>(2)</sup></b>                                 |                      |                       |                      |
| Occupancy rate – including committed (period-end) <sup>(3)</sup>     | 84.4%                | 85.7%                 | 85.5%                |
| Occupancy rate – in-place (period-end) <sup>(3)</sup>                | 81.0%                | 81.8%                 | 82.9%                |
| Average in-place and committed net rent per square foot (period-end) | \$ 24.90             | \$ 23.71              | \$ 23.25             |
| Weighted average lease term (years)                                  | 5.3                  | 5.3                   | 5.2                  |

|   | Three months ended   |                      | Year ended           |                      |
|---|----------------------|----------------------|----------------------|----------------------|
|   | December 31,<br>2022 | December 31,<br>2021 | December 31,<br>2022 | December 31,<br>2021 |
| <b>Operating results</b>  |                      |                      |                      |                      |
| Net income (loss)   | \$ (82,607)          | \$ 26,881            | \$ 63,641            | \$ 154,207           |
| Funds from operations ("FFO") <sup>(4)</sup>                          | 19,310               | 21,751               | 80,594               | 87,615               |
| Net rental income   | 27,342               | 26,522               | 106,124              | 107,134              |
| Comparative properties net operating income ("NOI") <sup>(4)(5)</sup> | 26,426               | 26,399               | 102,128              | 105,934              |
| <b>Per unit amounts</b>   |                      |                      |                      |                      |
| Diluted FFO per Unit <sup>(4)(6)</sup>                                | \$ 0.37              | \$ 0.40              | \$ 1.52              | \$ 1.56              |
| Distribution rate per Unit  | 0.25                 | 0.25                 | 1.00                 | 1.00                 |

|   | As at                |                      |
|---|----------------------|----------------------|
|   | December 31,<br>2022 | December 31,<br>2021 |
| <b>Financing</b>  |                      |                      |
| Weighted average face rate of interest on debt (period-end) <sup>(7)</sup>    | 4.42%                | 3.28%                |
| Interest coverage ratio (times) <sup>(4)</sup>                                | 2.5                  | 3.0                  |
| Total debt  | 1,372,783            | 1,283,273            |
| Total assets  | 3,066,892            | 3,065,560            |
| Net total debt-to-normalized adjusted EBITDAFV ratio (years) <sup>(4)</sup>   | 10.4                 | 9.8                  |
| Level of debt (net total debt-to-net total assets) <sup>(4)</sup>             | 44.6%                | 41.8%                |
| Average term to maturity on debt (years)                                      | 3.1                  | 3.6                  |
| <b>Undrawn credit facilities, available liquidity and unencumbered assets</b> |                      |                      |
| Undrawn credit facilities   | \$ 163,542           | \$ 192,355           |
| Available liquidity <sup>(4)</sup>  | \$ 171,560           | \$ 201,118           |
| Unencumbered assets <sup>(4)</sup>  | \$ 115,662           | \$ 178,268           |
| <b>Capital (period-end)</b>   |                      |                      |
| Total number of REIT A Units and LP B Units (in millions) <sup>(8)</sup>      | 51.3                 | 53.3                 |
| Net asset value ("NAV") per unit <sup>(4)</sup>                               | \$ 31.36             | \$ 31.49             |

(1) Total properties excludes a property held for sale and investments in joint ventures that are equity accounted at the end of each period.

(2) Total portfolio excludes a property held for sale, properties under development and investments in joint ventures that are equity accounted at the end of each period.

(3) Occupancy figures as at December 31, 2022 exclude 720 Bay Street in Toronto, which was classified as an asset held for sale. Were 720 Bay Street included in the year-end occupancy figures, total portfolio in-place occupancy would have been 81.9% and in-place and committed occupancy would have been 85.1%.

- (4) FFO, comparative properties NOI and available liquidity are non-GAAP financial measures. Diluted FFO per unit, interest coverage ratio (times), net total debt-to-normalized adjusted EBITDAFV ratio (years), level of debt (net total debt-to-net total assets) and NAV per unit are non-GAAP ratios. Unencumbered assets is a supplementary financial measure. Please refer to the sections “Non-GAAP Financial Measures and Ratios” and “Supplementary Financial Measures and Other Disclosures” for details of these measures.
- (5) Current and comparative period excludes acquired properties, properties sold and held for sale, properties under development, completed properties under development and joint ventures that are equity accounted as at December 31, 2022. Properties acquired and properties under development completed subsequent to January 1, 2021 along with properties under development are excluded from comparative properties NOI.
- (6) Diluted weighted average number of units is used in the calculation of diluted FFO per unit. Diluted weighted average number of units is defined in the “Supplementary Financial Measures and Other Disclosures” section under the heading “Weighted average number of units”.
- (7) Weighted average face rate of interest on debt is calculated as the weighted average contractual face rate of all interest-bearing debt balances excluding debt in joint ventures that are equity accounted.
- (8) Total number of REIT A Units and LP B Units includes 5.2 million LP B Units (or subsidiary redeemable units) that are classified as a liability under IFRS.

## **BASIS OF PRESENTATION**

Our discussion and analysis of the financial position and results of operations of Dream Office Real Estate Investment Trust (“Dream Office REIT” or the “Trust”) should be read in conjunction with the audited consolidated financial statements of Dream Office REIT and the accompanying notes for the year ended December 31, 2022. Such consolidated financial statements have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (“IFRS”). The Canadian dollar is the functional and reporting currency for the purposes of preparing the consolidated financial statements.

This management’s discussion and analysis (this “MD&A”) is dated February 16, 2023.

For simplicity, throughout this discussion, we may make reference to the following:

- “REIT A Units”, meaning the REIT Units, Series A of the Trust;
- “REIT B Units”, meaning the REIT Units, Series B of the Trust;
- “REIT Units”, meaning the REIT A Units and REIT B Units, collectively;
- “Units”, meaning the REIT Units and Special Trust Units, collectively; and
- “LP B Units” and “subsidiary redeemable units”, meaning the LP Class B, Series 1 limited partnership units of Dream Office LP (a subsidiary of the Trust).

When we use terms such as “we”, “us” and “our”, we are referring to Dream Office REIT and its subsidiaries.

Certain figures in this document are presented on a comparative portfolio basis. Comparative portfolio figures represent the results of investment properties that the Trust has owned in all periods presented. Properties acquired and properties under development completed subsequent to January 1, 2021, along with properties under development, are excluded from comparative portfolio figures. Except as specifically noted, the results of investments that are equity accounted are excluded from disclosures in this document.

Market rents disclosed throughout this MD&A are management’s estimates as at December 31, 2022 and are subject to change based on future market conditions.

In addition, certain disclosures incorporated by reference into this MD&A include information regarding our largest tenants that has been obtained from available public information. We have not verified any such information independently.

## **FORWARD-LOOKING DISCLAIMER**

Certain information herein contains or incorporates comments that constitute forward-looking information within the meaning of applicable securities legislation, including but not limited to statements relating to the Trust’s objectives, strategies to achieve those objectives, the Trust’s beliefs, plans, estimates, projections and intentions, and similar statements concerning anticipated future events, future growth, stability of NOI at our properties, results of operations, performance, business prospects and opportunities, acquisitions or divestitures, tenant base, rent collection, future maintenance and development plans and costs, capital investments, financing, the availability of financing sources, income taxes, vacancy, renewal and leasing assumptions, future leasing costs and lease incentives, litigation and the real estate industry in general; as well as specific statements regarding our distributions and net income; the demand for industrial and residential sectors; our development, redevelopment, rezoning and intensification plans and timelines, and our expectation that these plans will create value and diversify of our business; expectations regarding the resiliency and strength of the economy and economic data generally, including the decline of inflation, moderation of interest rates, and strength of the jobs market; the dynamism and growth of the downtown Toronto area, including due to immigration trends; our intention to use the net proceeds of the sale of 720 Bay to repay debt and repurchase units under our NCIB; the expectation that our assets in downtown Toronto will benefit from the hospital, health care and life sciences industry; expectations regarding occupancy levels in our portfolio



and in certain locations, occupancy commitments and related timelines; expectations and plans for repositioning certain properties, including properties held vacant for future occupancy; our commitment to invest in our downtown Toronto portfolio and retrofit our properties in the Bay Street corridor; our expectation that the Bay Street collection will become a great place for certain recreational activities; the competitiveness of our buildings; our modernization, decarbonization and retrofit plans for certain properties, including in respect of attaining the Dream Collection standard, and the belief that modernization and decarbonization will add value to our business; expected capital requirements and cost to complete development projects; the expectation that development costs for certain projects will satisfy the terms of the Canada Infrastructure Bank credit facility; timing of project completion, including in respect of revitalization and renovation projects; the effect of building improvements on tenant experience, building quality and performance; our ability to attract and retain tenants, including in respect of ongoing prospective tenant negotiations; our acquisition and leasing pipeline; leasing velocity, square footage expected to be leased, property operating costs and rates on future leasing; our expectations regarding future demand for office space in urban markets in Canada; our ability to deliver best-in-class boutique office space to our tenants through capital improvements and redevelopments; our expectations regarding the novel coronavirus (“COVID-19”) pandemic and the timing of current and prospective tenants’ return to the office and its effects on our business and financial metrics, including in respect of leasing, cities’ downtown traffic, building traffic and our revenues; expected progress on leasing, increasing our occupancy, and improving our financial metrics; our conviction that the quality and location of our assets will result in certain benefits; anticipated financial performance of tenants with percentage rent arrangements; our ability to achieve building certifications; our ability to increase building performance and achieve certain energy efficiency and greenhouse gas (“GHG”) reduction goals, including in respect of specific properties and of retrofits made in connection with the Canada Infrastructure Bank’s credit facility; our commitment to achieve net zero scope 1 and 2 and select scope 3 (operational and development) GHG emissions by 2035; our ability to align with the recommendations of the Task Force on Climate-related Financial Disclosures (“TCFD”); the purchase of REIT A Units outside of restricted or blackout periods; our expectation that cash flows less interest may be less than total distributions; the expectation that net income will vary from total distributions; the expectation that there could be timing differences on distributions as a result of intensification and redevelopment projects; the recoverability of capital investments from future tenants; the future composition of our portfolio; our ability to mitigate certain risks; expected tax obligations; our capital commitments in respect of certain investment properties; expectations regarding the funds we manage; future cash flows, debt levels, liquidity and leverage; our ability to refinance our debt; our ability to meet obligations with current cash and cash equivalents on hand, cash flows generated from operations, revolving credit facilities and conventional mortgage refinancing; our future capital requirements and ability to meet those requirements; and our overall financial performance, profitability and liquidity for future periods and years. Forward-looking statements generally can be identified by words such as “outlook”, “objective”, “may”, “will”, “would”, “expect”, “intend”, “estimate”, “anticipate”, “believe”, “should”, “could”, “likely”, “plan”, “project”, “budget”, “continue” or similar expressions suggesting future outcomes or events.

Forward-looking information is based on a number of assumptions and is subject to a number of risks and uncertainties, many of which are beyond Dream Office REIT’s control, which could cause actual results to differ materially from those disclosed in or implied by such forward-looking information. These assumptions include, but are not limited to: that no unforeseen changes in the legislative and operating framework for our business will occur, including unforeseen changes to tax laws; that we will meet our future objectives and priorities; that inflation will remain relatively low; that we will have access to adequate capital to fund our future projects and plans; that our future projects and plans will proceed as anticipated; that government restrictions due to COVID-19 will continue to ease and will not be reimposed in any material respects that affect our and our tenants’ ability to operate our businesses at our properties; inflation and interest rates will not materially increase beyond current market expectations; that we will have the ability to refinance our debts as they mature; and that future market and economic conditions will develop as expected. Risks and uncertainties include, but are not limited to, general and local economic and business conditions, including in respect of real estate; foreign exchange rates; employment levels; mortgage and interest rates and regulations; inflation; risks related to a potential economic slowdown in certain of the jurisdictions in which we operate and the effect inflation and any such economic slowdown may have on market conditions and lease rates; risks associated with unexpected or ongoing geopolitical events, including disputes between nations, war, terrorism or other acts of violence; the uncertainties around the availability, timing and amount of future equity and debt financings; the impact of the COVID-19 pandemic on the Trust; the effect of government restrictions on leasing and building traffic; the ability of the Trust and its tenants to access government programs; regulatory risks; environmental risks; consumer confidence; the financial condition of tenants and borrowers; the timing and extent of current and prospective tenants’ return to the office; our ability to sell investment properties at a price which reflects fair value; leasing risks, including those associated with the ability to lease vacant space and rental rates on future leases; our ability to source and complete accretive acquisitions; the ability to effectively integrate acquisitions; development risks, including construction costs, project timings and the availability of labour; NOI from development properties on completion; tax risks, including our continued compliance with the real estate investment trust (“REIT”) exception under the specified investment flow-through trust (“SIFT”) legislation; and other risks and factors described from time to time in the documents filed by the Trust with securities regulators.

Although the forward-looking statements contained in this MD&A are based on what we believe are reasonable assumptions, there can be no assurance that actual results will be consistent with these forward-looking statements. Forward-looking information is disclosed in this MD&A as part of the sections “Our Objectives”, “Business Update” and “Comparative Properties NOI”.

All forward-looking information is as of February 16, 2023. Dream Office REIT does not undertake to update any such forward-looking information whether as a result of new information, future events or otherwise, except as required by applicable law. Additional information about these assumptions, risks and uncertainties is contained in our filings with securities regulators, including our latest Annual Report and Annual Information Form available on the System for Electronic Document Analysis and Retrieval (“SEDAR”) at [www.sedar.com](http://www.sedar.com). Certain filings are also available on our website at [www.dreamofficereit.ca](http://www.dreamofficereit.ca).

## **OUR OBJECTIVES**

We have been and remain committed to:

- Managing our business and assets to provide both yield and growth over the longer term;
- Driving superior risk-adjusted returns and growth in our net asset value by investing in our assets through upgrades, intensification and redevelopment, and selectively disposing of assets with lower long-term return potential;
- Building and maintaining a strong, flexible and resilient balance sheet; and
- Maintaining a REIT status that satisfies the REIT exception under the SIFT legislation.

## **ENVIRONMENTAL, SOCIAL AND GOVERNANCE UPDATE**

On March 31, 2022, the Trust entered into an unsecured non-revolving credit facility and term credit facility with the Canada Infrastructure Bank under its Commercial Building Retrofit Initiative (the “CIB Facility”). Under the CIB Facility, the Canada Infrastructure Bank will lend the Trust up to \$112.9 million for commercial property retrofits in order to achieve certain energy efficiency savings and GHG emission reductions. The non-revolving portion of the CIB Facility is available until the earlier of March 31, 2027 or the completion of all funded projects, at which point the aggregate drawings are converted to a 20-year amortizing term credit facility with an amended rate based on the GHG emission reductions achieved.

During 2022, the Trust, jointly with Dream Unlimited Corp., Dream Impact Trust and Dream Industrial Real Estate Investment Trust (“Dream Industrial REIT”), unveiled its Net Zero by 2035 Action Plan. Under the plan, the Trust has indicated its commitment to achieving net zero scope 1 and 2 and select scope 3 (operational and development) GHG emissions by the year 2035. The Trust’s plan to meet this goal includes transitioning to lower carbon energy sources; increasing building energy efficiency; on-premises energy generation, where possible; and the purchasing of carbon offsets.

During the second half of 2022, we drew \$7.9 million on our CIB Facility. These draws represented 80% of the costs to date for capital retrofits at certain downtown Toronto properties for projects to reduce the operational carbon emissions in these buildings by an estimated 1,200 tonnes of carbon dioxide (“CO<sub>2</sub>”), or 50.1%, per year on project completion.

In May 2022, the Trust was awarded a Platinum Level award by the Green Lease Leader program during the Better Buildings, Better Plants Summit by the Institute for Market Transformation and the U.S. Department of Energy’s Better Buildings Alliance, for ambitious building energy reduction and social impact goals. This is the first year that the Platinum Level award was implemented, and the Trust is one of the few applicants to achieve the highest level of recognition.

During 2022, we made our second submission to the GRESB assessment. We again achieved a five-star rating with a score of 92/100, an improvement from our prior year score of 91/100. Our higher score is attributable to policy updates to integrate environmental, social and governance (“ESG”) matters throughout the Trust and our work to align with the recommendations of the TCFD.

The Trust has also converted both of its revolving credit facilities to sustainability-linked credit facilities. The amended revolving credit facilities have certain performance targets relating to GHG intensity and green building certifications, with pricing for the facilities decreasing or increasing based on whether the Trust meets, or fails to meet, the targets.

## **BUSINESS UPDATE**

As at December 31, 2022, the Trust had \$3.1 billion of total assets, \$2.4 billion of investment properties and \$1.4 billion of total debt. Approximately 2% of the Trust’s total portfolio is currently sublet, with a weighted average in-place net rent of just over \$26 per square foot.

During Q4 2022, the Trust executed leases totalling approximately 180,000 square feet across our portfolio. In Toronto downtown, the Trust executed 175,000 square feet of leases at a weighted average initial net rent of \$33.18 per square foot, or 28.7% higher



than the weighted average prior net rent per square foot on the same space, with a weighted average lease term of 6.0 years. In the Other markets region, comprising our properties located in Calgary, Saskatoon, Regina, Mississauga, Scarborough, and the United States (“U.S.”), we executed leases totalling 5,000 square feet at a weighted average net rent of \$22.02 per square foot, an increase of 7.8% from the weighted average prior net rent on the same space, with a weighted average lease term of 4.7 years.

Over the course of 2022, we executed leases totalling approximately 659,000 square feet across our portfolio. In Toronto downtown, the Trust executed 575,000 square feet of leases, including a 54,000 square foot lease with a flexible workspace provider where rents comprise a share of the tenant’s net revenues. The remaining 521,000 square feet of leases were at a weighted average initial net rent of \$34.64 per square foot, or 34.6% higher than the weighted average prior net rent per square foot on the same space, with a weighted average lease term of 6.2 years. In the Other markets region, we executed leases totalling 84,000 square feet at a weighted average initial net rent of \$18.26 per square foot, or 3.8% higher than the weighted average prior net rents on the same space, with a weighted average lease term of 4.8 years. Subsequent to December 31, 2022, to date, the Trust has secured a further 70,000 square feet of leases in Toronto downtown at a weighted average initial net rent of \$42.01 per square foot, or 25.9% higher than the weighted average prior net rent per square foot on the same space, with a weighted average lease term of 8.6 years.

To date, the Trust has secured commitments for approximately 601,000 square feet, or 83%, of 2023 full-year natural lease expiries. In Toronto downtown, 29,000 square feet, or approximately 1% of the region’s gross leasable area, is currently being held intentionally vacant for retail repositioning and property improvement purposes.

We remain committed to investing in our well-located real estate portfolio in downtown Toronto to distinguish our assets and attract unique tenants. Despite supply chain and labour constraints in the construction industry, we have substantially completed the Bay Street revitalization redevelopment within the initial budget, with one façade and final work on the alley revitalization remaining to be completed.

Since 2020, our successful redevelopment program has completed two other projects on time and on budget that have significantly increased the value of the assets and delivered significant incremental income to the Trust. In Q4 2020, we completed our redevelopment of 357 Bay Street in Toronto downtown and, in Q2 2021, Co-operators Place in Regina, Saskatchewan was completed. We previously took 366 Bay Street in Toronto offline to fully revitalize the asset and during Q2 2022, a negotiated termination at 67 Richmond Street West in Toronto presented an opportunity to undertake a similar project at that property.

At 67 Richmond Street West and 366 Bay Street, the development projects comprise full modernizations of the properties, including technical systems, interior lighting and elevators, along with enhanced common areas and larger floorplates. The Trust is targeting certain building and project certifications as part of the development projects. A portion of the development costs for these buildings will satisfy the terms of the CIB Facility, which gives the Trust access to an attractive financing program to decarbonize the properties.

During Q4 2022, we obtained zoning approval for our development at 2200–2206 Eglinton Avenue and 1020 Birchmount Road property in Scarborough, Ontario. We are currently working through the subdivision program to plan out the prospective development. The approved zoning is for 2,705,000 square feet of gross floor area, comprising 2,505,000 square feet (or 3,208 units) of residential area and 48,000 square feet of incremental commercial space. The existing commercial buildings at the property are expected to be maintained.

As at December 31, 2022, the Trust had approximately \$171.6 million of available liquidity<sup>(1)</sup>, comprising \$8.0 million of cash, undrawn revolving credit facilities totalling \$58.6 million and \$105.0 million of availability on our CIB Facility. The Trust also had \$116 million of unencumbered assets<sup>(1)</sup> and a level of debt (net total debt-to-net total assets)<sup>(1)</sup> of 44.6%. Subsequent to December 31, 2022, the Trust sold 720 Bay Street in Toronto, Ontario for \$135 million, the proceeds of which were used to repay drawings on the \$375 million credit facility. As the property was pledged against the \$375 million revolving credit facility, borrowing capacity on that facility decreased by \$73 million from the \$350 million of borrowing capacity as at December 31, 2022 to \$278 million after the sale. As a result, the sale provided \$62 million of incremental liquidity.

Rising input costs and interest rates, supply chain disruptions, uncertainty about future economic trends, the impact of geopolitical conflicts and the residual effects of the COVID-19 pandemic have made it difficult for our current and prospective tenants to plan for the future. The full impact that these disruptions will have on the market for office space in the near term and the wider economy in general is unclear and difficult to predict. However, we believe that there will continue to be demand for high-quality and well-located office space in urban markets in Canada, especially in Toronto. The Trust has ample financial resources to absorb near-term operational challenges and a program to drive value in the business through capital improvements and redevelopments to deliver best-in-class boutique office space to our tenants.

(1) Available liquidity is a non-GAAP financial measure. Level of debt (net total debt-to-net total assets) is a non-GAAP ratio. Unencumbered assets is a supplementary financial measure. Please refer to the sections “Non-GAAP Financial Measures and Ratios” and “Supplementary Financial Measures and Other Disclosures” for details of these measures.

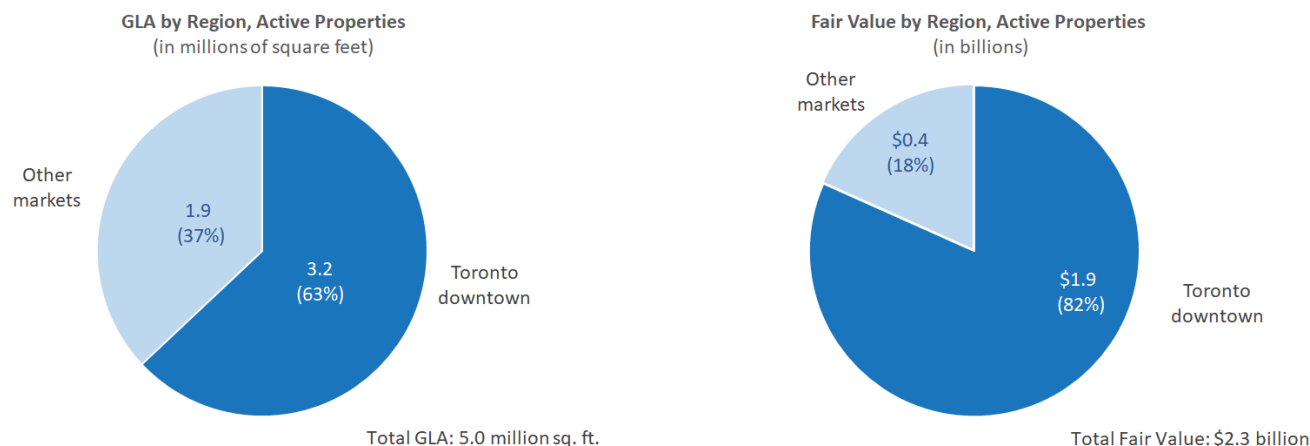
## SECTION II

### OUR PROPERTIES

At December 31, 2022, our ownership interests included 5.4 million square feet of GLA across 29 properties, which comprise 26 active office properties (5.0 million square feet), two properties under development (0.1 million square feet) and one property held for sale (0.3 million square feet). In addition, we have a 50% interest in a joint venture arrangement that owns 220 King Street West, Toronto (11,000 square feet at our share). We have excluded this equity accounted joint venture from all of our metrics throughout this MD&A.

### Total portfolio owned gross leasable area and fair value by region

The following pie charts illustrate the Trust's total GLA and the fair value of investment properties by region, excluding a property held for sale, properties under development and investments in joint ventures that are equity accounted as at December 31, 2022.



### Top ten tenants

Our external tenant base includes provincial and federal governments as well as a wide range of large, high-quality international corporations, including Canada's major banks and small to medium-sized businesses across Canada. With just under 400 tenants and an average tenant size of approximately 11,000 square feet in our portfolio, excluding a property held for sale, investment properties under development and investments in joint ventures that are equity accounted, our risk exposure to any single large lease or tenant is mitigated.

The following table outlines the contributions to total annualized gross rental revenue of our ten largest external tenants in our properties as at December 31, 2022. Our top ten tenants have a weighted average lease term of 6.0 years.

| Tenant                                     | Gross rental revenue (%) | Owned area (thousands of sq. ft.) | Owned area (%) | Credit rating <sup>(1)</sup> |
|--|--------------------------|-----------------------------------|----------------|------------------------------|
| 1 Government of Canada                     | 9.4                      | 334                               | 6.7            | AAA/A-1+                     |
| 2 Government of Ontario                    | 6.6                      | 278                               | 5.5            | A+/A-1                       |
| 3 International Financial Data Services    | 3.6                      | 137                               | 2.7            | N/R                          |
| 4 U.S. Bank National Association           | 2.6                      | 185                               | 3.7            | AA-/A-1+                     |
| 5 State Street Trust Company               | 2.6                      | 82                                | 1.6            | AA-/A/A-1+                   |
| 6 Co-operators Life Insurance              | 2.4                      | 119                               | 2.4            | A-                           |
| 7 Medcan Health Management Inc.            | 2.3                      | 69                                | 1.4            | N/R                          |
| 8 International Language Academy of Canada | 2.2                      | 86                                | 1.7            | N/R                          |
| 9 WeWork                                   | 2.2                      | 65                                | 1.3            | CCC+                         |
| 10 Veeva Software Solutions                | 1.6                      | 54                                | 1.1            | N/R                          |
| <b>Total</b>                               | <b>35.5</b>              | <b>1,409</b>                      | <b>28.1</b>    |                              |

(1) Credit ratings are obtained from Standard & Poor's Rating Services Inc. and may reflect the parent's or guarantor's credit rating.

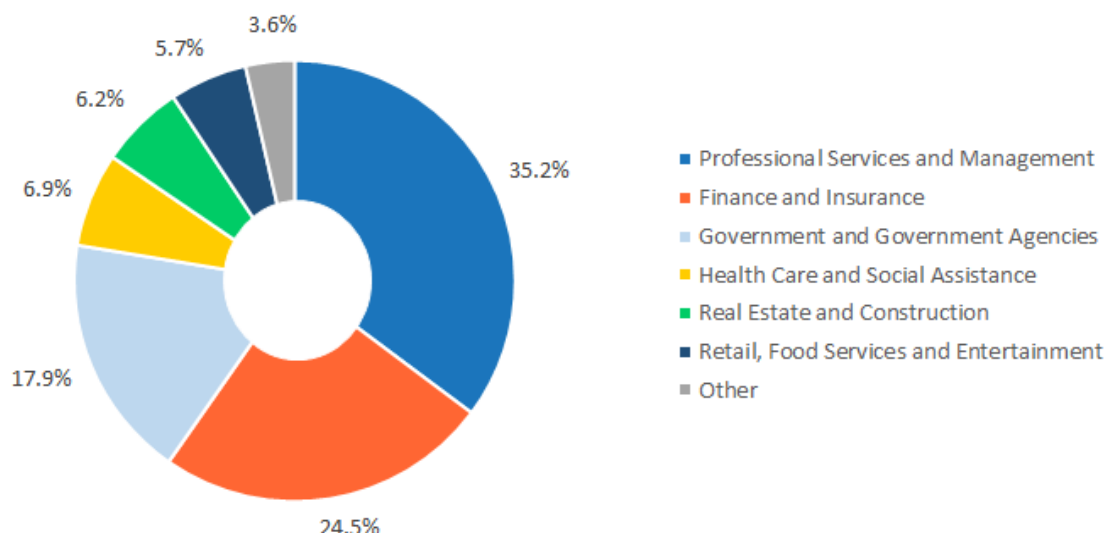
N/R – not rated

Our top ten tenants make up approximately 36% of gross rental revenue, and 50% of our top ten tenants have credit ratings of A- or higher.



The following chart profiles the industries in which our tenants operate based on estimated annualized gross rental revenue. As illustrated in the chart below, the Trust has a diversified and stable tenant mix.

Estimated Annualized Gross Rental Revenue by Tenant Industry



## OUR OPERATIONS

The following key performance indicators related to our operations influence the cash flows generated from operating activities.

| Performance indicators   | December 31, 2022 | September 30, 2022 | December 31, 2021 |
|--|-------------------|--------------------|-------------------|
| <b>Total portfolio<sup>(1)</sup></b>                                 |                   |                    |                   |
| Occupancy rate – including committed (period-end) <sup>(2)</sup>     | <b>84.4%</b>      | 85.7%              | 85.5%             |
| Occupancy rate – in-place (period-end) <sup>(2)</sup>                | <b>81.0%</b>      | 81.8%              | 82.9%             |
| Average in-place and committed net rent per square foot (period-end) | \$ <b>24.90</b>   | \$ 23.71           | \$ 23.25          |
| Weighted average lease term (years)                                  | <b>5.3</b>        | 5.3                | 5.2               |

(1) Total portfolio excludes a property held for sale, properties under development and investments in joint ventures that are equity accounted at the end of each period.

(2) Occupancy figures as at December 31, 2022 exclude 720 Bay Street in Toronto, which was classified as an asset held for sale. Were 720 Bay Street included in the year-end occupancy figures, total portfolio in-place occupancy would have been 81.9% and in-place and committed occupancy would have been 85.1%.

## Occupancy

The following table details our in-place and committed occupancy and in-place occupancy rates, by geographical area, excluding properties under development and investments in joint ventures that are equity accounted at December 31, 2022, September 30, 2022 and December 31, 2021. Our in-place and committed occupancy rates include lease commitments for space that is currently being readied for occupancy but for which rent is not yet being recognized.

|   | In-place and committed occupancy rate |                    |                   | In-place occupancy rate |                    |                   |
|---|---------------------------------------|--------------------|-------------------|-------------------------|--------------------|-------------------|
|   | December 31, 2022                     | September 30, 2022 | December 31, 2021 | December 31, 2022       | September 30, 2022 | December 31, 2021 |
| Occupancy rate (percentage)             |                                       |                    |                   |                         |                    |                   |
| Toronto downtown <sup>(1)</sup>         | <b>87.7</b>                           | 88.9               | 89.6              | <b>82.7</b>             | 83.3               | 87.9              |
| Other markets                           | <b>78.8</b>                           | 79.7               | 78.5              | <b>78.1</b>             | 78.9               | 74.3              |
| <b>Total portfolio<sup>(1)(2)</sup></b> | <b>84.4</b>                           | 85.7               | 85.5              | <b>81.0</b>             | 81.8               | 82.9              |

(1) Occupancy figures as at December 31, 2022 exclude 720 Bay Street in Toronto, which was classified as an asset held for sale. Were 720 Bay Street included in the year-end occupancy figures, total portfolio in-place occupancy would have been 81.9% and in-place and committed occupancy would have been 85.1%. In Toronto downtown, in-place occupancy would have been 84.0% and in-place and committed occupancy would have been 88.6%.

(2) Total portfolio excludes a property held for sale, properties under development and investments in joint ventures that are equity accounted at the end of each period.

Total portfolio in-place occupancy on a quarter-over-quarter basis decreased slightly by 0.8% relative to Q3 2022 as a result of the reclassification of 720 Bay Street in Toronto, Ontario to assets held for sale. Net of the effect of this reclassification, in-place occupancy increased by 0.2% relative to September 30, 2022. In the Other markets region, in-place occupancy decreased by 0.8% relative to Q3 2022 as 37,000 square feet of expiries were partially offset by 18,000 square feet of renewals and 5,000 square feet of new lease commencements. In Toronto downtown, in-place occupancy decreased by 0.6% relative to Q3 2022 primarily driven by the reclassification of 720 Bay Street to held for sale at quarter-end. Excluding the effect of this reclassification, the Toronto downtown region experienced net positive absorption totalling 0.7% as 361,000 square feet of renewals and 108,000 square feet of new lease commencements were partially offset by 446,000 square feet of expiries.

In Toronto downtown, 29,000 square feet, or approximately 1% of the region's GLA, is currently being held intentionally vacant for retail repositioning and property improvement purposes of which the Trust has deals that are either conditional or in an advanced state of negotiation to fill 5,000 square feet of the vacant space.

Total portfolio in-place occupancy on a year-over-year basis decreased from 82.9% at Q4 2021 to 81.0% this quarter due to net negative absorption in Toronto downtown and the aforementioned effect of a property classified as an asset held for sale at the end of Q4 2022, partially offset by net positive absorption in Other markets and the sale of Princeton Tower in Saskatoon Q3 2022.

In-place and committed occupancy decreased by 1.3% quarter-over-quarter and 1.1% year-over-year, primarily driven by the factors noted above. In Toronto downtown, in-place and committed occupancy decreased by 1.2% quarter-over-quarter and 1.9% year-over-year. Excluding the effect of reclassifying 720 Bay Street to assets held for sale, in-place and committed occupancy in Toronto downtown decreased by 0.3% quarter-over-quarter and 1.0% year-over-year.

The following table details the change in total portfolio in-place and committed occupancy for the three months and year ended December 31, 2022:

|  | Three months ended December 31, 2022   |                      |                              | Year ended December 31, 2022           |                      |                              |
|--|--|----------------------|------------------------------|--|----------------------|------------------------------|
|  | Weighted average net rents per sq. ft. | Thousands of sq. ft. | As a percentage of total GLA | Weighted average net rents per sq. ft. | Thousands of sq. ft. | As a percentage of total GLA |
| Total portfolio occupancy (in-place and committed) at beginning of period                |  | 4,508                | 85.7%                        |  | 4,652                | 85.5%                        |
| Vacancy committed for future occupancy   |  | (205)                | (3.9%)                       |  | (142)                | (2.6%)                       |
| Total portfolio occupancy (in-place) at beginning of period                              |  | 4,303                | 81.8%                        |  | 4,510                | 82.9%                        |
| Occupancy related to a property held for sale  |  | (248)                |                              |  | (248)                |                              |
| Occupancy related to a sold property   |  | —                    |                              |  | (65)                 |                              |
| Reclassifications to properties under development  |  | —                    |                              |  | (5)                  |                              |
| Remeasurements   |  | —                    |                              |  | 1                    |                              |
| Total portfolio occupancy (in-place) at beginning of period – adjusted                   |  | 4,055                | 80.8%                        |  | 4,193                | 83.6%                        |
| Natural expiries and relocations   | \$ (25.10)                             | (479)                | (9.5%)                       | \$ (24.76)                             | (761)                | (15.2%)                      |
| Early terminations and bankruptcies  | (41.10)                                | (4)                  | (0.1%)                       | (27.90)                                | (174)                | (3.5%)                       |
| Temporary leasing  | 6.00                                   | 2                    | 0.0%                         | 0.93                                   | 28                   | 0.6%                         |
| New leases   | 33.55                                  | 110                  | 2.2%                         | 28.14                                  | 231                  | 4.6%                         |
| Renewals and relocations   | 30.92                                  | 379                  | 7.6%                         | 29.41                                  | 546                  | 10.9%                        |
| <b>Total portfolio occupancy (in-place) at end of period<sup>(1)</sup></b>               |  | <b>4,063</b>         | <b>81.0%</b>                 |  | <b>4,063</b>         | <b>81.0%</b>                 |
| Vacancy committed for future occupancy <sup>(1)</sup>                                    |  | 168                  | 3.4%                         |  | 168                  | 3.4%                         |
| <b>Total portfolio occupancy (in-place and committed) at end of period<sup>(1)</sup></b> |  | <b>4,231</b>         | <b>84.4%</b>                 |  | <b>4,231</b>         | <b>84.4%</b>                 |

(1) Excludes a property held for sale, properties under development and investments in joint ventures that are equity accounted.

For the three months ended December 31, 2022, excluding temporary leases, 466,000 square feet of leases commenced in Toronto downtown at \$32.34 per square foot, or 28.9% higher than the previous rent in the same space with a weighted average lease term of 5.3 years. In the Other markets region, excluding temporary leases, 23,000 square feet of leases commenced at \$14.63 per square foot, or 6.5% lower than the previous rents in the same space as rental rates on renewals rolled down to market rates with a weighted average lease term of 4.7 years.



For the year ended December 31, 2022, excluding temporary leases, 611,000 square feet of leases commenced in Toronto downtown at \$32.51 per square foot, or 28.1% higher than the previous rent in the same space with a weighted average lease term of 5.2 years. In the Other markets region, excluding temporary leases, 166,000 square feet of leases commenced at \$16.17 per square foot, or 14.2% lower than the previous rents in the same space as rental rates on new and renewed leasing rolled down to market rates with a weighted average lease term of 6.5 years.

The table below summarizes the total portfolio retention ratio with a comparison between the renewal and relocation rate and expiring rate on retained tenant space for the three months and year ended December 31, 2022. As a result of the timing of lease executions, the renewal rates shown below are based on commitments signed in previous periods and may not be reflective of the renewal rates on leases executed during the quarter for future occupancy.

|   | Three months ended<br>December 31, 2022 <sup>(1)</sup> | Year ended<br>December 31, 2022 <sup>(1)</sup> |
|---|--|--|
| Tenant retention ratio  | 79.1%  | 71.7%  |
| Renewal and relocation rate (per sq. ft.)                         | \$ 30.92   | \$ 29.41                                       |
| Expiring rate on retained tenant space (per sq. ft.)              | 25.18  | 25.07  |
| Renewal and relocation rate to expiring rate spread (per sq. ft.) | 5.74   | 4.34   |
| Renewal and relocation rate to expiring rate spread (%)           | 22.8%  | 17.3%  |

(1) Excludes a property held for sale, properties under development and investments in joint ventures that are equity accounted.

### Total portfolio in-place and committed net rent

Total portfolio in-place and committed net rents represent contractual annual net rental rates per leased square foot for binding leases with current and future tenants as at December 31, 2022, September 30, 2022 and December 31, 2021.

Average in-place and committed net rents across our total portfolio increased to \$24.90 per square foot at December 31, 2022 when compared to \$23.71 per square foot at September 30, 2022 and \$23.25 per square foot at December 31, 2021.

In Toronto downtown, average in-place and committed net rents increased by 7.8% quarter-over-quarter due to higher rates on new leases and renewals commencing during the quarter, leases committed and the movement of 720 Bay Street to assets held for sale which had net rents lower than the average for the region. In the Other markets region, net rents decreased slightly by 0.2% relative to Q3 2022 due to lower rates on leases committed and renewals commencing during the quarter.

The increase in total portfolio in-place and committed net rents on a year-over-year basis was primarily driven by an increase in net rents of 10.2% in Toronto downtown for new leases, renewals and rent steps during the year and higher rents on committed deals and the effect of reclassifying 720 Bay Street to assets held for sale.

The following table details the average in-place and committed net rental rates in our total portfolio as at December 31, 2022, September 30, 2022 and December 31, 2021:

|                                      | Average in-place and committed net rent (per sq. ft.) <sup>(1)</sup> |                    |                   |
|--------------------------------------|--|--------------------|-------------------|
|                                      | December 31, 2022  | September 30, 2022 | December 31, 2021 |
| Toronto downtown                     | \$ 29.26   | \$ 27.14           | \$ 26.55          |
| Other markets                        | 16.70  | 16.73              | 16.69             |
| <b>Total portfolio<sup>(2)</sup></b> | <b>\$ 24.90</b>  | <b>\$ 23.71</b>    | <b>\$ 23.25</b>   |

(1) Excludes percentage rents.

(2) Total portfolio excludes a property held for sale, properties under development and investments in joint ventures that are equity accounted at the end of each period.

Market rents represent base rents only and do not include the impact of lease incentives. Market rents reflect management's best estimates with reference to recent leasing activity and external market data, which do not include allowances for increases in future years. The market rents presented in the next table are based on the best available information as at the current period and may vary significantly from period-to-period as a result of changes in economic conditions and market trends.

As a result of when leases are executed, there is typically a lag between leasing spreads on current period lease commencements relative to our estimates of the spread between estimated market rents and average in-place and committed net rental rates as at December 31, 2022.

The following table compares market rents in our total portfolio to the average in-place and committed net rent as at December 31, 2022:

|                                      | As at December 31, 2022 |   |  |  |
|--------------------------------------|-------------------------|---|--|--|
|                                      |                         | Market rent <sup>(1)</sup><br>(per sq. ft.) | Average in-place and<br>committed net rent<br>(per sq. ft.) <sup>(2)</sup> | Market rent/<br>average in-place and<br>committed net rent |
| Toronto downtown                     | \$                      | 32.18                                       | \$ 29.26   | 10.0%  |
| Other markets                        |                         | 15.60                                       | 16.70  | (6.6%)   |
| <b>Total portfolio<sup>(3)</sup></b> | \$                      | 26.02                                       | \$ 24.90   | 4.5%   |

(1) Market rents include office and retail space.

(2) Excludes percentage rents.

(3) Total portfolio excludes a property held for sale, properties under development and investments in joint ventures that are equity accounted.

### Total portfolio leasing costs and lease incentives

Initial direct leasing costs include leasing fees and related costs and broker commissions incurred in negotiating and arranging tenant leases. Lease incentives include costs incurred to make leasehold improvements to tenant spaces, cash allowances and landlord works. Initial direct leasing costs and lease incentives are dependent upon asset type, location, the mix of new leasing activity compared to renewals, portfolio growth and general market conditions.

Initial direct leasing costs shown in the table below include costs attributable to leases that commenced in the respective periods. Due to the timing of the signing of lease agreements, certain costs, such as broker commissions, may be incurred in advance of the lease commencement.

For the three months and year ended December 31, 2022, our total portfolio average initial direct leasing costs and lease incentives were \$3.33 per square foot per year and \$3.57 per square foot per year, respectively, representing an increase of \$1.96 per square foot per year and an increase of \$1.55 per square foot per year over the prior year comparative quarter and period. The increase in leasing costs per square foot per year for the quarter and year is primarily the result of two government lease renewals totalling 72,000 square feet in Q4 2021 and 248,000 square feet in Q1 2021, with no associated leasing costs.

| Performance indicators                                   | Three months ended December 31, |                     | Year ended December 31, |                     |
|--|---------------------------------|---------------------|-------------------------|---------------------|
|  | 2022 <sup>(1)</sup>             | 2021 <sup>(1)</sup> | 2022 <sup>(1)</sup>     | 2021 <sup>(1)</sup> |
| <b>Leases that commenced during the period</b>           |                                 |                     |                         |                     |
| Thousands of square feet                                 | 489                             | 193                 | 777                     | 767                 |
| Average lease term (years)                               | 5.2                             | 8.0                 | 5.5                     | 6.2                 |
| <b>Initial direct leasing costs and lease incentives</b> |                                 |                     |                         |                     |
| In thousands of dollars                                  | \$ 8,469                        | \$ 2,114            | \$ 15,128               | \$ 9,524            |
| Per square foot  | 17.32                           | 10.95               | 19.47                   | 12.42               |
| Per square foot per year                                 | 3.33                            | 1.37                | 3.57                    | 2.02                |

(1) Current and comparative period excludes temporary leases. Total portfolio excludes a property held for sale, properties under development and investments in joint ventures that are equity accounted at the end of each period.



## Total portfolio lease maturity profile, lease commitments and expiring net rental rates

The following table details our in-place lease maturity profile, lease commitments and expiring net rental rates by geographical region and by year, excluding a property held for sale, properties under development and investments in joint ventures that are equity accounted as at December 31, 2022:

| (in thousands of square feet)             | Temporary leases | 2023     | 2024     | 2025     | 2026     | 2027     | 2028+    |
|---|------------------|----------|----------|----------|----------|----------|----------|
| <b>Toronto downtown</b>                   |                  |          |          |          |          |          |          |
| Expiries                                  | (22)             | (621)    | (487)    | (323)    | (247)    | (313)    | (594)    |
| Expiring net rents at maturity            | \$ 6.36          | \$ 27.54 | \$ 31.37 | \$ 27.90 | \$ 30.95 | \$ 29.22 | \$ 34.74 |
| Commencements                             | n/a              | 523      | 75       | 12       | 10       | —        | 56       |
| Commencements as a percentage of expiries | n/a              | 84%      | 15%      | 4%       | 4%       | —        | 9%       |
| <b>Other markets</b>                      |                  |          |          |          |          |          |          |
| Expiries                                  | (38)             | (76)     | (199)    | (239)    | (126)    | (186)    | (592)    |
| Expiring net rents at maturity            | \$ 1.61          | \$ 20.55 | \$ 16.31 | \$ 17.33 | \$ 21.67 | \$ 16.41 | \$ 19.95 |
| Commencements                             | n/a              | 31       | 9        | —        | —        | —        | 20       |
| Commencements as a percentage of expiries | n/a              | 41%      | 5%       | —        | —        | —        | 3%       |
| <b>Total portfolio</b>                    |                  |          |          |          |          |          |          |
| Expiries                                  | (60)             | (697)    | (686)    | (562)    | (373)    | (499)    | (1,186)  |
| Expiring net rents at maturity            | \$ 3.35          | \$ 26.78 | \$ 27.00 | \$ 23.41 | \$ 27.82 | \$ 24.44 | \$ 27.35 |
| Commencements                             | n/a              | 554      | 84       | 12       | 10       | —        | 76       |
| Commencements as a percentage of expiries | n/a              | 79%      | 12%      | 2%       | 3%       | —        | 6%       |

n/a – not applicable

Due to the timing of when leases are executed, there may be a lag between changes in market rents and the commencement of leases negotiated at market rents.

Committed net rents on commencements for 2023 are \$32.25 per square foot in Toronto downtown and \$11.01 per square foot in Other markets.

## Net rental income

Net rental income in the Trust's financial statements is total investment property revenue, which includes property management and other service fees, less investment property operating expenses. Property management and other service fees comprise property management fees earned from properties owned by Dream Asset Management Corporation ("DAM") and properties owned by, or co-owned with, Dream Impact Trust, and fees earned from managing tenant construction projects and other tenant services. Fees earned from managing tenant construction projects and tenant services are not necessarily of a recurring nature and the amounts may vary year-over-year.

For a detailed discussion about investment properties revenue and expenses for the three months and year ended December 31, 2022, refer to the "Our Results of Operations" section in this MD&A.

## Comparative properties NOI

Comparative properties NOI is a non-GAAP financial measure used by management in evaluating the performance of properties owned by the Trust in the current and comparative periods presented. When the Trust compares comparative properties NOI on a year-over-year basis for the three months and years ended December 31, 2022 and December 31, 2021, the Trust excludes properties under development completed subsequent to January 1, 2021 and assets held for sale or properties sold as at or prior to the current period. Comparative properties NOI also excludes NOI from properties under development; property management and other service fees; lease termination fees; one-time property adjustments, if any; provisions net of government assistance; straight-line rent; amortization of lease incentives; and NOI from sold properties. This measure is not a standardized financial measure under IFRS and might not be comparable to similar financial measures disclosed by other issuers. See "Non-GAAP Financial Measures and Ratios" for a description of this non-GAAP financial measure.

|   | December 31,<br>2022 | December 31,<br>2021 | Three months ended |       | Change in<br>weighted average<br>occupancy % | Change in<br>in-place<br>net rents % |
|---|----------------------|----------------------|--------------------|-------|--|--------------------------------------|
|   |                      |                      | Change             |       |  |                                      |
|   |                      |                      | Amount             | %     |  |                                      |
| Toronto downtown                                | \$ 20,721            | \$ 20,879            | \$ (158)           | (0.8) | (4.2)  | 4.3                                  |
| Other markets                                   | 5,705                | 5,520                | 185                | 3.4   | 3.2  | (2.8)                                |
| <b>Comparative properties NOI</b>               | <b>26,426</b>        | 26,399               | 27                 | 0.1   | (1.6)  | 1.8                                  |
| Co-operators Place                              | 1,332                | 1,346                | (14)               |       |  |                                      |
| Properties under development                    | 38                   | 160                  | (122)              |       |  |                                      |
| Property management and other service fees      | 626                  | 405                  | 221                |       |  |                                      |
| Provisions                                      | (296)                | (856)                | 560                |       |  |                                      |
| Straight-line rent                              | 231                  | 60                   | 171                |       |  |                                      |
| Amortization of lease incentives                | (2,855)              | (2,782)              | (73)               |       |  |                                      |
| Lease termination fees and other <sup>(1)</sup> | 381                  | 113                  | 268                |       |  |                                      |
| Property held for sale                          | 1,428                | 1,433                | (5)                |       |  |                                      |
| Sold properties                                 | 31                   | 244                  | (213)              |       |  |                                      |
| <b>Net rental income</b>                        | <b>\$ 27,342</b>     | \$ 26,522            | \$ 820             | 3.1   |  |                                      |

(1) For the three months ended December 31, 2022 and December 31, 2021, lease termination fees and other included \$368 and \$253, respectively, mainly related to a negotiated termination at a property under development.

|   | December 31,<br>2022 | December 31,<br>2021 | Year ended |       | Change in<br>weighted average<br>occupancy % | Change in<br>in-place<br>net rents % |
|---|----------------------|----------------------|------------|-------|--|--------------------------------------|
|   |                      |                      | Change     |       |  |                                      |
|   |                      |                      | Amount     | %     |  |                                      |
| Toronto downtown                                | \$ 79,736            | \$ 84,617            | \$ (4,881) | (5.8) | (6.5)  | 3.5                                  |
| Other markets                                   | 22,392               | 21,317               | 1,075      | 5.0   | 4.1  | (4.0)                                |
| <b>Comparative properties NOI</b>               | <b>102,128</b>       | 105,934              | (3,806)    | (3.6) | (2.8)  | 0.5                                  |
| Co-operators Place                              | 5,344                | 2,791                | 2,553      |       |  |                                      |
| Properties under development                    | 1,027                | 960                  | 67         |       |  |                                      |
| Property management and other service fees      | 1,983                | 1,546                | 437        |       |  |                                      |
| Provisions net of government assistance         | (1,709)              | (482)                | (1,227)    |       |  |                                      |
| Straight-line rent                              | 856                  | 236                  | 620        |       |  |                                      |
| Amortization of lease incentives <sup>(1)</sup> | (11,337)             | (11,453)             | 116        |       |  |                                      |
| Lease termination fees and other <sup>(2)</sup> | 1,233                | 836                  | 397        |       |  |                                      |
| Property held for sale                          | 5,715                | 5,695                | 20         |       |  |                                      |
| Sold properties                                 | 884                  | 1,071                | (187)      |       |  |                                      |
| <b>Net rental income</b>                        | <b>\$ 106,124</b>    | \$ 107,134           | \$ (1,010) | (0.9) |  |                                      |

(1) For the years ended December 31, 2022 and December 31, 2021, amortization of lease incentives included \$(770) and \$(621), respectively, related to a sold property, properties under development and a completed property under development.

(2) For the years ended December 31, 2022 and December 31, 2021, lease termination fees and other included \$1,046 and \$551, respectively, mainly related to a negotiated termination at a property under development.

For the three months ended December 31, 2022, comparative properties NOI increased by 0.1% over the prior year comparative quarter with higher weighted average occupancy in Other markets and higher parking revenues of \$0.2 million across the portfolio, largely offset by higher property management costs and lower weighted occupancy in Toronto downtown. For the three months ended December 31, 2022, net rental income increased by 3.1%, or \$0.8 million, over the prior year comparative quarter.

For the year ended December 31, 2022, comparative properties NOI decreased by 3.6%, or \$3.8 million, over the prior year, primarily driven by declines in weighted average occupancy in Toronto downtown. This was partially offset by higher weighted average occupancy in the Other markets region and higher parking revenues of \$1.2 million across the portfolio. For the year ended December 31, 2022, net rental income decreased by 0.9% or \$1.0 million over the prior year.

The Trust currently has two properties under development: 366 Bay Street and 67 Richmond Street West in Toronto downtown.

In Q3 2021, Co-operators Place in Regina was reclassified to completed properties under development as the redevelopment project to revitalize the property was complete and the tenant took full occupancy and commenced paying rent on July 1, 2021. The property will be reclassified to comparative properties in Q1 2023.

Included in “Provisions net of government assistance” for the three months and year ended December 31, 2022 are provisions for outstanding and deferred accounts receivable totalling \$0.3 million and \$1.7 million, respectively (for the three months and year ended December 31, 2021 – provisions for outstanding and deferred accounts receivable totalling \$0.9 million and \$2.1 million, respectively, and government subsidy programs of \$nil and \$1.6 million, respectively).

## OUR RESULTS OF OPERATIONS

### Consolidated statement of comprehensive income (loss)

| (in thousands of Canadian dollars)   | Three months ended December 31, |                  | Year ended December 31, |                   |
|--|---------------------------------|------------------|-------------------------|-------------------|
|  | 2022                            | 2021             | 2022                    | 2021              |
| Investment properties revenue  | \$ 49,606                       | \$ 48,616        | \$ 196,273              | \$ 195,932        |
| Investment properties operating expenses                                   | (22,264)                        | (22,094)         | (90,149)                | (88,798)          |
| <b>Net rental income</b>   | <b>27,342</b>                   | <b>26,522</b>    | <b>106,124</b>          | <b>107,134</b>    |
| <b>Other income (loss)</b>   |                                 |                  |                         |                   |
| Share of net income (loss) from investment in Dream Industrial REIT        | (1,806)                         | 26,075           | 60,237                  | 90,645            |
| Share of net loss from investment in joint ventures                        | (112)                           | (25)             | (532)                   | (340)             |
| Interest and other income  | 594                             | 353              | 2,189                   | 1,605             |
|  | (1,324)                         | 26,403           | 61,894                  | 91,910            |
| <b>Other expenses</b>  |                                 |                  |                         |                   |
| General and administrative   | (2,274)                         | (2,462)          | (9,978)                 | (9,811)           |
| Interest:  |                                 |                  |                         |                   |
| Debt   | (15,081)                        | (10,926)         | (51,836)                | (43,372)          |
| Subsidiary redeemable units  | (1,309)                         | (1,309)          | (5,234)                 | (5,234)           |
| Depreciation on property and equipment                                     | (79)                            | (212)            | (430)                   | (897)             |
|  | (18,743)                        | (14,909)         | (67,478)                | (59,314)          |
| <b>Fair value adjustments, leasing and net gain (loss) on transactions</b> |                                 |                  |                         |                   |
| Fair value adjustments to investment properties                            | (99,142)                        | (283)            | (95,171)                | 47,926            |
| Fair value adjustments to financial instruments                            | 9,104                           | (10,297)         | 60,834                  | (29,922)          |
| Internal leasing costs and net gain (loss) on transactions                 | 349                             | (543)            | (1,890)                 | (2,625)           |
|  | (89,689)                        | (11,123)         | (36,227)                | 15,379            |
| <b>Income (loss) before income taxes and discontinued operations</b>       | <b>(82,414)</b>                 | <b>26,893</b>    | <b>64,313</b>           | <b>155,109</b>    |
| Current and deferred income taxes recovery (expense), net                  | (193)                           | (15)             | (672)                   | 203               |
| <b>Income (loss) from continuing operations, net of taxes</b>              | <b>(82,607)</b>                 | <b>26,878</b>    | <b>63,641</b>           | <b>155,312</b>    |
| Income (loss) from discontinued operations                                 | —                               | 3                | —                       | (1,105)           |
| <b>Net income (loss)</b>   | <b>(82,607)</b>                 | <b>26,881</b>    | <b>63,641</b>           | <b>154,207</b>    |
| Other comprehensive income   | 5,622                           | 3,973            | 8,665                   | 5,152             |
| <b>Comprehensive income (loss)</b>   | <b>\$ (76,985)</b>              | <b>\$ 30,854</b> | <b>\$ 72,306</b>        | <b>\$ 159,359</b> |



### Investment properties revenue

Investment properties revenue includes base rent from investment properties, recoveries of operating costs and property taxes from tenants, parking services revenue, the impact of straight-line rent adjustments, lease termination fees and other adjustments as well as fees earned from property management and other services, including leasing and construction. Leasing, construction and lease termination fees and other adjustments are not necessarily of a recurring nature and the amounts may vary year-over-year. Investment properties revenue for the three months and year ended December 31, 2022 was \$49.6 million and \$196.3 million, respectively, compared to \$48.6 million and \$195.9 million, respectively, in the prior year comparative quarter and year.

The increase over the prior year comparative quarter and year was primarily due to higher recoveries, rent steps along with higher rates on renewals and new leases in Toronto downtown, higher weighted average occupancy in the Other markets region and favourable parking revenues across the portfolio. This was partially offset by lower weighted average occupancy in Toronto downtown. A lease commencement at Co-operators Place during Q3 2021 also contributed to higher investment properties revenue for the year ended December 31, 2022.

### Investment properties operating expenses

Investment properties operating expenses comprise operating costs and property taxes as well as certain expenses that are not recoverable from tenants. Operating expenses fluctuate with changes in occupancy levels, expenses that are seasonal in nature, and the level of repairs and maintenance incurred in any given period.

Investment properties operating expenses for the three months and year ended December 31, 2022 were \$22.3 million and \$90.1 million, respectively, compared to \$22.1 million and \$88.8 million, respectively, in the prior year comparative quarter and year. The increase in investment properties operating expenses over the prior year comparative quarter and year was primarily driven by higher property management costs.

### Share of net income (loss) from investment in Dream Industrial REIT

Share of net income (loss) from our investment in Dream Industrial REIT includes our share of the entity's net income, net of adjustments related to our ownership of Dream Industrial REIT's subsidiary redeemable units. Net income from our investment in Dream Industrial REIT is not necessarily of a recurring nature and the amounts may vary year-over-year due to fluctuations in the net income of Dream Industrial REIT and changes in our ownership levels. Net dilution gains and losses occur as a result of equity issuances by Dream Industrial REIT from public offering and Dream Industrial REIT's dividend reinvestment plan and vary from period-to-period based on the dilutive effect of the issuances on our share of the equity from Dream Industrial REIT relative to our share of the proceeds received from the equity issuances.

The following table summarizes the share of net income (loss) from investment in Dream Industrial REIT:

|  | Three months ended December 31, |                  | Year ended December 31, |                  |
|--|---------------------------------|------------------|-------------------------|------------------|
|  | 2022                            | 2021             | 2022                    | 2021             |
| Share of income (loss)   | \$ (1,283)                      | \$ 23,171        | \$ 62,400               | \$ 85,441        |
| Dilution gain (loss)   | (523)                           | 2,904            | (2,163)                 | 5,204            |
| <b>Share of net income (loss) from investment in Dream Industrial REIT</b> | <b>\$ (1,806)</b>               | <b>\$ 26,075</b> | <b>\$ 60,237</b>        | <b>\$ 90,645</b> |

Our share of income (loss) from our investment in Dream Industrial REIT before dilution adjustments decreased by \$24.5 million and \$23.0 million, respectively, over the prior year comparative quarter and year.

For the three months ended December 31, 2022, the decrease over the prior year comparative quarter was primarily due to negative fair value adjustments to investment properties in the current quarter, partially offset by increases in net rental income due to accretive acquisitions and higher rates on new and renewed leasing. For the year ended December 31, 2022, the decrease in our share of income over the prior year was primarily due to lower fair value adjustments to investment properties, partially offset by higher net rental income from increasing net rental rates and acquisitions completed year-over-year.

### Share of net loss from investment in joint ventures

Our investment in joint ventures includes the Trust's 50% interest in a partnership that acquired 220 King Street West in Toronto during Q3 2019 and the Trust's investment in Alate, a venture focused on the property technology market in which we have invested jointly with DAM.

For the three months and year ended December 31, 2022, the Trust’s share of net loss from investment in joint ventures amounted to losses of \$0.1 million and \$0.5 million, respectively, compared to losses of \$25 thousand and \$0.3 million, respectively, in the prior year comparative quarter and year as higher costs in Alate were partially offset by higher net rental income generated by 220 King Street West.

### Interest and other income

Interest and other income mainly comprises interest earned on vendor takeback mortgage (“VTB mortgage”) receivables and a construction loan facility committed as part of the sale of a property in 2018, cash on hand and miscellaneous income. The interest earned on cash on hand and miscellaneous income are not necessarily of a recurring nature and may vary year-over-year depending on the amount of cash on hand and miscellaneous income at any given period.

For the three months and year ended December 31, 2022, interest and other income was \$0.6 million and \$2.2 million, respectively, compared to \$0.4 million and \$1.6 million, respectively, in the prior year comparative quarter and year. The increase over the prior year comparative quarter was primarily due to realized foreign exchange gains on funds repatriated from our U.S. subsidiary. A \$0.4 million extension fee paid in Q2 2022 in connection with the exercise of a one-year extension option for the VTB mortgage also contributed to the overall increase for the year ended December 31, 2022.

### General and administrative expenses

The following table summarizes the nature of expenses included in general and administrative expenses (“G&A”):

|  | Three months ended December 31, |                   | Year ended December 31, |                   |
|--|---------------------------------|-------------------|-------------------------|-------------------|
|  | 2022                            | 2021              | 2022                    | 2021              |
| Salaries and benefits  | \$ (787)                        | \$ (731)          | \$ (3,514)              | \$ (3,254)        |
| Deferred compensation expense  | (459)                           | (577)             | (2,688)                 | (2,711)           |
| Professional services fees, public reporting, overhead-related costs and other | (1,028)                         | (1,154)           | (3,776)                 | (3,846)           |
| <b>General and administrative expenses</b>                                     | <b>\$ (2,274)</b>               | <b>\$ (2,462)</b> | <b>\$ (9,978)</b>       | <b>\$ (9,811)</b> |

### Interest expense – debt

For the three months and year ended December 31, 2022, interest expense on debt was \$15.1 million and \$51.8 million, respectively, relative to \$10.9 million and \$43.4 million, respectively, in the prior year comparative quarter and year due to higher average debt balances and interest rates on variable debt.

### Interest expense – subsidiary redeemable units

The interest expense on subsidiary redeemable units represents distributions paid and payable on the 5.2 million subsidiary redeemable units owned by DAM.

Interest expense on subsidiary redeemable units for the three months and year ended December 31, 2022 was \$1.3 million and \$5.2 million, respectively, and remained consistent with the prior year comparative quarter and year as the distribution rate and the number of outstanding subsidiary redeemable units remained unchanged.

### Fair value adjustments to investment properties

Refer to the heading “Fair value adjustments to investment properties” in the “Investment Properties” section for a discussion of fair value adjustments to investment properties for the three months and year ended December 31, 2022.

### Fair value adjustments to financial instruments

Fair value adjustments to financial instruments include remeasurements of the carrying value of subsidiary redeemable units and deferred trust units, which are carried as a liability under IFRS as a result of changes in the Trust’s REIT A Unit trading price and derivative contract remeasurements. The fair value of the derivative contracts are calculated internally using external data provided by qualified professionals based on the present value of the estimated future cash flows determined using observable yield curves. Fair value adjustments to financial instruments may vary significantly from period-to-period as a result of movements in the Trust’s REIT A Unit trading price and market interest rates.

For the three months and year ended December 31, 2022, the Trust recorded fair value gains totalling \$9.1 million and \$60.8 million, respectively, due to the remeasurement of the carrying value of subsidiary redeemable units and deferred trust units as a result of a decrease in the Trust’s unit price relative to September 30, 2022 and December 31, 2021 and the remeasurement of rate swap contracts due to rising market interest rates.

## Internal leasing costs and net gain (loss) on transactions

The following table summarizes the nature of expenses included in internal leasing costs and net gain (loss) on transactions:

|   | Three months ended December 31, |                 | Year ended December 31, |                   |
|---|---------------------------------|-----------------|-------------------------|-------------------|
|   | 2022                            | 2021            | 2022                    | 2021              |
| Internal leasing costs  | \$ (383)                        | \$ (543)        | \$ (2,005)              | \$ (1,775)        |
| Recovery (costs) attributable to sale of investment properties <sup>(1)</sup> | 732                             | —               | 419                     | (883)             |
| Gain (costs) on debt extinguishment <sup>(2)</sup>                            | —                               | —               | (304)                   | 33                |
| <b>Internal leasing costs and net gain (loss) on transactions</b>             | <b>\$ 349</b>                   | <b>\$ (543)</b> | <b>\$ (1,890)</b>       | <b>\$ (2,625)</b> |

(1) Recovery (costs) attributable to the sale of investment properties consist of recoveries, transaction costs, commissions and other expenses incurred in relation to the disposal of investment properties.

(2) Gain (costs) on debt extinguishment comprise charges on discharge of mortgages and the write-off of associated financing costs.

## Current and deferred income taxes recovery (expense), net

Current and deferred income taxes are not necessarily of a recurring nature and the amounts may vary from period-to-period due to changes in tax legislation and the performance of our U.S. subsidiary.

For the three months and year ended December 31, 2022, the Trust incurred \$0.2 million and \$0.7 million, respectively, in net current and deferred taxes relating to our sole investment property in the U.S.

## Income (loss) from discontinued operations

Income (loss) from discontinued operations comprises the results of our investment properties previously included in the Ottawa and Montréal region. For the year ended December 31, 2021, loss from discontinued operations was \$nil compared to a loss of \$1.1 million in the prior year. Loss from discontinued operations in the prior year was due to cost of sales arising from post-closing adjustments.

## Other comprehensive income

Other comprehensive income is not necessarily of a recurring nature and the amounts may vary from period-to-period primarily due to changes in exchange rates. Other comprehensive income comprises amortization of an unrealized loss on a historical interest rate fixing arrangement, unrealized foreign currency translation gain (loss) related to the investment property located in the U.S., the Trust's share of Dream Industrial REIT's other comprehensive income (loss) and share of other comprehensive income (loss) from an investment in a joint venture.

For the three months and year ended December 31, 2022, other comprehensive income amounted to \$5.6 million and \$8.7 million, respectively, compared to \$4.0 million and \$5.2 million, respectively, for the three months and year ended December 31, 2021. The change in other comprehensive income over the prior year comparative quarter was largely driven by foreign currency translation adjustments in our investments in Dream Industrial REIT. The increase in other comprehensive income over the prior year was largely driven by foreign currency translation adjustments in our investments in Dream Industrial REIT and on our U.S. property, partially offset by negative fair value adjustments to our investments held in Alate.

## Funds from operations ("FFO")

FFO is a non-GAAP financial measure and diluted FFO per unit is a non-GAAP ratio. Diluted FFO per unit is calculated as FFO (a non-GAAP financial measure) divided by the diluted weighted average number of units. Management believes that FFO (including diluted FFO per unit) is an important measure of our operating performance. This non-GAAP financial measure is a commonly used measure of performance of real estate operations; however, it is not a standardized financial measure under IFRS and it might not be comparable to similar financial measures disclosed by other issuers. It does not represent net income or cash flows generated from (utilized in) operating activities, as defined by IFRS, and is not necessarily indicative of cash available to fund Dream Office REIT's needs. FFO has been further defined and reconciled to net income in the "Non-GAAP Financial Measures and Ratios" section under the heading "Funds from operations and diluted FFO per unit". Diluted weighted average number of units is defined in the section "Supplementary Financial Measures and Other Disclosures" under the heading "Weighted average number of units".



The following table summarizes FFO and diluted FFO per unit:

|   | Three months ended December 31, |           | Year ended December 31, |           |
|---|---------------------------------|-----------|-------------------------|-----------|
|   | 2022                            | 2021      | 2022                    | 2021      |
| FFO for the period                                      | \$ 19,310                       | \$ 21,751 | \$ 80,594               | \$ 87,615 |
| Diluted weighted average number of units <sup>(1)</sup> | 52,457                          | 54,553    | 53,175                  | 56,197    |
| Diluted FFO per Unit                                    | \$ 0.37                         | \$ 0.40   | \$ 1.52                 | \$ 1.56   |

(1) Diluted weighted average number of units includes the weighted average of all REIT A Units, LP B Units, vested but unissued and unvested deferred trust units and associated income deferred trust units. Please refer to the “Supplementary Financial Measures and Other Disclosures” section under the heading “Weighted average number of units” for details of this measure.

For the three months ended December 31, 2022, diluted FFO per unit decreased by \$0.03 per unit to \$0.37 per unit relative to \$0.40 per unit in Q4 2021, driven by higher interest expense (-\$0.07), partially offset by higher FFO from our investment in Dream Industrial REIT (+\$0.01), lower bad debt expenses (+\$0.01) and other items (+\$0.02).

For the year ended December 31, 2022, diluted FFO per unit decreased by \$0.04 to \$1.52 per unit relative to \$1.56 per unit in the prior year, driven by higher interest expense (-\$0.12) and lower comparative properties NOI (a non-GAAP financial measure) (-\$0.07), partially offset by net rental income from our completed development at Co-operators Place in Regina (+\$0.05), the effect of accretive unit repurchases under our Normal Course Issuer Bid (“NCIB”) program in the current and prior year (+\$0.05), higher FFO from our investment in Dream Industrial REIT (+\$0.04) and other items (+\$0.01).

### Related party transactions

From time to time, Dream Office REIT and its subsidiaries enter into transactions with related parties that are generally conducted on a cost recovery basis or under normal commercial terms.

The Trust and DAM are parties to a shared services agreement dated January 1, 2019 (as amended, restated, amended and restated, or otherwise revised from time to time, the “Shared Services Agreement”). Under the Shared Services Agreement, the Trust acts as the property manager for DAM’s investment properties in Canada and DAM acts as the development manager for the Trust’s properties with redevelopment potential. In order to take advantage of economies of scale, the Shared Services Agreement includes certain resource-sharing arrangements between the Trust and DAM, such as information technology, human resources, office services and insurance, among other services as requested, on a cost allocation basis.

Under the Shared Services Agreement, in connection with each development project, DAM earns a development fee equal to 3.75% of the total net revenues of the development project or, for rental properties, 3.75% of the fair value upon completion, without any promote or other incentive fees. In connection with the property management services provided by the Trust to DAM, the Trust generally earns a fee equal to 3.5% of gross revenue of the managed income properties.

### Related party transactions with DAM

The following is a summary of costs processed by DAM and the Trust for the three months and years ended December 31, 2022 and December 31, 2021:

|  | Three months ended December 31, |                 | Year ended December 31, |                 |
|--|---------------------------------|-----------------|-------------------------|-----------------|
|  | 2022                            | 2021            | 2022                    | 2021            |
| Property management services fee charged by the Trust                              | \$ 133                          | \$ 107          | \$ 409                  | \$ 302          |
| Expenditures processed by the Trust on behalf of DAM<br>(on a cost recovery basis) | 2,998                           | 2,581           | 11,407                  | 8,787           |
| Development fees charged by DAM  | (595)                           | (588)           | (2,367)                 | (2,353)         |
| Expenditures processed by DAM on behalf of the Trust<br>(on a cost recovery basis) | (417)                           | (552)           | (1,626)                 | (1,405)         |
| <b>Net fees and reimbursements from DAM</b>  | <b>\$ 2,119</b>                 | <b>\$ 1,548</b> | <b>\$ 7,823</b>         | <b>\$ 5,331</b> |

For the three months and year ended December 31, 2022, total distributions and subsidiary redeemable interest paid and payable to DAM were \$4.7 million and \$18.2 million, respectively (for the three months and year ended December 31, 2021 – \$4.4 million and \$17.6 million, respectively).

### Related party transactions with Dream Impact Trust

Dream Office Management Corp. (“DOMC”) provides property management services to an investment property co-owned with Dream Impact Trust, which is accounted for as a joint operation.

DOMC and Dream Impact Trust are parties to a services agreement, pursuant to which the Trust provides certain services to Dream Impact Trust on a cost recovery basis.

The following is a summary of the amounts that were charged to Dream Impact Trust for the three months and years ended December 31, 2022 and December 31, 2021:

|  | Three months ended December 31, |               | Year ended December 31, |                 |
|--|---------------------------------|---------------|-------------------------|-----------------|
|  | 2022                            | 2021          | 2022                    | 2021            |
| Property management and construction fees related to co-owned and managed properties       | \$ 276                          | \$ 221        | \$ 970                  | \$ 833          |
| Costs processed on behalf of Dream Impact Trust related to co-owned and managed properties | 407                             | 292           | 1,615                   | 1,270           |
| Amounts charged to Dream Impact Trust under the services agreement                         | 278                             | 157           | 1,032                   | 552             |
| <b>Total cost recoveries from Dream Impact Trust</b>                                       | <b>\$ 961</b>                   | <b>\$ 670</b> | <b>\$ 3,617</b>         | <b>\$ 2,655</b> |

### Related party transactions with Dream Industrial REIT

DOMC and Dream Industrial REIT are parties to a services agreement, pursuant to which the Trust provides certain services to Dream Industrial REIT on a cost recovery basis.

The following is a summary of the cost recoveries from Dream Industrial REIT for the three months and years ended December 31, 2022 and December 31, 2021:

|  | Three months ended December 31, |          | Year ended December 31, |          |
|--|---------------------------------|----------|-------------------------|----------|
|  | 2022                            | 2021     | 2022                    | 2021     |
| Total cost recoveries from Dream Industrial REIT | \$ 2,087                        | \$ 1,928 | \$ 7,799                | \$ 5,979 |

## SECTION III

### INVESTMENT PROPERTIES

#### Investment properties continuity

Changes in the value of our investment properties by region, excluding an investment property owned through an investment in a joint venture that is equity accounted, for the three months and year ended December 31, 2022 are summarized in the following tables:

|  | Three months ended  |  |                        |   |                                   |                     |
|--|---------------------|--|------------------------|---|-----------------------------------|---------------------|
|  | October 1, 2022     | Building improvements, initial direct leasing costs and lease incentives | Fair value adjustments | Amortization of lease incentives, foreign exchange and other adjustments <sup>(1)</sup> | Transfers to assets held for sale | December 31, 2022   |
| Toronto downtown   | \$ 2,083,583        | \$ 15,897  | \$ (69,542)            | \$ (1,562)  | \$ (135,000)                      | \$ 1,893,376        |
| Other markets  | 452,654             | 2,671  | (28,998)               | (1,629)   |                                   | 424,698             |
| <b>Active properties</b>   | <b>2,536,237</b>    | <b>18,568</b>  | <b>(98,540)</b>        | <b>(3,191)</b>  | <b>(135,000)</b>                  | <b>2,318,074</b>    |
| Add:   |                     |  |                        |   |                                   |                     |
| Properties under development                                       | 60,578              | 4,841  | (602)                  | (8)   | —                                 | 64,809              |
| <b>Total amounts included in consolidated financial statements</b> | <b>\$ 2,596,815</b> | <b>\$ 23,409</b>   | <b>\$ (99,142)</b>     | <b>\$ (3,199)</b>   | <b>\$ (135,000)</b>               | <b>\$ 2,382,883</b> |
| Assets held for sale   | \$ —                | \$ —   | \$ —                   | \$ —  | \$ 135,000                        | \$ 135,000          |

(1) Included in Other markets is a foreign currency translation adjustment totalling \$(577) related to a property located in the U.S. during the quarter.

|  | January 1,<br>2022  | Building<br>improvements,<br>initial direct<br>leasing costs and<br>lease incentives | Fair value<br>adjustments | Amortization of<br>lease incentives,<br>foreign exchange<br>and other<br>adjustments <sup>(1)</sup> | Transfers to<br>properties under<br>development and<br>assets held for<br>sale/sold<br>properties | December 31,<br>2022 |
|--|---------------------|--|---------------------------|---|---|----------------------|
| Toronto downtown   | \$ 2,083,377        | \$ 43,375  | \$ (60,767)               | \$ (6,686)  | \$ (165,923)  | \$ 1,893,376         |
| Other markets  | 462,547             | 10,743   | (33,663)                  | (929)   | (14,000)  | 424,698              |
| <b>Active properties</b>   | <b>2,545,924</b>    | <b>54,118</b>  | <b>(94,430)</b>           | <b>(7,615)</b>  | <b>(179,923)</b>  | <b>2,318,074</b>     |
| Add:   |                     |  |                           |   |   |                      |
| Properties under development   | 23,078              | 11,560   | (741)                     | (11)  | 30,923  | 64,809               |
| <b>Total amounts included in consolidated<br/>financial statements</b> | <b>\$ 2,569,002</b> | <b>\$ 65,678</b>   | <b>\$ (95,171)</b>        | <b>\$ (7,626)</b>   | <b>\$ (149,000)</b>   | <b>\$ 2,382,883</b>  |
| Assets held for sale   | \$ —                | \$ —   | \$ —                      | \$ —  | \$ 135,000  | \$ 135,000           |

(1) Included in Other markets is a foreign currency translation adjustment totalling \$3,076 related to a property located in the U.S. during the year.

### Properties under development

As of December 31, 2022, the Trust has two properties under development: 366 Bay Street and 67 Richmond Street West in Toronto downtown.

On May 1, 2022, the Trust reclassified 67 Richmond Street West in Toronto downtown to properties under development. The Trust is undertaking a development project to transform the property into a best-in-class boutique office building by fully modernizing the property's technical systems and interior lighting, improving floorplates, upgrading washrooms, and completing an elevator modernization and full lobby retrofit consistent with the Dream Collection standard. We intend to invest approximately \$12 million over the course of the project with completion expected in Q4 2023. A portion of the development costs has satisfied the requirements of the CIB Facility, allowing the Trust to fund the project using the low-cost, fixed-rate financing associated with that facility.

A development project is also underway to transform 366 Bay Street in Toronto into a best-in-class boutique office building by fully modernizing this property's technical systems; installing high-efficiency heating, ventilation and air conditioning systems; improving the floorplates; and upgrading washrooms and common areas. We are targeting multiple building certifications, including LEED Gold certification, as part of this development project. Estimated project completion is targeted for Q2 2023. A portion of the development project has achieved Investor Ready Energy Efficiency certification, thereby qualifying for funding under the CIB Facility.

### Valuations of externally appraised properties

The following table summarizes the investment properties valued by qualified external valuation professionals for the years ended December 31, 2022 and December 31, 2021:

|  | December 31,<br>2022 | December 31,<br>2021 |
|--|----------------------|----------------------|
| Investment properties valued by qualified external valuation professionals (in millions)           | \$ 981               | \$ 628               |
| Number of investment properties valued by qualified external valuation professionals               | 9                    | 9                    |
| Percentage of the total investment properties valued by qualified external valuation professionals | 41%                  | 24%                  |

### Fair value adjustments to investment properties

The valuation of investment properties relies on certain assumptions, which include, but are not limited to, market rents, leasing costs, vacancy rates, discount rates and capitalization rates ("cap rates"). The Trust monitors market trends and changes in the economic environment on the valuation of its investment properties. If there are changes in the critical and key assumptions used in valuing the investment properties, in regional, national or international economic conditions, or significant residual effects of the COVID-19 pandemic, the fair value of investment properties may change materially.

For the three months ended December 31, 2022, the Trust recorded a fair value loss totalling \$99.1 million primarily comprising fair value losses of \$69.5 million in Toronto downtown and \$29.0 million in Other markets. Fair value losses in Toronto downtown and Other markets were primarily driven by marking to appraisals for certain properties valued by qualified external valuation professionals and adjusting valuation assumptions for the remaining properties.



For the year ended December 31, 2022, the Trust recorded a fair value loss totalling \$95.2 million primarily comprising fair value losses of \$60.8 million in Toronto downtown and \$33.7 million in Other markets. Fair value losses in these regions were primarily driven by the same reasons noted above.

### Assumptions used in the valuation of investment properties

Refer to Note 4 of the consolidated financial statements for details of the assumptions used in the Trust's investment property valuations, which is incorporated by reference into this MD&A.

### Building improvements

Building improvements represent investments made to our investment properties to ensure optimal building performance; to improve the experience of, and attractiveness to, our tenants; and to reduce operating costs. In order to retain desirable rentable space and to generate adequate revenue over the long term, we must maintain or, in some cases, improve each property's condition to meet market demand.

Our strategy is to invest in capital projects that enhance our highest quality and best located assets in order to attract quality tenants at the highest possible rents. In addition to making our properties more desirable, our capital program enhances property efficiency and reduces future maintenance and operating costs.

The table below summarizes the building improvements incurred for the three months and years ended December 31, 2022 and December 31, 2021:

| Building improvements  | Three months ended December 31, |                  | Year ended December 31, |                  |
|--|---------------------------------|------------------|-------------------------|------------------|
|  | 2022                            | 2021             | 2022                    | 2021             |
| Recoverable  | \$ 5,558                        | \$ 6,057         | \$ 11,542               | \$ 15,492        |
| Value-add  | 2,641                           | 1,008            | 8,003                   | 5,883            |
| Value-add additions to properties in the Bay Street corridor       | 1,105                           | 7,429            | 9,586                   | 19,270           |
| Non-recoverable  | 721                             | 351              | 2,645                   | 1,609            |
| <b>Active properties</b>   | <b>10,025</b>                   | <b>14,845</b>    | <b>31,776</b>           | <b>42,254</b>    |
| Add:   |                                 |                  |                         |                  |
| Properties under development                                       | 4,632                           | 826              | 11,114                  | 1,331            |
| Interest capitalized to properties under development               | 209                             | 17               | 433                     | 383              |
| <b>Total</b>   | <b>\$ 14,866</b>                | <b>\$ 15,688</b> | <b>\$ 43,323</b>        | <b>\$ 43,968</b> |
| Less: Interest capitalized to properties under development         | (209)                           | (17)             | (433)                   | (383)            |
| <b>Total amounts included in consolidated financial statements</b> | <b>\$ 14,657</b>                | <b>\$ 15,671</b> | <b>\$ 42,890</b>        | <b>\$ 43,585</b> |

For the three months and year ended December 31, 2022, we incurred \$10.0 million and \$31.8 million, respectively, in expenditures related to building improvements in our active portfolio, the majority of which were for value-add purposes or recoverable from current and future tenants under the terms of their leases.

Recoverable building improvements are capital expenditures on investment properties required to maintain current net rental rates for new leases that are recoverable from tenants. For the three months and year ended December 31, 2022, recoverable building improvements were \$5.6 million and \$11.5 million, respectively, and included safety enhancements, heating, ventilation and air conditioning upgrades, elevator modernization and recoverable lobby and common area upgrades.

Value-add building improvements are building capital expenditures that are made with the aim of enhancing building quality in order to increase net rents on future leases or pre-development costs for contemplated future developments. For the three months and year ended December 31, 2022, value-add building improvements were \$2.6 million and \$8.0 million, respectively.

As part of our transformation of our properties in the Bay Street corridor, for the three months and year ended December 31, 2022, the Trust invested \$1.1 million and \$9.6 million, respectively, in building improvements for those buildings. These incurred costs represent value-add capital, of which certain capital investments will be recoverable from current and future tenants under the terms of their leases. Capital investments included improving the main lobbies, washrooms, stairwells and exterior façades and the reimagining of an alleyway. Since project commencement, the Trust has spent approximately \$48.8 million to date to revitalize these assets into best-in-class boutique office buildings, which we believe can attract top-tier tenants and the highest rents.

## Investment property dispositions

On September 1, 2022, the Trust completed the sale of Princeton Tower located in Saskatoon, Saskatchewan for total gross proceeds before adjustments and transaction costs of \$14.0 million.

On January 30, 2023, subsequent to year-end, the Trust completed the sale of 720 Bay Street located in Toronto, Ontario for total gross proceeds before adjustments and transaction costs of \$135.0 million.

## INVESTMENT IN DREAM INDUSTRIAL REIT

Dream Industrial REIT is an unincorporated, open-ended real estate investment trust listed on the Toronto Stock Exchange (“TSX”) under the symbol “DIR.UN”.

The table below summarizes the Trust’s ownership of Dream Industrial REIT:

|   | December 31,<br>2022 | As at<br>December 31,<br>2021 |
|---|----------------------|-------------------------------|
| Dream Industrial REIT units held, end of year                                     | 8,052,451            | 8,052,451                     |
| Dream Industrial LP Class B limited partnership units held, end of year           | 18,551,855           | 18,551,855                    |
| <b>Total units held, end of year</b>  | <b>26,604,306</b>    | <b>26,604,306</b>             |
| Total Dream Industrial REIT units (including LP B Units) outstanding, end of year | 275,156,062          | 252,416,700                   |
| <b>Ownership at year-end</b>  | <b>9.7%</b>          | <b>10.5%</b>                  |

On March 9, 2022, Dream Industrial REIT completed a public offering, in which the Trust did not participate, and issued 14,110,500 REIT units. For the year ended December 31, 2022, Dream Industrial REIT issued 5,477,800 units under its at-the-market equity program and 3,025,530 units via its Distribution Reinvestment Plan; the Trust did not participate in any of these issuances.

Refer to Note 5 of the consolidated financial statements for details of the Trust’s ownership interest in the assets, liabilities, revenues and expenses of Dream Industrial REIT, which is incorporated by reference into this MD&A.

## OUR FINANCING

### Debt summary

The key performance indicators in the management of our debt are as follows:

|   | December 31,<br>2022 | December 31,<br>2021 |
|---|----------------------|----------------------|
| Financing and liquidity metrics   |                      |                      |
| Weighted average face rate of interest on debt (period-end) <sup>(1)</sup>  | 4.42%                | 3.28%                |
| Interest coverage ratio (times) <sup>(2)</sup>                              | 2.5                  | 3.0                  |
| Net total debt-to-normalized adjusted EBITDAFV ratio (years) <sup>(2)</sup> | 10.4                 | 9.8                  |
| Level of debt (net total debt-to-net total assets) <sup>(2)</sup>           | 44.6%                | 41.8%                |
| Average term to maturity on debt (years)                                    | 3.1                  | 3.6                  |
| Variable rate debt as percentage of total debt                              | 19.8%                | 24.1%                |
| Undrawn credit facilities   | \$ 163,542           | \$ 192,355           |
| Available liquidity <sup>(2)</sup>  | \$ 171,560           | \$ 201,118           |
| Unencumbered assets <sup>(2)</sup>  | \$ 115,662           | \$ 178,268           |

(1) Weighted average face rate of interest on debt is calculated as the weighted average contractual face rate of all interest-bearing debt balances excluding debt in joint ventures that are equity accounted.

(2) Interest coverage ratio (times), net total debt-to-normalized adjusted EBITDAFV ratio and level of debt (net total debt-to-net total assets) are non-GAAP ratios. Available liquidity is a non-GAAP financial measure. Unencumbered assets is a supplemental financial measure. Please refer to the “Non-GAAP Financial Measures and Ratios” and the “Supplementary Financial Measures and Other Disclosures” sections of this MD&A for additional information on these specified financial measures.

Net total debt-to-normalized adjusted EBITDAFV increased to 10.4 years from 9.8 years at December 31, 2021 as a result of higher net debt balances.

The net total debt-to-net total assets ratio increased to 44.6% at December 31, 2022 compared to 41.8% at December 31, 2021 due to higher net debt balances and negative fair value adjustments to investment properties.

As at December 31, 2022, our available liquidity of \$171.6 million comprises \$8.0 million of cash and cash equivalents on hand, undrawn revolving credit facilities totalling \$58.6 million, and availability on our CIB Facility totalling \$105.0 million, a decrease of \$29.6 million compared to December 31, 2021, primarily due to higher drawings. Subsequent to year-end the Trust sold 720 Bay Street in Toronto, Ontario for \$135.0 million, the proceeds of which were used to repay drawings on the credit facility. As the property was pledged against the Trust's \$375 million revolving credit facility, availability on that facility decreased by \$73 million to \$278 million. As a result, the sale provided \$62 million of incremental liquidity.

Unencumbered assets as at December 31, 2022 were \$115.7 million, a decrease of \$62.6 million from \$178.3 million at December 31, 2021, due to the Trust pledging an additional 1,337,176 Dream Industrial REIT units as security against the existing \$375 million revolving credit facility during the year and a decrease in the unit price of our holdings of unpledged Dream Industrial REIT units relative to the prior year.

### **Liquidity and capital resources**

Dream Office REIT's primary sources of capital are cash generated from operating activities, net proceeds from investment property dispositions, credit facilities, and mortgage financing and refinancing. Our primary uses of capital include the payment of distributions, costs of attracting and retaining tenants, recurring property maintenance, development projects, major property improvements, debt principal repayments and interest payments.

As at December 31, 2022, our current liabilities exceeded our current assets by \$161.6 million. Typically, real estate entities seek to address liquidity needs by having a balanced debt maturity schedule and undrawn revolving credit facilities. We are able to use our revolving credit facilities on short notice, which eliminates the need to hold significant amounts of cash and cash equivalents on hand. Working capital balances can fluctuate significantly from period-to-period depending on the timing of receipts and payments. Debt obligations that are due within one year include debt maturities and scheduled principal repayments of \$267.3 million. We typically refinance maturing debt with our undrawn revolving credit facilities and mortgages of terms between five and ten years unless our strategy for the asset or preferential loan terms dictate otherwise. Amounts payable and accrued liabilities balances outstanding at the end of any reporting period depend primarily on the timing of leasing costs and capital expenditures incurred, as well as the impact of transaction costs incurred on acquisitions and dispositions, if any.

In order to meet ongoing operational and interest requirements, the Trust relies on cash flows generated from operations. Where, due to the timing of leasing cost payments, cash flows generated from operations are insufficient to cover immediate operational and leasing cost requirements, the Trust makes use of its revolving credit facilities. As of December 31, 2022, the Trust has \$171.6 million of available liquidity. In addition, the Trust has unencumbered assets totalling \$115.7 million which could be pledged as security for further borrowings.

We continue to maintain high levels of liquidity for capital expenditures to improve the quality of our properties.

### **Mortgage refinancing**

On July 27, 2022, the Trust refinanced a \$59.9 million mortgage secured by an investment property in Mississauga, Ontario at maturity. The refinanced mortgage totals \$64.9 million and bears variable interest at the bankers' acceptance ("BA") rate plus 1.55%. The Trust has entered into two swap arrangements to fix the interest rate on the mortgage at a blended rate of 5.14%.

### **Credit facilities**

On September 12, 2022, the Trust extended the maturity of the existing \$375 million revolving credit facility from September 30, 2024 to September 30, 2025. The interest rate remained in the form of rolling one-month BAs bearing interest at the BA rate plus 1.70% or at the bank's prime rate plus 0.70%. In addition, the Trust negotiated a sustainability-linked pricing adjustment relating to GHG intensity and green building certifications with pricing for the facility decreasing or increasing by up to five basis points for meeting, or failing to meet, the targets. The Trust pledged an additional 1,337,176 units of Dream Industrial REIT ("Dream Industrial REIT Units") as security in connection with the extension.

On October 3, 2022, the Trust entered into interest rate swap arrangements in relation to borrowings under the \$375 million revolving credit facility whereby the Trust fixed the annual rate on \$150 million of the outstanding drawings at 5.37% (at current pricing for BA drawings under the facility) for five years.

On October 25, 2022, the Trust extended the maturity of the existing \$20 million revolving credit facility from March 31, 2023 to March 31, 2025. The interest rate is at the bank's prime rate plus 0.85%. In addition, the Trust negotiated a sustainability-linked pricing adjustment on the same basis as the \$375 million revolving credit facility.



As at December 31, 2022, the Trust's \$20 million revolving credit facility was secured by 4,800,587 Class B limited partnership units of Dream Industrial LP ("Dream Industrial LP Class B Units"). As at December 31, 2022, the amount available under the \$20 million revolving credit facility was \$18.4 million, comprising \$20.0 million of borrowing capacity less \$1.6 million in drawings.

As at December 31, 2022, the Trust's \$375 million revolving credit facility is secured by first-ranking charges on five investment properties, 13,751,268 Dream Industrial LP Class B Units and 1,337,176 Dream Industrial REIT Units. The Trust has an accordion option of up to \$100 million additional borrowing capacity on the \$375 million revolving credit facility if additional assets are pledged as security, subject to lender approval. This accordion option is not included in the Trust's liquidity measures. As at December 31, 2022, the amount available under the \$375 million revolving credit facility was \$40.2 million, comprising \$350.4 million of borrowing capacity less \$310.2 million in drawings.

Subsequent to year-end, the Trust disposed of a property pledged against the \$375 million revolving credit facility. As a result, the Trust's borrowing capacity on the \$375 million revolving credit facility, based on the lending value of pledged properties and units, was lowered by \$73 million from the \$350 million of borrowing capacity as at December 31, 2022 to \$278 million after the sale.

On February 10, 2023, subsequent to year-end, the Trust entered into a \$20 million demand revolving credit facility secured by a property in Saskatoon, Saskatchewan with no fixed maturity. The demand revolving credit facility bears interest at the BA rate plus 2.00% or at the bank's prime rate plus 0.50%.

### Canada Infrastructure Bank credit facility

On March 31, 2022, the Trust entered into the CIB Facility with the Canada Infrastructure Bank under its Commercial Building Retrofit Initiative. Under the CIB Facility, the Canada Infrastructure Bank will lend the Trust up to \$112.9 million for commercial property retrofits in order to achieve certain energy efficiency savings and GHG emission reductions. The non-revolving portion of the CIB Facility is available until the earlier of March 31, 2027 or the completion of all funded projects (the "Non-Revolving Term"), and bears fixed interest at 2.15% per year. At the end of the Non-Revolving Term, the aggregate drawings are converted to a 20-year amortizing term credit facility with an amended rate based on the GHG emission reductions achieved.

As at December 31, 2022, the amount available under the Trust's \$112.9 million CIB Facility was \$105.0 million, comprising \$112.9 million of borrowing capacity less \$7.9 million in drawings. These drawings represent 80% of the costs to date for the capital retrofits at certain downtown Toronto properties in connection with projects to reduce the operational carbon emissions in these buildings by an estimated 1,200 tonnes of CO<sub>2</sub>, or 50.1%, per year on project completion.

### Debt maturity profile

Our current debt profile is balanced with staggered mortgage maturities over the next eight years and credit facility maturities over the next 26 years. The following table summarizes our debt maturity profile, excluding debt in joint ventures that are equity accounted, as at December 31, 2022:

|  | Mortgages                           |                                | Credit facilities                   |                                | Total                               |                                |
|--|-------------------------------------|--------------------------------|-------------------------------------|--------------------------------|-------------------------------------|--------------------------------|
|  | Outstanding balance due at maturity | Weighted average interest rate | Outstanding balance due at maturity | Weighted average interest rate | Outstanding balance due at maturity | Weighted average interest rate |
| Debt maturities  |                                     |                                |                                     |                                |                                     |                                |
| 2023   | \$ 250,715                          | 5.16%                          | \$ —                                | —                              | \$ 250,715                          | 5.16%                          |
| 2024   | 73,369                              | 3.44%                          | —                                   | —                              | 73,369                              | 3.44%                          |
| 2025   | 225,340                             | 3.57%                          | 311,781                             | 5.89%                          | 537,121                             | 4.92%                          |
| 2026   | 81,005                              | 3.10%                          | —                                   | —                              | 81,005                              | 3.10%                          |
| 2027   | 171,185                             | 4.13%                          | —                                   | —                              | 171,185                             | 4.13%                          |
| 2028+  | 210,400                             | 3.66%                          | 7,915                               | 2.15%                          | 218,315                             | 3.60%                          |
| <b>Subtotal before undernoted items</b>                        | <b>\$ 1,012,014</b>                 | <b>4.03%</b>                   | <b>\$ 319,696</b>                   | <b>5.80%</b>                   | <b>\$ 1,331,710</b>                 | <b>4.45%</b>                   |
| Scheduled principal repayments on non-matured debt (2022–2029) | 44,803                              | —                              | —                                   | —                              | 44,803                              | —                              |
| <b>Subtotal before undernoted items</b>                        | <b>\$ 1,056,817</b>                 | <b>4.00%</b>                   | <b>\$ 319,696</b>                   | <b>5.80%</b>                   | <b>\$ 1,376,513</b>                 | <b>4.42%</b>                   |
| Unamortized financing costs                                    | (2,819)                             |                                | (911)                               |                                | (3,730)                             |                                |
| <b>Debt per consolidated financial statements</b>              | <b>\$ 1,053,998</b>                 | <b>4.12%</b>                   | <b>\$ 318,785</b>                   | <b>5.91%</b>                   | <b>\$ 1,372,783</b>                 | <b>4.53%</b>                   |

## Commitments and contingencies

Dream Office REIT and its operating subsidiaries are contingently liable under guarantees that are issued in the normal course of business, on certain debt assumed by purchasers of investment properties, and with respect to litigation and claims that arise from time to time. In the opinion of management, any liability that may arise from such contingencies would not have a material adverse effect on the consolidated financial statements of the Trust as at December 31, 2022.

The Trust is contingently liable under a guarantee that was issued on debt assumed by a purchaser of an investment property totalling \$49.8 million (December 31, 2021 – \$51.4 million) with a weighted average term to maturity of 3.6 years (December 31, 2021 – 4.6 years). The guaranteed debt is secured by a property in British Columbia.

In 2015, a subsidiary of the Trust received notices of reassessment from both the Canada Revenue Agency and the Alberta Minister of Finance with respect to its 2007, 2008 and 2010 taxation years. These reassessments relate to the deductibility of certain tax losses claimed by the subsidiary prior to its acquisition by the Trust. These federal and provincial reassessments, if upheld, could increase total current taxes payable, including interest and penalties, by \$14.3 million. No cash payment is expected to be made unless it is ultimately established that the Trust has an obligation to make one. Management is of the view that there is a strong case to support the position as filed and has contested both the federal and provincial reassessments. Since management believes that it is more likely than not that its position will be sustained, no amounts related to these reassessments have been recorded in the consolidated financial statements as at December 31, 2022.

At December 31, 2022, Dream Office REIT's future minimum commitments are as follows:

|   | Minimum payments due |                 |                 |                 |
|---|----------------------|-----------------|-----------------|-----------------|
|   | Within 1 year        | 1–5 years       | > 5 years       | Total           |
| Operating lease payments for low value assets | \$ 33                | \$ —            | \$ —            | \$ 33           |
| Operating commitments                         | 3,295                | 1,816           | —               | 5,111           |
| Fixed price contracts                         | 222                  | 888             | 1,467           | 2,577           |
| <b>Total</b>                                  | <b>\$ 3,550</b>      | <b>\$ 2,704</b> | <b>\$ 1,467</b> | <b>\$ 7,721</b> |

The Trust has a stake in Alate, a vehicle specializing in real estate technology investments. As at December 31, 2022, the Trust had funded \$9.7 million since inception into the joint investment (December 31, 2021 – \$8.6 million). The Trust has a remaining commitment for US\$4.8 million to the new fund.

In the event that a contemplated property development project proceeds, the Trust has committed to contribute one of its investment properties with a fair value of \$41.1 million to the development project.

As part of the sale of a property in Calgary in 2018, the Trust received partial consideration in the form of a VTB mortgage receivable of \$34.1 million and committed to a loan facility of up to \$12.5 million. The VTB mortgage and loan facility bear interest at 2.5%, mature on April 10, 2023 with options to extend to April 10, 2025 and are secured by the property. As at December 31, 2022, the Trust had funded \$9.1 million under the loan facility. During the year ended December 31, 2022, the borrower paid an extension fee totalling \$0.4 million in connection with the exercise of a one-year extension option.

## OUR EQUITY

### Total equity

Our discussion of equity includes LP B Units (or subsidiary redeemable units), which are economically equivalent to REIT Units. Pursuant to IFRS, the LP B Units are classified as a liability in our consolidated financial statements.

|  | December 31, 2022 |                     | Unitholders' equity<br>December 31, 2021 |                     |
|--|-------------------|---------------------|--|---------------------|
|  | Number of Units   | Amount              | Number of Units                          | Amount              |
| Unitholders' equity                                      | 46,110,593        | \$ 1,842,010        | 48,034,754                               | \$ 1,883,653        |
| Deficit  | —                 | (321,769)           | —  | (338,593)           |
| Accumulated other comprehensive income                   | —                 | 11,933              | —  | 3,268               |
| <b>Equity per consolidated financial statements</b>      | <b>46,110,593</b> | <b>1,532,174</b>    | <b>48,034,754</b>                        | <b>1,548,328</b>    |
| Add: LP B Units  | 5,233,823         | 78,193              | 5,233,823                                | 128,909             |
| <b>Total equity (including LP B Units)<sup>(1)</sup></b> | <b>51,344,416</b> | <b>\$ 1,610,367</b> | <b>53,268,577</b>                        | <b>\$ 1,677,237</b> |
| NAV per unit <sup>(2)</sup>                              |                   | \$ 31.36            |  | \$ 31.49            |

(1) Total equity (including LP B Units) is a non-GAAP financial measure. Please refer to the section "Non-GAAP Financial Measures and Ratios" under the heading "Total equity (including LP B Units or subsidiary redeemable units)" for additional information on this non-GAAP financial measure.

(2) NAV per unit is a non-GAAP ratio. It is defined in this section under the heading "NAV per unit" and in the section "Non-GAAP Financial Measures and Ratios" under the heading "NAV per unit".

The amended and restated Declaration of Trust of Dream Office REIT dated May 8, 2014 (as amended, restated, amended and restated, or otherwise revised from time to time, the “Declaration of Trust”) authorizes the issuance of an unlimited number of the following classes of units: REIT Units, issuable in one or more series, Transition Fund Units and Special Trust Units. The Special Trust Units may be issued only to holders of LP B Units, are not transferable separately from these units and are used to provide voting rights with respect to Dream Office REIT to persons holding LP B Units. The LP B Units are held by DAM, a related party to Dream Office REIT, and DAM holds an equivalent number of Special Trust Units. Both the REIT Units and Special Trust Units entitle the holder to one vote for each unit at all meetings of the unitholders. The LP B Units are exchangeable on a one-for-one basis for REIT B Units at the option of the holder, which can then be converted into REIT A Units. The LP B Units and corresponding Special Trust Units together have economic and voting rights equivalent in all material respects to REIT A Units. The REIT A Units and REIT B Units have economic and voting rights equivalent in all material respects to each other. There are no Transition Fund Units outstanding.

As at December 31, 2022, DAM held 13,240,102 REIT A Units and 5,233,823 LP B Units for a total ownership interest of approximately 36.0%.

### NAV per unit

NAV per unit is calculated as total equity (including LP B Units) (a non-GAAP financial measure) divided by the total number of REIT A Units and LP B Units. This non-GAAP ratio is a useful measure to investors as it reflects management’s view of the intrinsic value of the Trust and enables investors to determine if the Trust’s REIT Unit price is trading at a discount or premium relative to the NAV per Unit at each reporting period. However, NAV per unit is not a standardized financial measure under IFRS and might not be comparable to similar financial measures disclosed by other issuers.

As at December 31, 2022, our NAV per unit decreased to \$31.36 compared to \$31.49 at December 31, 2021. The decrease in NAV per unit relative to December 31, 2021 is driven by fair value losses on investment properties in both regions due to adjusting valuation assumptions and marking to appraisals received from qualified external valuation professionals partially offset by incremental income from our investment in Dream Industrial REIT, cash flow retention (FFO net of distributions) and the effect of accretive unit repurchases under our NCIB program during the year. As at December 31, 2022, equity per the consolidated financial statements was \$1.5 billion.

The table below reconciles the major components of NAV per unit to total equity per the consolidated financial statements:

|   | Total               | Per unit | GLA<br>(in millions<br>of sq. ft.) | Occupancy –<br>in-place and<br>committed | Weighted<br>average lease<br>term (years) |
|---|---------------------|----------|------------------------------------|--|---|
| <b>Investment properties</b>                              |                     |          |                                    |  |   |
| Toronto downtown  | \$ 1,893,376        | \$ 36.88 | 3.2                                | 87.7%                                    | 5.0                                       |
| Other markets   | 424,698             | 8.27     | 1.9                                | 78.8%                                    | 6.0                                       |
| Active investment properties                              | 2,318,074           | 45.15    | 5.0                                | 84.4%                                    | 5.3                                       |
| Mortgages   | (1,035,756)         | (20.17)  |                                    |  |   |
| Active investment properties, net of mortgages            | 1,282,318           | 24.98    |                                    |  |   |
| Properties under development, net of mortgages            | 46,567              | 0.91     |                                    |  |   |
| Investment in Dream Industrial REIT                       | 451,476             | 8.79     |                                    |  |   |
| Property held for sale                                    | 135,000             | 2.63     |                                    |  |   |
| Investments in joint ventures                             | 28,150              | 0.55     |                                    |  |   |
| Cash and cash equivalents                                 | 8,018               | 0.16     |                                    |  |   |
| Credit facilities   | (318,785)           | (6.21)   |                                    |  |   |
| Other items   | (22,377)            | (0.45)   |                                    |  |   |
| Net asset value   | \$ 1,610,367        | \$ 31.36 |                                    |  |   |
| Less: LP B Units  | (78,193)            |          |                                    |  |   |
| <b>Total equity per consolidated financial statements</b> | <b>\$ 1,532,174</b> |          |                                    |  |   |



## Outstanding equity

The following table summarizes the changes in our outstanding equity:

| For the three months ended December 31, 2022                          | REIT A Units | LP B Units | Total      |
|---|--------------|------------|------------|
| <b>Total units issued and outstanding at October 1, 2022</b>          | 46,351,066   | 5,233,823  | 51,584,889 |
| REIT A Units issued pursuant to Deferred Unit Incentive Plan (“DUIP”) | 1,111        | —          | 1,111      |
| Cancellation of REIT A Units under NCIB                               | (241,584)    | —          | (241,584)  |
| <b>Total units issued and outstanding at December 31, 2022</b>        | 46,110,593   | 5,233,823  | 51,344,416 |
| Percentage of all units   | 89.8%        | 10.2%      | 100.0%     |

| For the year ended December 31, 2022                           | REIT A Units | LP B Units | Total       |
|--|--------------|------------|-------------|
| <b>Total units issued and outstanding at January 1, 2022</b>   | 48,034,754   | 5,233,823  | 53,268,577  |
| REIT A Units issued pursuant to DUIP                           | 61,390       | —          | 61,390      |
| Cancellation of REIT A Units under NCIB                        | (1,985,551)  | —          | (1,985,551) |
| <b>Total units issued and outstanding at December 31, 2022</b> | 46,110,593   | 5,233,823  | 51,344,416  |
| Percentage of all units  | 89.8%        | 10.2%      | 100.0%      |
| REIT A Units issued pursuant to DUIP                           | 1,199        | —          | 1,199       |
| Cancellation of REIT A Units under NCIB                        | (232,200)    | —          | (232,200)   |
| <b>Total units issued and outstanding at February 16, 2023</b> | 45,879,592   | 5,233,823  | 51,113,415  |
| Percentage of all units  | 89.8%        | 10.2%      | 100.0%      |

The Deferred Unit Incentive Plan (“DUIP”) provides for the grant of deferred trust units (“DTUs”) to trustees of the Trust, officers, and employees, as well as affiliates. DTUs are granted at the discretion of the Board of Trustees of the Trust and participants are also credited with income deferred trust units based on distributions as they are declared and paid by Trust. Distributions on the unvested DTUs are paid in the form of units converted at market price of the units of the Trust on the date of distribution. As at December 31, 2022, there were 1,112,042 deferred trust units and income deferred trust units outstanding (December 31, 2021 – 984,239) under the DUIP.

## Normal Course Issuer Bid

On August 17, 2022, the TSX accepted a notice filed by the Trust to renew its prior NCIB for a one-year period. Under the bid, the Trust will have the ability to purchase for cancellation up to a maximum of 3,292,287 of its REIT A Units (representing 10% of the Trust’s public float of 32,922,872 REIT A Units) through the facilities of the TSX. The renewed bid commenced on August 19, 2022 and will remain in effect until the earlier of August 18, 2023 or the date on which the Trust has purchased the maximum number of REIT A Units permitted under the bid. Daily purchases are limited to 34,512 REIT A Units, which equals 25% of the average daily trading volume during the prior six calendar months (being 138,048 REIT A Units per day), other than purchases pursuant to applicable block purchase exceptions.

In connection with the NCIB renewal, the Trust entered into an automatic securities repurchase plan (the “Plan”) with its designated broker in order to facilitate purchases of its REIT A Units under the NCIB. The Plan allows for purchases by Dream Office REIT of REIT A Units at any time including, without limitation, when the Trust would ordinarily not be permitted to make purchases due to regulatory restrictions or self-imposed blackout periods. Purchases will be made by the Trust’s broker based upon the parameters prescribed by the TSX and the terms of the parties’ written agreement. Outside of such restricted or blackout periods, the REIT A Units may also be purchased in accordance with management’s discretion. The Plan will terminate on August 18, 2023.

For the year ended December 31, 2022, the Trust purchased 1,985,551 REIT A Units for cancellation under the NCIB program at a cost of \$43.0 million (for the year ended December 31, 2021 – 2,640,560 REIT A Units cancelled at a cost of \$61.0 million).

Subsequent to quarter-end, the Trust purchased for cancellation an additional 232,200 REIT A Units under the NCIB at a cost of \$3.8 million.

## Weighted average number of units

The following table outlines the basic and diluted weighted average number of units for the three months and years ended December 31, 2022 and December 31, 2021:

| Weighted average number of units <sup>(1)</sup> (in thousands) | Three months ended December 31, |        | Year ended December 31, |        |
|--|---------------------------------|--------|-------------------------|--------|
|  | 2022                            | 2021   | 2022                    | 2021   |
| Basic  | 52,189                          | 54,321 | 52,916                  | 55,971 |
| Diluted  | 52,457                          | 54,553 | 53,175                  | 56,197 |

(1) Weighted average number of units is defined in the section "Supplementary Financial Measures and Ratios and Other Disclosures" under the heading "Weighted average number of units".

## Distribution policy

Our Declaration of Trust provides our trustees with the discretion to determine the percentage payout of income that would be in the best interest of the Trust. For the three months and years ended December 31, 2022 and December 31, 2021, the Trust declared distributions totalling \$0.25 and \$1.00 per unit, respectively.

The following table summarizes our total distributions paid and payable (a non-GAAP financial measure) for the three months and years ended December 31, 2022 and December 31, 2021:

|   | Three months ended December 31, |                  | Year ended December 31, |                  |
|---|---------------------------------|------------------|-------------------------|------------------|
|   | 2022                            | 2021             | 2022                    | 2021             |
| Total distributions paid and payable on REIT A Units      | \$ 11,527                       | \$ 12,054        | \$ 46,817               | \$ 49,949        |
| Add: Interest on subsidiary redeemable units              | 1,309                           | 1,309            | 5,234                   | 5,234            |
| <b>Total distributions paid and payable<sup>(1)</sup></b> | <b>\$ 12,836</b>                | <b>\$ 13,363</b> | <b>\$ 52,051</b>        | <b>\$ 55,183</b> |

(1) Total distributions paid and payable is a non-GAAP financial measure. Please refer to the "Non-GAAP Financial Measures and Ratios" section under the heading "Total distributions paid and payable" for additional information on this non-GAAP financial measure.

The decrease in total distributions paid and payable on a year-over-year basis for the three months and year ended December 31, 2022 was due to the cancellation of REIT A Units under the NCIB programs in the current and prior year.

The following table summarizes our monthly distributions paid and payable subsequent to quarter-end:

| Date distribution announced | Month of distribution | Date distribution was paid or is payable | Distribution per REIT A Unit | Total distributions paid or payable |
|-----------------------------|-----------------------|--|------------------------------|-------------------------------------|
| December 19, 2022           | December 2022         | January 13, 2022                         | \$ 0.08333                   | \$ 3,842                            |
| January 20, 2023            | January 2023          | February 15, 2023                        | 0.08333                      | 3,833                               |
| February 16, 2023           | February 2023         | March 15, 2023                           | 0.08333                      | TBD                                 |

TBD – to be determined

## Cash flows from operating activities less cash interest paid on debt, net income and distributions declared

In any given period, actual cash flows generated from (utilized in) operating activities less cash interest paid on debt may differ from total distributions paid and payable (a non-GAAP financial measure), primarily due to fluctuations in non-cash working capital and the impact of leasing costs, which fluctuate with lease maturities, renewal terms, the type of asset being leased and when tenants fulfill the terms of their respective lease agreements. Capital requirements can fluctuate seasonally, and the timing of when leasing costs are incurred is unpredictable; such costs are funded with our cash and cash equivalents on hand and, if necessary, with our existing revolving credit facilities. As a result of these factors, the Trust anticipates that in certain future periods, cash flows generated from (utilized in) operating activities less cash interest paid on debt may be less than total distributions paid and payable. With a conservative balance sheet and significant liquidity, the Trust does not anticipate cash distributions will be suspended or altered.

To the extent that there are shortfalls in cash flows generated from (utilized in) operating activities less interest paid on debt when compared to total distributions paid and payable, the Trust will fund the shortfalls with cash and cash equivalents on hand and with our existing revolving credit facilities. The Trust funded the current year shortfall using its revolving credit facilities. The use of the revolving credit facilities may involve risks compared with using cash and cash equivalents on hand as a source of funding, such as the risk that interest rates may rise in the future, which may make it more expensive for the Trust to borrow under the revolving credit facilities; the risk that credit facilities may not be renewed at maturity or are renewed on unfavourable terms; and the risk associated with increasing the overall indebtedness of the Trust. In the event that shortfalls exist, the Trust does not anticipate cash distributions will be suspended in the foreseeable future but does expect that there could be timing differences as

a result of our intensification and redevelopment plans on certain assets within our portfolio. Accordingly, to the extent there are shortfalls, distributions may be considered an economic return of capital. The Trust determines the distribution rate by, among other considerations, its assessment of cash flows generated from (utilized in) operating activities less interest paid on debt. Management reviews the estimated annual distributable cash flows with the Board of Trustees periodically to assist the board in determining the targeted distribution rate.

In any given period, the Trust anticipates that net income will continue to vary from total distributions paid and payable as net income includes non-cash items such as fair value adjustments to investment properties and financial instruments and costs related to dispositions such as debt settlement costs and costs attributable to sales of investment properties. Accordingly, the Trust does not use net income as a proxy for determining distributions.

The following table summarizes net income, cash flows generated from (utilized in) operating activities, cash interest paid on debt, and total distributions paid and payable for the three months and years ended December 31, 2022 and December 31, 2021:

|  | Three months ended December 31, |           | Year ended December 31, |            |
|--|---------------------------------|-----------|-------------------------|------------|
|  | 2022                            | 2021      | 2022                    | 2021       |
| Net income (loss) for the period                                   | \$ (82,607)                     | \$ 26,881 | \$ 63,641               | \$ 154,207 |
| Cash flows generated from (utilized in) operating activities       | 11,931                          | 17,519    | 76,669                  | 95,807     |
| Cash interest paid on debt   | (14,764)                        | (7,640)   | (51,012)                | (41,830)   |
| Total distributions paid and payable <sup>(1)</sup> for the period | (12,836)                        | (13,363)  | (52,051)                | (55,183)   |

(1) Total distributions paid and payable (a non-GAAP financial measure) is defined in the section “Non-GAAP Financial Measures and Ratios” under the heading “Total distributions paid and payable”.

As required by National Policy 41-201, “Income Trusts and Other Indirect Offerings”, the following table outlines the difference between net income and total distributions paid and payable (a non-GAAP financial measure), as well as the difference between cash flows generated from (utilized in) operating activities less cash interest paid on debt and total distributions paid and payable, in accordance with the guidelines:

|  | Three months ended December 31, |           | Year ended December 31, |           |
|--|---------------------------------|-----------|-------------------------|-----------|
|  | 2022                            | 2021      | 2022                    | 2021      |
| Excess (shortfall) of net income (loss) over total distributions paid and payable <sup>(1)(2)</sup>  | \$ (95,443)                     | \$ 13,518 | \$ 11,590               | \$ 99,024 |
| Excess (shortfall) of cash flows generated from (utilized in) operating activities less cash interest paid on debt over total distributions paid and payable <sup>(2)(3)</sup> | (15,669)                        | (3,484)   | (26,394)                | (1,206)   |

(1) Excess of net income over total distributions paid and payable is calculated as net income less total distributions paid and payable.

(2) Total distributions paid and payable (a non-GAAP financial measure) is defined in the section “Non-GAAP Financial Measures and Ratios” under the heading “Total distributions paid and payable”.

(3) Shortfall of cash flows generated from (utilized in) operating activities less cash interest paid on debt over total distributions paid and payable is calculated as cash flows generated from (utilized in) operating activities less cash interest paid on debt less total distributions paid and payable.

For the three months ended December 31, 2022, total distributions paid and payable exceeded net loss by \$95.4 million primarily due to the effect of negative fair value adjustments on investment properties that are non-cash in nature.

For the three months and year ended December 31, 2022, total distributions paid and payable exceeded cash flows generated from (utilized in) operating activities less cash interest paid on debt by \$15.7 million and \$26.4 million, respectively (or the three months and year ended December 31, 2021 – \$3.5 million and \$1.2 million, respectively), primarily due to changes in non-cash working capital and the timing of leasing costs.

While the cash distributions received from Dream Industrial REIT have been included as part of cash flows generated from (utilized in) investing activities in the consolidated financial statements, management is of the view that such distributions are operating in nature and could be used to mitigate any shortfalls of cash flows generated from (utilized in) operating activities less interest paid on debt over total distributions paid and payable. For the three months and year ended December 31, 2022, the Trust earned distributions from Dream Industrial REIT totalling \$4.7 million and \$18.6 million, respectively (for the three months and year ended December 31, 2021 – \$4.7 million and \$18.6 million, respectively).



## SECTION IV

### NON-GAAP FINANCIAL MEASURES AND RATIOS

Included in this section are reconciliations of non-GAAP financial measures presented throughout this MD&A to the most directly comparable financial measure. These measures are not standardized financial measures under IFRS and might not be comparable to similar financial measures disclosed by other issuers.

#### Available liquidity

Available liquidity is defined as the sum of cash and cash equivalents and undrawn credit facilities at period-end, excluding cash held in joint ventures that are equity accounted. Management believes that available liquidity, a non-GAAP financial measure, is an important measure for investors to assess our resources available to meet all of our ongoing obligations and future commitments.

The table below reconciles available liquidity to undrawn credit facilities (the most directly comparable financial measure) as at December 31, 2022 and December 31, 2021:

|                                     | As at                |                      |
|-------------------------------------|----------------------|----------------------|
|                                     | December 31,<br>2022 | December 31,<br>2021 |
| Cash and cash equivalents           | \$ 8,018             | \$ 8,763             |
| Undrawn revolving credit facilities | 58,585               | 192,355              |
| Undrawn on CIB Facility             | 104,957              | —                    |
| <b>Available liquidity</b>          | <b>\$ 171,560</b>    | <b>\$ 201,118</b>    |

#### Total equity (including LP B Units or subsidiary redeemable units)

One of the components used to determine the Trust's NAV per unit (a non-GAAP ratio) is total equity (including LP B Units), a non-GAAP financial measure. Total equity (including LP B Units) is calculated as the sum of the equity amount per consolidated financial statements and the subsidiary redeemable units amount. Management believes it is important to include the subsidiary redeemable units (LP B Units) amount for the purpose of determining the Trust's capital management. Management does not consider the subsidiary redeemable units to be debt or borrowings of the Trust, but rather a component of the Trust's equity.

The table within the section "Our Equity" under the heading "Total equity" reconciles total equity (including LP B Units) to total equity per consolidated financial statements (the most directly comparable financial measure).

#### Total distributions paid and payable

Total distributions paid and payable is a non-GAAP financial measure calculated as the sum of the distributions paid and payable on REIT A Units and interest expense on LP B Units per consolidated financial statements. Because management considers the subsidiary redeemable units to be a component of the Trust's equity, management considers the interest paid on the subsidiary redeemable units to be a component of total distributions paid to unitholders.

The table within the section "Our Equity" under the heading "Distribution policy" reconciles total distributions paid and payable to total distributions paid and payable on REIT A Units (the most directly comparable financial measure) for the three months and years ended December 31, 2022 and December 31, 2021.

#### NAV per unit

NAV per unit is a non-GAAP ratio calculated as the total equity (including LP B Units) (a non-GAAP financial measure) divided by the total number of REIT A Units and LP B Units. This non-GAAP ratio is an important measure used by the Trust, as it reflects management's view of the intrinsic value of the Trust and enables investors to determine if the Trust's REIT Unit price is trading at a discount or premium relative to the NAV per unit at each reporting period.

The table within the section "Our Equity" under the heading "Total equity" reconciles NAV per unit to equity per consolidated financial statements (the most directly comparable financial measure) as at December 31, 2022 and December 31, 2021.

## Funds from operations and diluted FFO per unit

Management believes FFO, a non-GAAP financial measure, and diluted FFO per unit, a non-GAAP ratio, provide our investors additional relevant information on our operating performance. Fair value adjustments to investment properties and financial instruments, including fair value adjustments to interest rate swaps constituting economically effective hedges for which the Trust elects not to apply hedge accounting under IFRS, gains or losses on disposal of investment properties, debt settlement costs due to the disposal of investment properties, and other items detailed in the following table do not necessarily provide an accurate picture of the Trust's past or recurring operating performance. FFO and diluted FFO per unit are commonly used measures of performance of real estate operations; however, they do not represent net income or cash flows generated from (utilized in) operating activities, as defined by IFRS, and are not necessarily indicative of cash available to fund Dream Office REIT's needs.

In January 2022, REALPAC issued guidance on determining FFO and adjusted funds from operations for IFRS. The Trust has reviewed the REALPAC FFO guidance, and its determination of FFO is substantially aligned with the REALPAC FFO guidelines, with the exception of the treatment of debt settlement costs due to disposals of investment properties. These debt settlement costs are primarily funded from net proceeds from dispositions rather than from investment property operations. Thus, the Trust is of the view that debt settlement costs due to disposals of investment properties should not be included in the determination of FFO.

FFO is reconciled to net income (the most directly comparable financial measure) in the table below for the three months and years ended December 31, 2022 and December 31, 2021. Diluted FFO per unit is a non-GAAP ratio calculated as FFO (a non-GAAP financial measure) divided by the weighted average number of units. The table below summarizes the components used to calculate diluted FFO per unit for the three months and years ended December 31, 2022 and December 31, 2021:

|   | Three months ended December 31, |           | Year ended December 31, |            |
|---|---------------------------------|-----------|-------------------------|------------|
|   | 2022                            | 2021      | 2022                    | 2021       |
| <b>Net income (loss) for the period</b>   | \$ (82,607)                     | \$ 26,881 | \$ 63,641               | \$ 154,207 |
| Add (deduct):   |                                 |           |                         |            |
| Share of net loss (income) from investment in Dream Industrial REIT               | 1,806                           | (26,075)  | (60,237)                | (90,645)   |
| Share of FFO from investment in Dream Industrial REIT                             | 6,209                           | 5,640     | 23,710                  | 21,614     |
| Depreciation and amortization   | 2,904                           | 2,880     | 11,713                  | 11,912     |
| Costs (recovery) attributable to sale of investment properties <sup>(1)</sup>     | (732)                           | (3)       | (419)                   | 1,990      |
| Interest expense on subsidiary redeemable units                                   | 1,309                           | 1,309     | 5,234                   | 5,234      |
| Fair value adjustments to investment properties                                   | 99,142                          | 283       | 95,171                  | (47,926)   |
| Fair value adjustments to investment properties held in joint ventures            | 3                               | 3         | 35                      | 36         |
| Fair value adjustments to financial instruments and DUIP included in G&A expenses | (9,322)                         | 10,288    | (61,184)                | 29,721     |
| Internal leasing costs  | 383                             | 543       | 2,005                   | 1,775      |
| Principal repayments on finance lease liabilities                                 | (13)                            | (13)      | (51)                    | (49)       |
| Deferred income taxes expense (recovery)  | 228                             | 15        | 672                     | (254)      |
| Debt settlement costs due to disposals of investment properties, net              | —                               | —         | 304                     | —          |
| <b>FFO for the period</b>   | \$ 19,310                       | \$ 21,751 | \$ 80,594               | \$ 87,615  |
| Diluted weighted average number of units <sup>(2)</sup>                           | 52,457                          | 54,553    | 53,175                  | 56,197     |
| <b>FFO per unit – diluted</b>   | \$ 0.37                         | \$ 0.40   | \$ 1.52                 | \$ 1.56    |

(1) Includes both continuing and discontinued operations.

(2) Diluted weighted average number of units includes the weighted average of all REIT A Units, LP B Units, vested but unissued and unvested deferred trust units and associated income deferred trust units. Please refer to the "Supplementary Financial Measures and Other Disclosures" section under the heading "Weighted average number of units" for details of this measure.

## Comparative properties NOI

Comparative properties NOI is a non-GAAP financial measure used by management in evaluating the operating performance of properties owned by the Trust in the current and comparative periods presented. Comparative properties NOI enables investors to evaluate our current and future operating performance, especially to assess the effectiveness of our management of properties generating NOI growth from existing properties in the respective regions.

When the Trust compares comparative properties NOI on a year-over-year basis for the three months and years ended December 31, 2022 and December 31, 2021, the Trust excludes investment properties acquired and properties under development completed after January 1, 2021 and assets held for sale or disposed of prior to or during the current period. Comparative properties NOI also excludes NOI from properties under development; property management and other service fees; lease termination fees; one-time property adjustments, if any; government assistance, net of COVID-related provisions; straight-line rent; and amortization of lease incentives.

Comparative properties NOI for the respective periods has been reconciled to net rental income (the most directly comparable measure) within the section “Our Operations” under the heading “Comparative properties NOI”.

### Adjusted earnings before interest, taxes, depreciation, amortization and fair value adjustments (“adjusted EBITDAFV”)

Adjusted EBITDAFV is a non-GAAP financial measure defined by the Trust as net income for the period adjusted for COVID-related provisions and adjustments, lease termination fees, one-time property adjustments, non-cash items included in investment properties revenue, fair value adjustments to investment properties and financial instruments, share of income from investment in Dream Industrial REIT, share of net loss from investment in joint ventures, distributions received from Dream Industrial REIT, interest expense on debt and subsidiary redeemable units, amortization and write-off of intangible assets and depreciation on property and equipment, net losses on transactions and other items, and net current and deferred income tax expense (recovery). The aforementioned adjustments included in net income do not necessarily provide an accurate picture of the Trust’s past or recurring operating performance. Management believes adjusted EBITDAFV provides our investors with additional relevant information on our operating performance, excluding any non-cash items and extraneous factors. Adjusted EBITDAFV is a commonly used measure of performance of real estate operations; however, it does not represent net income or cash flows generated from (utilized in) operating activities, as defined by IFRS, and is not necessarily indicative of cash available to fund the Trust’s needs.

Adjusted EBITDAFV has been reconciled to net income (the most directly comparable financial measure) for the three months and years ended December 31, 2022 and December 31, 2021 in the table below:

|   | Three months ended   |                      | Year ended           |                      |
|---|----------------------|----------------------|----------------------|----------------------|
|   | December 31,<br>2022 | December 31,<br>2021 | December 31,<br>2022 | December 31,<br>2021 |
| <b>Net income (loss) for the period</b>                                 | \$ (82,607)          | \$ 26,881            | \$ 63,641            | \$ 154,207           |
| Add (deduct):   |                      |                      |                      |                      |
| Interest – debt   | 15,081               | 10,926               | 51,836               | 43,372               |
| Interest – subsidiary redeemable units                                  | 1,309                | 1,309                | 5,234                | 5,234                |
| Current and deferred income taxes expense (recovery), net               | 193                  | 15                   | 672                  | (203)                |
| Depreciation on property and equipment                                  | 79                   | 212                  | 430                  | 897                  |
| Fair value adjustments to investment properties                         | 99,142               | 283                  | 95,171               | (47,926)             |
| Fair value adjustments to financial instruments                         | (9,104)              | 10,297               | (60,834)             | 29,922               |
| Share of net loss (income) from investment in Dream Industrial REIT     | 1,806                | (26,075)             | (60,237)             | (90,645)             |
| Distributions earned from Dream Industrial REIT                         | 4,656                | 4,656                | 18,622               | 18,622               |
| Share of net loss from investment in joint ventures                     | 112                  | 25                   | 532                  | 340                  |
| Non-cash items included in investment properties revenue <sup>(1)</sup> | 2,624                | 2,722                | 10,481               | 11,217               |
| Provisions net of government assistance                                 | 296                  | 856                  | 1,709                | 482                  |
| Lease termination fees and other  | (381)                | (113)                | (1,233)              | (836)                |
| Net loss (gain) on transactions and other items <sup>(2)</sup>          | (349)                | 540                  | 1,890                | 3,732                |
| <b>Adjusted EBITDAFV for the period</b>                                 | \$ 32,857            | \$ 32,534            | \$ 127,914           | \$ 128,415           |

(1) Includes adjustments for straight-line rent and amortization of lease incentives.

(2) Includes both continuing and discontinued operations.

### Interest coverage ratio (times)

Management believes that interest coverage ratio, a non-GAAP ratio, is an important measure which assists investors in determining our ability to cover interest expense based on our operating performance. Interest coverage ratio is calculated as the ratio between trailing 12-month adjusted EBITDAFV, a non-GAAP financial measure, and trailing 12-month interest expense on debt. The Trust uses trailing 12-month figures (which in Q4 2022 are equal to full-year adjusted EBITDAFV and full-year interest expense on debt) to assist investors in identifying longer-term trends in property operating performance and the cost of the Trust's debt.

The following table calculates the interest coverage ratio for the trailing 12-month periods ended December 31, 2022 and December 31, 2021:

|  | For the trailing 12-month period ended |                      |
|--|--|----------------------|
|  | December 31,<br>2022                   | December 31,<br>2021 |
| Trailing 12-month adjusted EBITDAFV        | \$ 127,914                             | \$ 128,415           |
| Trailing 12-month interest expense on debt | \$ 51,836                              | \$ 43,372            |
| <b>Interest coverage ratio (times)</b>     | <b>2.5</b>                             | <b>3.0</b>           |

### Net total debt-to-normalized adjusted EBITDAFV ratio (years)

Management believes that net total debt-to-normalized adjusted EBITDAFV ratio (years), a non-GAAP ratio, is an important measure in assisting our investors in determining the time it takes the Trust, on a go-forward basis, based on its normalized operating performance, to repay our debt.

Net total debt (a non-GAAP measure) is a non-GAAP measure calculated as the sum of current and non-current debt less cash on hand. Cash on hand excludes cash and cash equivalents held in co-owned properties and joint ventures that are equity accounted and which cannot be used at the Trust's sole discretion. Net total debt is a component in the calculation of net total debt-to-normalized adjusted EBITDAFV ratio (years). Management believes net total debt is an important financial measure which investors may use to monitor the principal amount of debt outstanding after factoring in cash on hand, and as a component of investors' assessment of the Trust's ability to take on additional debt and its ability to manage overall balance sheet risk levels.

Net total debt-to-normalized adjusted EBITDAFV ratio (years) as shown below is calculated as net total debt (a non-GAAP financial measure), which includes debt related to assets held for sale, divided by normalized adjusted EBITDAFV – annualized (a non-GAAP financial measure). Normalized adjusted EBITDAFV – annualized is calculated as the quarterly adjusted EBITDAFV (a non-GAAP measure) less NOI of disposed properties for the quarter plus the normalized NOI of properties acquired in the quarter. Adjusted EBITDAFV (a non-GAAP financial measure) is defined under the heading "Adjusted earnings before interest, taxes, depreciation, amortization and fair value adjustments ("adjusted EBITDAFV")" within this section.

The following table calculates the annualized net total debt-to-normalized adjusted EBITDAFV ratio (years) as at December 31, 2022 and December 31, 2021:

|   | December 31,<br>2022 | December 31,<br>2021 |
|---|----------------------|----------------------|
| Non-current debt  | \$ 1,106,816         | \$ 1,206,734         |
| Current debt  | 265,967              | 76,539               |
| <b>Total debt</b>   | <b>1,372,783</b>     | <b>1,283,273</b>     |
| Less: Cash on hand <sup>(1)</sup>                                   | (6,811)              | (5,556)              |
| <b>Net total debt</b>   | <b>\$ 1,365,972</b>  | <b>\$ 1,277,717</b>  |
| <b>Adjusted EBITDAFV<sup>(2)</sup> – quarterly</b>                  | <b>32,857</b>        | <b>32,534</b>        |
| Less: NOI of disposed properties for the quarter                    | (31)                 | (4)                  |
| <b>Normalized adjusted EBITDAFV – quarterly</b>                     | <b>\$ 32,826</b>     | <b>\$ 32,530</b>     |
| <b>Normalized adjusted EBITDAFV – annualized</b>                    | <b>\$ 131,304</b>    | <b>\$ 130,120</b>    |
| <b>Net total debt-to-normalized adjusted EBITDAFV ratio (years)</b> | <b>10.4</b>          | <b>9.8</b>           |

(1) Cash on hand represents cash on hand at period-end, excluding cash held in co-owned properties and joint ventures that are equity accounted.

(2) Adjusted EBITDAFV (a non-GAAP financial measure) has been reconciled to net income under the heading "Adjusted earnings before interest, taxes, depreciation, amortization and fair value adjustments ("adjusted EBITDAFV")" within this section.



### Level of debt (net total debt-to-net total assets)

Net total debt (a non-GAAP measure) is a component in the calculation of net total debt-to-net total assets. Net total debt (a non-GAAP financial measure) is defined under the heading “Net total debt-to-normalized adjusted EBITDAFV ratio (years)” within this section.

Net total assets is a non-GAAP measure calculated as the sum of total assets less cash on hand. Cash on hand excludes cash and cash equivalents held in co-owned properties and joint ventures that are equity accounted that cannot be used at the Trust’s sole discretion. Net total assets is a component in the calculation of net total debt-to-net total assets. Management believes net total assets is an important financial measure used as a component in investors’ assessment of the Trust’s ability to take on additional debt and its ability to manage overall balance sheet risk levels.

Level of debt (net total debt-to-net total assets), a non-GAAP ratio, is calculated as net total debt (a non-GAAP financial measure) divided by net total assets (a non-GAAP financial measure). Management believes this measure is an important measure to assist investors in assessing the Trust’s leverage.

The following table reconciles net total debt to non-current debt (the most comparable financial measure) and net total assets to total assets (the most directly comparable financial measure) as at December 31, 2022 and December 31, 2021:

|   | Amounts included in consolidated financial statements |                     |
|---|---|---------------------|
|   | December 31, 2022                                     | December 31, 2021   |
| Non-current debt                          | \$ 1,106,816  | \$ 1,206,734        |
| Current debt                              | 265,967   | 76,539              |
| <b>Total debt</b>                         | <b>1,372,783</b>                                      | <b>1,283,273</b>    |
| Less: Cash on hand <sup>(1)</sup>         | (6,811)   | (5,556)             |
| <b>Net total debt</b>                     | <b>\$ 1,365,972</b>                                   | <b>\$ 1,277,717</b> |
| <b>Total assets</b>                       | <b>3,066,892</b>                                      | <b>3,065,560</b>    |
| Less: Cash on hand <sup>(1)</sup>         | (6,811)   | (5,556)             |
| <b>Net total assets</b>                   | <b>\$ 3,060,081</b>                                   | <b>\$ 3,060,004</b> |
| <b>Net total debt-to-net total assets</b> | <b>44.6%</b>  | <b>41.8%</b>        |

(1) Cash on hand represents cash on hand at period-end, excluding cash held in co-owned properties and joint ventures that are equity accounted.

## SUPPLEMENTARY FINANCIAL MEASURES AND OTHER DISCLOSURES

### Unencumbered assets

Unencumbered assets represents the value of investment properties, excluding properties held for sale or investment properties in joint ventures that are equity accounted, which have not been pledged as collateral for the Trust’s secured credit facilities or mortgages, plus the fair value of unpledged Dream Industrial REIT Units. This measure is used by management in assessing the borrowing capacity available to the Trust.

The table below presents the components of unencumbered assets as at December 31, 2022 and December 31, 2021:

|  | As at             |                   |
|--|-------------------|-------------------|
|  | December 31, 2022 | December 31, 2021 |
| Investment properties not pledged as security for debt             | \$ 37,160         | \$ 39,605         |
| Fair value of unpledged Dream Industrial REIT Units <sup>(1)</sup> | 78,502            | 138,663           |
| <b>Unencumbered assets</b>   | <b>\$ 115,662</b> | <b>\$ 178,268</b> |

(1) Fair value of unpledged Dream Industrial REIT Units is determined as the closing price of the Dream Industrial REIT units at the end of each period multiplied by the number of units not pledged as security for the revolving credit facilities.

### Weighted average number of units

The basic weighted average number of units comprises the weighted average of all REIT Units, LP B Units and vested but unissued deferred trust units and income deferred trust units.

The diluted weighted average number of units outstanding used in the FFO per unit (a non-GAAP ratio) calculation includes the basic weighted average number of units, unvested deferred trust units and associated income deferred trust units.

## SELECTED ANNUAL INFORMATION

The following table provides selected financial information for the past three years:

|   | 2022 |            | 2021 |            | 2020 |            |
|---|------|------------|------|------------|------|------------|
| Investment properties revenue                       | \$   | 196,273    | \$   | 195,932    | \$   | 206,585    |
| Net income  |      | 63,641     |      | 154,207    |      | 177,276    |
| Total assets  |      | 3,066,892  |      | 3,065,560  |      | 2,888,880  |
| Non-current debt                                    |      | 1,106,816  |      | 1,206,734  |      | 1,074,768  |
| Total debt  |      | 1,372,783  |      | 1,283,273  |      | 1,194,149  |
| Total distributions paid and payable <sup>(1)</sup> |      | 52,051     |      | 55,183     |      | 59,374     |
| Distribution rate (per unit)                        | \$   | 1.00       | \$   | 1.00       | \$   | 1.00       |
| Units outstanding:                                  |      |            |      |            |      |            |
| REIT Units, Series A                                |      | 46,110,593 |      | 48,034,754 |      | 50,631,596 |
| LP Class B Units, Series 1                          |      | 5,233,823  |      | 5,233,823  |      | 5,233,823  |

(1) Total distributions paid and payable (a non-GAAP financial measure) is defined in the section “Non-GAAP Financial Measures and Ratios” under the heading “Total distributions paid and payable”.

## QUARTERLY INFORMATION

The following tables show quarterly information since January 1, 2021.

### Key portfolio, leasing, financing and other capital information

|   | 2022     |          |          |          | 2021     |          |          |          |
|---|----------|----------|----------|----------|----------|----------|----------|----------|
|   | Q4       | Q3       | Q2       | Q1       | Q4       | Q3       | Q2       | Q1       |
| <b>Portfolio<sup>(1)</sup></b>  |          |          |          |          |          |          |          |          |
| Number of properties  | 28       | 29       | 30       | 30       | 30       | 30       | 30       | 30       |
| GLA (millions of sq. ft.)   | 5.1      | 5.4      | 5.5      | 5.5      | 5.5      | 5.5      | 5.5      | 5.5      |
| <b>Leasing – total portfolio<sup>(2)</sup></b>                              |          |          |          |          |          |          |          |          |
| In-place and committed occupancy  | 84.4%    | 85.7%    | 85.0%    | 85.0%    | 85.5%    | 84.6%    | 85.6%    | 87.2%    |
| In-place occupancy  | 81.0%    | 81.8%    | 81.6%    | 81.7%    | 82.9%    | 82.7%    | 83.9%    | 85.8%    |
| Tenant retention ratio  | 79.1%    | 65.7%    | 67.6%    | 35.4%    | 73.1%    | 30.7%    | 33.9%    | 82.9%    |
| Average in-place and committed net rent per square foot (period-end)        | \$ 24.90 | \$ 23.71 | \$ 23.35 | \$ 23.25 | \$ 23.25 | \$ 23.08 | \$ 23.18 | \$ 23.26 |
| <b>Financing</b>  |          |          |          |          |          |          |          |          |
| Weighted average face rate of interest on debt (period-end) <sup>(3)</sup>  | 4.42%    | 4.22%    | 3.66%    | 3.37%    | 3.28%    | 3.33%    | 3.41%    | 3.54%    |
| Interest coverage ratio (times) <sup>(4)</sup>                              | 2.5      | 2.7      | 2.9      | 2.9      | 3.0      | 3.0      | 3.0      | 3.1      |
| Net total debt-to-normalized adjusted EBITDAFV ratio (years) <sup>(4)</sup> | 10.4     | 10.6     | 10.4     | 10.4     | 9.8      | 9.4      | 9.5      | 9.3      |
| Level of debt (net total debt-to-net total assets) <sup>(4)</sup>           | 44.6%    | 42.6%    | 42.3%    | 41.9%    | 41.8%    | 40.7%    | 41.0%    | 41.2%    |
| <b>Capital</b>  |          |          |          |          |          |          |          |          |
| Total number of REIT A Units and LP B Units (in millions) <sup>(5)</sup>    | 51.3     | 51.6     | 52.3     | 52.3     | 53.3     | 54.9     | 55.9     | 55.9     |
| NAV per unit <sup>(4)</sup>   | \$ 31.36 | \$ 33.15 | \$ 32.83 | \$ 32.63 | \$ 31.49 | \$ 30.74 | \$ 29.09 | \$ 28.73 |

(1) Excludes properties held for sale and investments in joint ventures that are equity accounted at the end of each period, as applicable.

(2) Excludes properties under development, assets held for sale and investment in joint ventures that are equity accounted at the end of each period, as applicable.

(3) Weighted average face rate of interest on debt is calculated as the weighted average contractual face rate of all interest-bearing debt balances excluding debt in joint ventures that are equity accounted.

(4) For additional information on the following non-GAAP ratios – interest coverage ratio (times), net total debt-to-normalized adjusted EBITDAFV ratio (years), level of debt (net total debt-to-net total assets) and NAV per unit, see the “Non-GAAP Financial Measures and Ratios” section of the MD&A.

(5) Total number of REIT A Units and LP B Units includes 5.2 million LP B Units, which are classified as a liability under IFRS.

## Results of operations

| (in thousands of Canadian dollars)  | 2022               |           |           |           | 2021      |           |           |           |
|---|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|   | Q4                 | Q3        | Q2        | Q1        | Q4        | Q3        | Q2        | Q1        |
| Investment properties revenue   | \$ 49,606          | \$ 48,896 | \$ 48,148 | \$ 49,623 | \$ 48,616 | \$ 49,690 | \$ 48,150 | \$ 49,476 |
| Investment properties operating expenses  | (22,264)           | (22,158)  | (21,967)  | (23,760)  | (22,094)  | (22,363)  | (21,136)  | (23,205)  |
| <b>Net rental income</b>  | <b>27,342</b>      | 26,738    | 26,181    | 25,863    | 26,522    | 27,327    | 27,014    | 26,271    |
| Other income (loss)   | (1,324)            | 10,058    | 9,977     | 43,183    | 26,403    | 22,322    | 28,747    | 14,438    |
| Other expenses  | (18,743)           | (17,247)  | (16,256)  | (15,232)  | (14,909)  | (14,514)  | (15,169)  | (14,722)  |
| Fair value adjustments, internal leasing costs and net gains (losses) on transactions | (89,689)           | 8,845     | 46,025    | (1,408)   | (11,123)  | 56,206    | (15,057)  | (14,647)  |
| <b>Income (loss) before income taxes and discontinued operations</b>                  | <b>(82,414)</b>    | 28,394    | 65,927    | 52,406    | 26,893    | 91,341    | 25,535    | 11,340    |
| Current and deferred income taxes recovery (expense), net                             | (193)              | (350)     | (5)       | (124)     | (15)      | 377       | (71)      | (88)      |
| <b>Income (loss) from continuing operations, net of taxes</b>                         | <b>(82,607)</b>    | 28,044    | 65,922    | 52,282    | 26,878    | 91,718    | 25,464    | 11,252    |
| Income (loss) from discontinued operations  | —                  | —         | —         | —         | 3         | (2)       | —         | (1,106)   |
| <b>Net income (loss) for the period</b>   | <b>(82,607)</b>    | 28,044    | 65,922    | 52,282    | 26,881    | 91,716    | 25,464    | 10,146    |
| Other comprehensive income (loss)   | 5,622              | 6,118     | 540       | (3,615)   | 3,973     | 5,408     | (2,083)   | (2,146)   |
| <b>Comprehensive income (loss) for the period</b>                                     | <b>\$ (76,985)</b> | \$ 34,162 | \$ 66,462 | \$ 48,667 | \$ 30,854 | \$ 97,124 | \$ 23,381 | \$ 8,000  |

Our results of operations may vary significantly from period-to-period as a result of fair value adjustments to investment properties, fair value adjustments to financial instruments, net gains or losses on transactions, and other activities. The decrease in our net rental income between Q4 2021 and Q4 2022 is primarily due to lower rental revenues as a result of the impact of the COVID-19 pandemic on our portfolio occupancy, partially offset by net rental income from our completed properties under development at 357 Bay Street in Toronto and Co-operators Place in Regina.

## Reconciliation between net income (loss) and funds from operations

(in thousands of Canadian dollars except for unit and per unit amounts)

|   | 2022              |           |           |           | 2021      |           |           |           |
|---|-------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|   | Q4                | Q3        | Q2        | Q1        | Q4        | Q3        | Q2        | Q1        |
| <b>Net income (loss) for the period</b>   | <b>\$(82,607)</b> | \$ 28,044 | \$ 65,922 | \$ 52,282 | \$ 26,881 | \$ 91,716 | \$ 25,464 | \$ 10,146 |
| Add (deduct):   |                   |           |           |           |           |           |           |           |
| Share of loss (income) from investment in Dream Industrial                          | 1,806             | (9,567)   | (9,577)   | (42,899)  | (26,075)  | (22,125)  | (28,495)  | (13,950)  |
| Share of FFO from investment in Dream Industrial REIT                               | 6,209             | 5,914     | 5,740     | 5,847     | 5,640     | 5,882     | 5,058     | 5,034     |
| Depreciation, amortization and write-off of intangible assets                       | 2,904             | 2,831     | 2,993     | 2,986     | 2,880     | 3,026     | 2,927     | 3,079     |
| Costs (recovery) attributable to sale of investment                                 | (732)             | 325       | —         | (12)      | (3)       | 895       | 24        | 1,074     |
| Interest expense on subsidiary redeemable units                                     | 1,309             | 1,308     | 1,309     | 1,308     | 1,309     | 1,308     | 1,309     | 1,308     |
| Fair value adjustments to investment properties                                     | 99,142            | 9,588     | 5,820     | (19,379)  | 283       | (58,044)  | 3,696     | 6,139     |
| Fair value adjustments to investment properties held in joint ventures              | 3                 | 33        | 21        | (23)      | 3         | 15        | 31        | (13)      |
| Fair value adjustments to financial instruments and DUIP included in G&A            | (9,322)           | (19,786)  | (52,416)  | 20,340    | 10,288    | 462       | 10,945    | 8,026     |
| Debt settlement costs due to disposals of investment properties, net <sup>(1)</sup> | —                 | 304       | —         | —         | —         | —         | —         | —         |
| Internal leasing costs  | 383               | 578       | 527       | 517       | 543       | 462       | 380       | 390       |
| Principal repayments on finance lease liabilities                                   | (13)              | (13)      | (12)      | (13)      | (13)      | (12)      | (12)      | (12)      |
| Deferred income taxes expense (recovery)  | 228               | 350       | 5         | 89        | 15        | (377)     | 20        | 88        |
| <b>FFO for the period<sup>(2)</sup></b>   | <b>\$ 19,310</b>  | \$ 19,909 | \$ 20,332 | \$ 21,043 | \$ 21,751 | \$ 23,208 | \$ 21,347 | \$ 21,309 |
| Diluted weighted average number of units <sup>(3)</sup>                             | 52,457            | 53,243    | 53,350    | 53,688    | 54,553    | 56,660    | 56,849    | 56,768    |
| FFO per unit – diluted <sup>(4)</sup>   | \$ 0.37           | \$ 0.37   | \$ 0.38   | \$ 0.39   | \$ 0.40   | \$ 0.41   | \$ 0.38   | \$ 0.38   |

(1) Includes both continuing and discontinued operations.

(2) FFO is a non-GAAP financial measure. Refer to the section “Non-GAAP Financial Measures and Ratios” under the heading “Funds from operations and diluted FFO per unit” for further details.

(3) A description of the determination of diluted weighted average number of units can be found in the section “Supplementary Financial Measures and Other Disclosures”.

(4) Diluted FFO per unit is a non-GAAP ratio. Refer to the section “Non-GAAP Financial Measures and Ratios” under the heading “Funds from operations and diluted FFO per unit” for further details.



## SECTION V

### DISCLOSURE CONTROLS AND PROCEDURES

For the year ended December 31, 2022, the Chief Executive Officer and the Chief Financial Officer (the “Certifying Officers”), together with other members of management, have evaluated the design and operational effectiveness of Dream Office REIT’s disclosure controls and procedures, as defined in National Instrument 52-109 – “Certification of Disclosure in Issuers’ Annual and Interim Filings” (“NI 52-109”). The Certifying Officers have concluded that the disclosure controls and procedures are adequate and effective in order to provide reasonable assurance that material information has been accumulated and communicated to management, to allow timely decisions of required disclosures by Dream Office REIT and its consolidated subsidiary entities within the required time periods.

Dream Office REIT’s internal control over financial reporting (as defined in NI 52-109) is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with IFRS. Using the framework established in the “2013 Committee of Sponsoring Organizations (“COSO”) Internal Control Framework”, published by the Committee of Sponsoring Organizations of the Treadway Commission, the Certifying Officers, together with other members of management, have evaluated the design and operation of Dream Office REIT’s internal control over financial reporting. Based on that evaluation, the Certifying Officers have concluded that Dream Office REIT’s internal control over financial reporting was effective for the year ended December 31, 2022.

There were no changes in Dream Office REIT’s internal control over financial reporting during the financial year ended December 31, 2022 that have materially affected, or are reasonably likely to materially affect, Dream Office REIT’s internal control over financial reporting.

## SECTION VI

### RISKS AND OUR STRATEGY TO MANAGE

In addition to the specific risks discussed in this MD&A, we are exposed to various risks and uncertainties, many of which are beyond our control and could have an impact on our business, financial condition, operating results and prospects. Unitholders should consider these risks and uncertainties when assessing our outlook in terms of investment potential. For a further discussion of the risks and uncertainties identified by Dream Office REIT, please refer to our latest Annual Report and Annual Information Form filed on SEDAR at [www.sedar.com](http://www.sedar.com).

### ADVERSE GLOBAL MARKET, ECONOMIC AND POLITICAL CONDITIONS

Adverse Canadian and global market, economic and political conditions, including dislocations and volatility in the credit markets and general global economic uncertainty, unexpected or ongoing geopolitical events, including disputes between nations, war, terrorism or other acts of violence, could have a material adverse effect on our business, results of operations and financial condition with the potential to impact, among others: (i) the value of our properties; (ii) the availability or the terms of financing that we have or may anticipate utilizing; (iii) our ability to make principal and interest payments on, or refinance, any outstanding debt when due; (iv) the occupancy rates in our properties; and (v) the ability of our tenants to enter into new leasing transactions or to satisfy rental payments under existing leases.

### INTEREST RATES

We require extensive financial resources to implement our strategy. When concluding financing agreements or extending such agreements, we depend on our ability to agree on terms and interest payments that will not impair our desired profit, and on amortization schedules that do not restrict our ability to pay distributions. In addition to existing variable rate portions of our financing agreements, we may enter into future financing agreements with variable interest rates. There is a risk that interest rates will continue to increase. A further increase in interest rates could result in a significant increase in the amount paid by us and our subsidiaries to service debt, resulting in a decrease in distributions to unitholders, and could materially adversely affect the trading price of the applicable Units. Increases in interest rates generally cause a decrease in demand for properties. Higher interest rates and more stringent borrowing requirements, whether mandated by law or required by banks, could have a material adverse effect on our ability to sell any of our properties. In addition, increasing interest rates may put competitive pressure on the levels of distributable income paid by us to unitholders, increasing the level of competition for capital faced by us, which could have a material adverse effect on the trading price of the applicable Units.

## **ECONOMIC ENVIRONMENT**

Uncertainty over whether the economy will be adversely affected by inflation or stagflation, and the systemic impact of volatile energy costs and geopolitical issues, may contribute to increased market volatility. Such economic uncertainties and market challenges, which may result from a continued or exacerbated general economic slowdown of the Canadian economy and other economies elsewhere, and their effects could materially and adversely affect the Trust's ability to generate revenues, thereby reducing its operating income and earnings. A difficult operating environment could also have a material adverse effect on the ability of the Trust to maintain occupancy rates at its properties, which could harm the Trust's financial condition. Under such economic conditions, the Trust's tenants may be unable to meet their rental payments and other obligations due to the Trust, which could have a material adverse effect on the Trust's financial position.

Further increases to inflation or prolonged inflation above central banks' targets could lead to further increases to interest rates by central banks, which could have a more pronounced negative impact on any variable rate debt the Trust is subject to or incurs in the future and on its results of operations. Similarly, during periods of high inflation, annual rent increases may be less than the rate of inflation on a continual basis. Substantial inflationary pressures and increased costs may have an adverse impact on the Trust's tenants if increases in their operating expenses exceed increases in revenue. This may adversely affect the tenants' ability to pay rent, which could negatively affect the Trust's financial condition.

The Trust is also subject to the risk that if the real estate market ceases to attract the same level of capital investment in the future that it attracts at the time of its real estate purchases, or the number of investors seeking to acquire properties decreases, the value of the Trust's investments may not appreciate or may depreciate. Accordingly, the Trust's operations and financial condition could be materially and adversely affected to the extent that an economic slowdown or downturn occurs, is prolonged or becomes more severe.

## **DEMAND FOR COMMERCIAL REAL ESTATE**

The COVID-19 pandemic and the corresponding government and private responses have materially affected us. Changes to work dynamics, including changes from on-site work to off-site or work from home work type arrangements, and a reduction in visitor traffic in the downtown areas in the regions where our properties are located, have had a negative impact in the demand by tenants for commercial real estate. These factors have also negatively affected certain of our revenue streams, including parking revenues. The duration and scope of these factors will depend on future developments, which are highly uncertain and cannot be predicted, including the effects of new strains of COVID-19 or of any other pandemic or epidemic, the stability of the Canadian economy, and other factors. It is uncertain whether tenant demand for commercial real estate and visitor traffic in downtown areas where we operate will recover to, or surpass, pre-COVID-19 levels.

## **REAL ESTATE OWNERSHIP**

Real estate ownership is generally subject to numerous factors and risks, including changes in general economic conditions (including market interest rates and the availability of mortgage financings and other types of credit), local economic conditions (such as an oversupply of office and other commercial properties or a reduction in demand for real estate in the area), the attractiveness of properties to potential tenants or purchasers, competition with other landlords with similar available space, and the ability of the owner to provide adequate maintenance at competitive costs.

An investment in real estate is relatively illiquid. Such illiquidity will tend to limit our ability to vary our portfolio promptly in response to changing economic or investment conditions. In recessionary times, it may be difficult to dispose of certain types of real estate. The costs of holding real estate are considerable, and during an economic recession, we may be faced with ongoing expenditures with a declining prospect of incoming receipts. In such circumstances, it may be necessary for us to dispose of properties at lower prices in order to generate sufficient cash from operations and make distributions and interest payments.

Certain significant expenditures (e.g., property taxes, maintenance costs, mortgage payments, insurance costs and related charges) must be made throughout the period of ownership of real property, regardless of whether the property is producing sufficient income to pay such expenses. In order to retain desirable rentable space and to generate adequate revenue over the long term, we must maintain or, in some cases, improve each property's condition to meet market demand. Maintaining a rental property in accordance with market standards can entail significant costs that we may not be able to pass on to our tenants. Numerous factors, including the age of the relevant building structure, the material and substances used at the time of construction, or currently unknown building code violations, could result in substantial unbudgeted costs for refurbishment or modernization. In the course of acquiring a property, undisclosed defects in design or construction or other risks might not have been recognized or correctly evaluated during the pre-acquisition due diligence process. These circumstances could lead to additional costs and could have an adverse effect on our proceeds from sales and rental income of the relevant properties.

## **DEVELOPMENT RISK**

The Trust's current, prospective and future development projects are subject to development risks. These risks include delays and cost overruns arising from permitting delays, changing engineering and design requirements, the performance of contractors, labour disruptions, adverse weather conditions, the availability of financing and other factors. Other development risks include the failure of prospective tenants to occupy their space upon project completion and the inability to achieve forecasted rates of return.

## **ROLLOVER OF LEASES**

Upon the expiry of any lease, there can be no assurance that the lease will be renewed or the tenant replaced. Furthermore, the terms of any subsequent lease may be less favourable than those of the existing lease. Our cash flows and financial position would be adversely affected if our tenants were to become unable to meet their obligations under their leases or if a significant amount of available space in our properties could not be leased on economically favourable lease terms. In the event of default by a tenant, we may experience delays or limitations in enforcing our rights as lessor and incur substantial costs in protecting our investment. Furthermore, at any time, a tenant may seek the protection of bankruptcy, insolvency or similar laws, which could result in the rejection and termination of the lease of the tenant and thereby cause a reduction in the cash flows available to us.

## **CONCENTRATION OF PROPERTIES AND TENANTS**

Currently, principally all of our properties are located in Canada, with a concentration in Toronto, Ontario and, as a result, are impacted by economic and other factors specifically affecting the real estate markets in Toronto, Ontario and the rest of Canada. These factors may differ from those affecting the real estate markets in other regions. Due to the concentrated nature of our properties, a number of our properties could experience any of the same conditions at the same time. If real estate conditions in Toronto, Ontario and the rest of Canada decline relative to real estate conditions in other regions, our cash flows and financial condition may be more adversely affected than those of companies that have more geographically diversified portfolios of properties.

## **FINANCING**

We require access to capital to maintain our properties as well as to fund our growth strategy and significant capital expenditures. There is no assurance that capital will be available when needed or on favourable terms. Our access to third-party financing will be subject to a number of factors, including general market conditions; the market's perception of our growth potential; our current and expected future earnings; our cash flow and cash distributions, and cash interest payments; and the market price of our REIT A Units.

A significant portion of our financing is debt. Accordingly, we are subject to the risks associated with debt financing, including the risk that our cash flows will be insufficient to meet required payments of principal and interest, and that, on maturities of such debt, we may not be able to refinance the outstanding principal under such debt or that the terms of such refinancing will be more onerous than those of the existing debt. If we are unable to refinance debt at maturity on terms acceptable to us or at all, we may be forced to dispose of one or more of our properties on disadvantageous terms, which may result in losses and could alter our debt-to-equity ratio or be dilutive to unitholders. Such losses could have a material adverse effect on our financial position or cash flows.

The degree to which we are leveraged could have important consequences to our operations. A high level of debt will reduce the amount of funds available for the payment of distributions to unitholders; limit our flexibility in planning for and reacting to changes in the economy and in the industry, and increase our vulnerability to general adverse economic and industry conditions; limit our ability to borrow additional funds, dispose of assets, encumber our assets and make potential investments; place us at a competitive disadvantage compared to other owners of similar real estate assets that are less leveraged and, therefore, may be able to take advantage of opportunities that our indebtedness would prevent us from pursuing; make it more likely that a reduction in our borrowing base following a periodic valuation (or redetermination) could require us to repay a portion of then outstanding borrowings; and impair our ability to obtain additional financing in the future for working capital, capital expenditures, acquisitions, general trust or other purposes.

## **CHANGES IN LAW**

We are subject to applicable federal, provincial, municipal, local and common laws and regulations governing the ownership and leasing of real property, employment standards, environmental matters, taxes and other matters. It is possible that future changes in such laws or regulations, or changes in their application, enforcement or regulatory interpretation, could result in changes in the legal requirements affecting us (including with retroactive effect). In addition, the political conditions in the jurisdictions in which we operate are also subject to change. Any changes in investment policies or shifts in political attitudes may adversely affect our investments. Any changes in the laws to which we are subject in the jurisdictions in which we operate could materially affect our rights and title in and to the properties and the revenues we are able to generate from our investments.

## **TAX CONSIDERATIONS**

We intend to continue to qualify as a “unit trust” and a “mutual fund trust” for purposes of the *Income Tax Act* (Canada). There can be no assurance that Canadian federal income tax laws and the administrative policies and assessing practices of the Canada Revenue Agency respecting the treatment of mutual fund trusts will not be changed in a manner that adversely affects the unitholders. If we cease to qualify as a “mutual fund trust” under the *Income Tax Act* (Canada), the income tax considerations applicable to us would be materially and adversely different in certain respects, including that the REIT A Units may cease to be qualified investments for registered plans under the *Income Tax Act* (Canada).

Although we have been structured with the objective of maximizing after-tax distributions, tax charges and withholding taxes in foreign jurisdictions in which we invest will affect the level of distributions made to us by our subsidiaries. No assurance can be given as to the level of taxation suffered by us or our subsidiaries. Currently, our revenues are derived from our investments located in Canada and one investment property in the U.S., which will subject us to legal and political risks specific to those countries, any of which could adversely impact our investments, cash flows, operating results or financial condition, our ability to make distributions on the Units and our ability to implement our strategy. The taxable income portion of our distributions is affected by a variety of factors, including the amount of foreign accrual property income that we recognize annually, gains and losses, if any, from the disposition of properties and the results of our operations. These components will change each year and, therefore, the taxable income allocated to our unitholders each year will also change accordingly.

## **ENVIRONMENTAL AND CLIMATE CHANGE-RELATED RISK**

As an owner of real property, we are subject to various federal, provincial and municipal laws relating to environmental matters. Such laws provide a range of potential liability, including potentially significant penalties, and potential liability for the costs of removal or remediation of certain hazardous substances. The presence of such substances, if any, could adversely affect our ability to sell or redevelop such real estate or to borrow using such real estate as collateral and, potentially, could also result in civil claims against us. We have insurance and other policies and procedures in place to review and monitor environmental exposure, which we believe mitigates these risks to an acceptable level. In order to obtain financing for the purchase of a new property through traditional channels, we may be requested to arrange for an environmental audit to be conducted. Although such an audit provides us and our lenders with some assurance, we may become subject to liability for undetected pollution or other environmental hazards on our properties against which we cannot insure, or against which we may elect not to insure where premium costs are disproportionate to our perception of relative risk.

We have formal policies and procedures to review and monitor environmental exposure. These policies include the requirement to obtain a Phase I Environmental Site Assessment, conducted by an independent and qualified environmental consultant, before acquiring any real property or any interest therein.

Climate change continues to attract the focus of governments and the general public as an important threat, given that the emission of GHGs and other activities continue to negatively impact the planet. We face the risk that our properties will be subject to government initiatives aimed at countering climate change, such as a reduction of GHG emissions, which could impose constraints on our operational flexibility or cause us to incur financial costs to comply with various reforms. Any failure to adhere and adapt to climate change reform could result in fines or adversely affect our reputation, operations or financial performance. Furthermore, our properties may be exposed to the impact of events caused by climate change, such as natural disasters and increasingly frequent and severe weather conditions. Such events could interrupt our operations and activities or damage our properties, and may potentially decrease our property values or require us to incur additional expenses, including an increase in insurance costs to insure our properties against natural disasters and severe weather.

## **PUBLIC HEALTH RISK**

Public health crises, pandemics and epidemics, such as those caused by new strains of viruses such as COVID-19 could adversely impact our and our customers’ businesses, and thereby our and our customers’ ability to meet payment obligations, by disrupting supply chains and transactional activities, causing reduced traffic at our properties, leading to mobility restrictions and other quarantine measures, precipitating increased government regulation and negatively impacting local, national or global economies. Public health crises, pandemics and epidemics may also increase the volatility in financial markets and impact debt and equity markets, which could affect our ability to access capital. All of these factors may have a material adverse effect on our business, results of operations and our ability to make cash distributions to unitholders.



The speed and extent of the spread of COVID-19, and the duration and intensity of resulting business disruption and related financial and social impact, are uncertain, and such adverse effects may be material. The actual and threatened spread of COVID-19 globally could also further adversely affect global economies and financial markets resulting in a prolonged economic downturn and a decline in the value of the Trust's unit price. The extent to which COVID-19 (or any other disease, epidemic or pandemic) impacts business activity or financial results, and the duration of any such negative impact, will depend on future developments, which are highly uncertain.

## **JOINT ARRANGEMENTS**

We may be, from time to time, a participant in jointly controlled entities and co-ownerships (combined "joint arrangements") with third parties. A joint arrangement involves certain additional risks, including:

- (i) the possibility that such third parties may at any time have economic or business interests or goals that will be inconsistent with ours, or take actions contrary to our instructions or requests or to our policies or objectives with respect to our real estate investments;
- (ii) the risk that such third parties could experience financial difficulties or seek the protection of bankruptcy, insolvency or other laws, which could result in additional financial demands on us to maintain and operate such properties or repay the third parties' share of property debt guaranteed by us or for which we will be liable, and/or result in our suffering or incurring delays, expenses and other problems associated with obtaining court approval of the joint arrangement;
- (iii) the risk that such third parties may, through their activities on behalf of or in the name of the joint arrangements, expose or subject us to liability; and
- (iv) the need to obtain third parties' consent with respect to certain major decisions, including the decision to distribute cash generated from such properties or to refinance or sell a property. In addition, the sale or transfer of interests in certain of the joint arrangements may be subject to rights of first refusal or first offer, and certain of the joint venture and partnership agreements may provide for buy-sell or similar arrangements. Such rights may be triggered at a time when we may not desire to sell but may be forced to do so because we do not have the cash to purchase the other party's interests. Such rights may also inhibit our ability to sell an interest in a property or a joint arrangement within the time frame or otherwise on the basis we desire.

Our investment in properties through joint arrangements is subject to the investment guidelines set out in our Declaration of Trust.

## **COMPETITION**

The real estate market in Canada is highly competitive and fragmented, and we compete for real property acquisitions with individuals, corporations, institutions and other entities that may seek real property investments similar to those we desire. An increase in the availability of investment funds or an increase in interest in real property investments may increase competition for real property investments, thereby increasing purchase prices and reducing the yield on them. If competing properties of a similar type are built in the area where one of our properties is located or if similar properties located in the vicinity of one of our properties are substantially refurbished, the net rental income derived from and the value of such property could be reduced.

Numerous other developers, managers and owners of properties will compete with us in seeking tenants. To the extent that our competitors own properties that are in better locations, of better quality or less leveraged than the properties owned by us, they may be in a better position to attract tenants who might otherwise lease space in our properties. To the extent that our competitors are better capitalized or financially stronger, they would be in a better position to withstand an economic downturn. The existence of competition for tenants could have an adverse effect on our ability to lease space in our properties and on the rents charged or concessions granted, and could materially and adversely affect our cash flows, operating results and financial condition.

## **INSURANCE**

We carry general liability, umbrella liability and excess liability insurance with limits that are typically obtained for similar real estate portfolios in Canada and otherwise acceptable to our trustees. For the property risks, we carry “All Risks” property insurance including, but not limited to, flood, earthquake and loss of rental income insurance (with at least a 24-month indemnity period). We also carry boiler and machinery insurance covering all boilers, pressure vessels, HVAC systems and equipment breakdown. However, certain types of risks (generally of a catastrophic nature such as from war or nuclear accident) are uninsurable under any insurance policy. Furthermore, there are other risks that are not economically viable to insure at this time. We have insurance for earthquake risks, subject to certain policy limits, deductibles and self-insurance arrangements. Should an uninsured or underinsured loss occur, we could lose our investment in, and anticipated profits and cash flows from, one or more of our properties, but we would continue to be obligated to repay any recourse mortgage indebtedness on such properties. We may carry, or may cause to be carried, title insurance on certain of our real estate assets but will not necessarily insure all titles. If a loss occurs resulting from a title defect with respect to a property where there is no title insurance or the loss is in excess of insured limits, we could lose all or part of our investment in, and anticipated profits and cash flows from, such property.

## **RELIANCE ON DAM FOR CERTAIN MANAGEMENT SERVICES**

We rely on DAM for certain management services, as requested. DAM has the right, upon 180 days’ notice, to terminate our New Shared Services Agreement for any reason at any time. Our New Shared Services Agreement may also be terminated in other circumstances, such as in the event of default or insolvency of DAM within the meaning of such agreement. Accordingly, there can be no assurance that DAM will continue to provide management services. If DAM should cease for whatever reason to provide such services, this may adversely impact our ability to meet our objectives and execute our strategy.

## **CYBER SECURITY RISKS**

As we continue to increase our dependence on information technologies to conduct our operations, the risks associated with cyber security also increase. We rely on management information systems and computer control systems. Business disruptions, utility outages and information technology system and network disruptions due to cyber-attacks could seriously harm our operations and materially adversely affect our operating results. Cyber security risks include attacks on information technology and infrastructure by hackers, damage or loss of information due to viruses, the unintended disclosure of confidential information, the misuse of or loss of control over computer control systems, and breaches due to employee error. Our exposure to cyber security risks includes exposure through third parties on whose systems we place significant reliance for the conduct of our business. We have implemented security procedures and measures in order to protect our systems and information from being vulnerable to cyber-attacks. However, we may not have the resources or technical sophistication to anticipate, prevent or recover from rapidly evolving types of cyber-attacks. Compromises to our information and control systems could have severe financial and other business implications.

## SECTION VII

### CRITICAL ACCOUNTING JUDGMENTS

Preparing the consolidated financial statements requires management to make judgments, estimates and assumptions that affect the amounts reported. Management bases its judgments and estimates on historical experience and other factors it believes to be reasonable under the circumstances, but which are inherently uncertain and unpredictable, the result of which forms the basis of the carrying amounts of assets and liabilities. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the affected asset or liability in the future.

The following are the critical accounting judgments used in applying the Trust's accounting policies that have the most significant effect on the amounts in the consolidated financial statements:

#### Investment properties

Critical judgments are made in respect of the fair values of investment properties. The fair values of these investments are reviewed at least quarterly by management with reference to independent property appraisals and market conditions existing at the reporting date, using generally accepted market practices. The independent appraisers are experienced, nationally recognized and qualified in the professional valuation of investment properties in their respective geographic areas. Judgment is also applied in determining the extent and frequency of obtaining independent appraisals. At each reporting period, a select number of properties, determined on a rotational basis, are valued by independent appraisers. For properties not subject to independent appraisals, valuations are prepared internally during each reporting period.

Critical assumptions used in estimating the fair values of investment properties include capitalization rates, discount rates that reflect current market uncertainties, terminal cap rates and market rents. Other key assumptions relating to the estimates of fair values of investment properties include components of stabilized NOI, leasing costs and vacancy rates. The Trust examines the critical and key assumptions at the end of each reporting period and updates these assumptions based on recent leasing activity and external market data available at that time. If there is any change in these assumptions or regional, national or international economic conditions, the fair value of investment properties may change materially.

The Trust makes judgments with respect to whether lease incentives provided in connection with a lease enhance the value of the leased space, which determines whether or not such amounts are treated as tenant improvements and added to investment properties. Lease incentives, such as cash, rent-free periods and lessee or lessor owned improvements, may be provided to lessees to enter into an operating lease. Lease incentives that do not provide benefits beyond the initial lease term are included in the carrying amount of investment properties and are amortized as a reduction of rental revenue on a straight-line basis over the term of the lease.

Judgment is also applied in determining whether certain costs are additions to the carrying amount of the investment property. For properties under development, the Trust exercises judgment in determining when development activities have commenced, when and how much borrowing costs are to be capitalized to the development project, and the point of practical completion.

#### Impairment

The Trust assesses the possibility and amount of any impairment loss or write-down as it relates to equity accounted investments.

IAS 36, "Impairment of Assets" ("IAS 36"), requires management to use judgment in determining the recoverable amount of equity accounted investments that are tested for impairment. Judgment is also involved in estimating the value-in-use of the equity accounted investments, including estimates of future cash flows, discount rates and terminal rates. The values assigned to these key assumptions reflect past experience and are consistent with external sources of information.

#### Elevated estimation uncertainty as a result of the current economic environment

The Trust monitors market trends and changes in the economic environment on the valuation of its investment properties. If there are changes in the critical and key assumptions used in valuing the investment properties, in regional, national or international economic conditions, including but not limited to heightened inflation, rising interest rates, general economic slowdown or significant residual effects of the COVID-19 pandemic, the fair value of investment properties may change materially.

The amounts recorded in these consolidated financial statements are based on the latest reliable information available to management at the time the consolidated financial statements were prepared where that information reflects conditions at the date of the consolidated financial statements. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the affected asset or liability in the future.

## **FUTURE ACCOUNTING POLICY CHANGES**

### **Amendments to IAS 1**

The International Accounting Standards Board has issued amendments to IAS 1, “Presentation of Financial Statements” (“IAS 1”). The amendments to IAS 1 clarify how to classify debt and other liabilities as current or non-current. The amendments to IAS 1 apply to annual reporting periods beginning on or after January 1, 2024. The Trust is currently assessing the impact of these amendments.

## **ADDITIONAL INFORMATION**

Additional information relating to Dream Office REIT, including the latest Annual Information Form of Dream Office REIT, is available on SEDAR at [www.sedar.com](http://www.sedar.com).



## SECTION VIII

### ASSET LISTING

The following table includes supplementary information on our portfolio as at December 31, 2022:

| Property  | Ownership | Owned share of total GLA (in thousands of square feet) | Number of tenants (in-place and committed) | Average tenant size (in thousands of square feet) | Average remaining lease term (in years) | In-place and committed occupancy |
|---|-----------|--|--|---|---|----------------------------------|
| Adelaide Place, Toronto   | 100.0%    | 661  | 58   | 9   | 4.9                                     | 81.2%                            |
| 30 Adelaide Street East, Toronto  | 100.0%    | 414  | 10   | 40  | 5.8                                     | 96.9%                            |
| 438 University Avenue, Toronto  | 100.0%    | 323  | 16   | 20  | 3.2                                     | 98.1%                            |
| 655 Bay Street, Toronto   | 100.0%    | 309  | 21   | 15  | 7.8                                     | 99.7%                            |
| 74 Victoria Street/137 Yonge Street, Toronto                                | 100.0%    | 266  | 5  | 53  | 3.0                                     | 100.0%                           |
| 36 Toronto Street, Toronto  | 100.0%    | 214  | 29   | 6   | 3.0                                     | 74.7%                            |
| 330 Bay Street, Toronto   | 100.0%    | 166  | 30   | 4   | 5.5                                     | 68.9%                            |
| 20 Toronto Street/33 Victoria Street, Toronto                               | 100.0%    | 158  | 14   | 11  | 4.4                                     | 97.9%                            |
| 250 Dundas Street West, Toronto   | 100.0%    | 121  | 15   | 7   | 3.6                                     | 86.9%                            |
| 80 Richmond Street West, Toronto  | 100.0%    | 101  | 25   | 2   | 3.0                                     | 48.5%                            |
| 425 Bloor Street East, Toronto <sup>(1)</sup>                               | 100.0%    | 83   | 7  | 12  | 7.5                                     | 100.0%                           |
| 212 King Street West, Toronto   | 100.0%    | 73   | 9  | 8   | 3.6                                     | 92.9%                            |
| 357 Bay Street, Toronto   | 100.0%    | 65   | 1  | 65  | 12.8                                    | 100.0%                           |
| 360 Bay Street, Toronto   | 100.0%    | 58   | 10   | 3   | 2.1                                     | 55.6%                            |
| 350 Bay Street, Toronto   | 100.0%    | 53   | 7  | 5   | 2.1                                     | 67.5%                            |
| 56 Temperance Street, Toronto   | 100.0%    | 33   | 5  | 5   | 6.7                                     | 77.0%                            |
| 6 Adelaide Street East, Toronto   | 100.0%    | 55   | 11   | 4   | 4.8                                     | 81.0%                            |
| <b>Toronto downtown</b>   |           | <b>3,153</b>   | <b>273</b>                                 | <b>10</b>   | <b>5.0</b>                              | <b>87.7%</b>                     |
| 2200–2206 Eglinton Avenue East & 1020 Birchmount Road, Scarborough          | 100.0%    | 442  | 14   | 23  | 5.5                                     | 72.9%                            |
| 50 & 90 Burnhamthorpe Road West, Mississauga (Sussex Centre) <sup>(2)</sup> | 49.9%     | 327  | 55   | 9   | 5.5                                     | 73.3%                            |
| 444 – 7th Building, Calgary   | 100.0%    | 261  | 9  | 23  | 4.1                                     | 78.9%                            |
| Saskatoon Square, Saskatoon   | 100.0%    | 229  | 9  | 17  | 8.2                                     | 64.9%                            |
| Co-operators Place, Regina <sup>(3)</sup>                                   | 100.0%    | 206  | 5  | 36  | 12.9                                    | 86.6%                            |
| 12800 Foster Street, Overland Park, Kansas, U.S.                            | 100.0%    | 185  | 1  | 185   | 2.9                                     | 100.0%                           |
| 606 – 4th Building & Barclay Parkade, Calgary                               | 100.0%    | 126  | 12   | 9   | 4.1                                     | 87.6%                            |
| Kensington House, Calgary   | 100.0%    | 78   | 17   | 4   | 3.9                                     | 88.9%                            |
| 234 – 1st Avenue South, Saskatoon   | 100.0%    | 10   | 4  | 2   | 2.4                                     | 85.4%                            |
| <b>Other markets</b>  |           | <b>1,864</b>   | <b>126</b>                                 | <b>14</b>   | <b>6.0</b>                              | <b>78.8%</b>                     |
| <b>Total portfolio</b>  |           | <b>5,017</b>   | <b>399</b>                                 | <b>11</b>   | <b>5.3</b>                              | <b>84.4%</b>                     |
| 67 Richmond Street West, Toronto <sup>(4)</sup>                             | 100.0%    | 50   | 1  | 5   | 0.8                                     | 10.3%                            |
| 366 Bay Street, Toronto <sup>(5)</sup>                                      | 100.0%    | 36   | —  | —   | —                                       | —                                |
| <b>Total properties under development</b>                                   |           | <b>86</b>  | <b>1</b>                                   | <b>5</b>  | <b>0.8</b>                              | <b>6.0%</b>                      |
| <b>Total portfolio and properties under development</b>                     |           | <b>5,103</b>   | <b>400</b>                                 | <b>12</b>   | <b>5.3</b>                              | <b>83.9%</b>                     |
| 720 Bay Street, Toronto   |           | 248  | 1  | 248   | 3.0                                     | 100.0%                           |
| <b>Total properties held for sale</b>                                       |           | <b>248</b>   | <b>1</b>                                   | <b>248</b>  | <b>3.0</b>                              | <b>100.0%</b>                    |
| 220 King Street West, Toronto <sup>(6)</sup>                                | 50.0%     | 11   | 4  | 6   | 2.4                                     | 100.0%                           |

(1) Property subject to a ground lease.

(2) The Trust owns 49.9% of this property through a co-ownership with Dream Impact Trust, a related party to the Trust.

(3) This property was reclassified from properties under development to Other markets on July 1, 2021.

(4) This property was reclassified from Toronto downtown to properties under development on May 1, 2022.

(5) This property was reclassified from Toronto downtown to properties under development on March 31, 2021.

(6) The Trust owns 50% of this property through a joint venture arrangement that is equity accounted.

## Management’s responsibility for the consolidated financial statements

The accompanying consolidated financial statements, the notes thereto and other financial information contained in this Annual Report have been prepared by, and are the responsibility of, the management of Dream Office Real Estate Investment Trust. These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards, using management’s best estimates and judgments when appropriate.

The Board of Trustees is responsible for ensuring that management fulfills its responsibility for financial reporting and internal controls. The Audit Committee, which comprises appointed trustees, meets with management as well as the external auditor to satisfy itself that management is properly discharging its financial responsibilities and to review its consolidated financial statements and the report of the auditor. The Audit Committee reports its findings to the Board of Trustees, which approves the consolidated financial statements.

PricewaterhouseCoopers LLP, the independent auditor, has audited the consolidated financial statements in accordance with Canadian generally accepted auditing standards. The auditor has full and unrestricted access to the Audit Committee, with or without management present.

*“Michael J. Cooper”*

**Michael J. Cooper**  
Chief Executive Officer

*“Jay Jiang”*

**Jay Jiang**  
Chief Financial Officer

Toronto, Ontario, February 16, 2023



## Independent auditor's report

To the Unitholders of Dream Office Real Estate Investment Trust

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### Our opinion

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Dream Office Real Estate Investment Trust and its subsidiaries (together, the Trust) as at December 31, 2022 and 2021, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (IFRS).

#### What we have audited

The Trust's consolidated financial statements comprise:

- the consolidated balance sheets as at December 31, 2022 and 2021;
- the consolidated statements of comprehensive income for the years then ended;
- the consolidated statements of changes in equity for the years then ended;
- the consolidated statements of cash flows for the years then ended; and
- the notes to the consolidated financial statements, which include significant accounting policies and other explanatory information.

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### Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Trust in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada. We have fulfilled our other ethical responsibilities in accordance with these requirements.

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T: +1 416 863 1133, F: +1 416 365 8215

"PwC" refers to PricewaterhouseCoopers LLP, an Ontario limited liability partnership.



## Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements for the year ended December 31, 2022. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

| Key audit matter  | How our audit addressed the key audit matter   |
|---|--|
| <p><b>Valuation of investment properties</b></p> <p><i>Refer to note 2 – Summary of significant accounting policies, note 4 – Investment properties and note 30 – Fair value measurement to the consolidated financial statements.</i></p> <p>The Trust measures its investment properties at fair value and as at December 31, 2022, these assets were valued at \$2,383 million. The fair values of these investments are reviewed by management with reference to independent property appraisals, if obtained, and market conditions existing at the reporting date, using generally accepted market practices. Valuations are prepared by applying the income approach. The income approach is derived from two methods: the capitalization rate (“cap rate”) method and the discounted cash flow method. Properties under development and properties with redevelopment potential are measured using the discounted cash flow method. For the cap rate method, the critical and key assumptions included cap rates and stabilized net operating income (“NOI”). For the discounted cash flow method, the critical and key assumptions included discount rates, terminal rates, and market rents, as applicable. Critical judgments are made by management in respect of the fair values of investment properties.</p> <p>We considered this a key audit matter due to (i) significant effort required to audit the fair value of a large number of investment properties; (ii) critical judgments made by management when</p> | <p>Our approach to addressing the matter included the following procedures, among others:</p> <ul style="list-style-type: none"><li>• For a sample of investment properties, tested how management determined the fair value, which included the following:<ul style="list-style-type: none"><li>– Evaluated the appropriateness of the valuation methods used (the cap rate method and the discounted cash flow method).</li><li>– Tested the underlying data used in the valuations that is significant to the fair value of investment properties.</li><li>– Evaluated the reasonableness of stabilized NOI used in the cap rate method by benchmarking them to the underlying accounting records and/or market information as applicable.</li></ul></li><li>• Evaluated the reasonableness of critical and key assumptions, such as the discount rates, terminal rates, market rents, and cap rates, by comparing to external market and industry data, where available. Professionals with specialized skill and knowledge in the field of real estate valuations further assisted us in evaluating the reasonableness of these critical and key assumptions.</li></ul> |





### Key audit matter

### How our audit addressed the key audit matter

determining the fair value, including the development of the critical and key assumptions; and (iii) a high degree of complexity in assessing audit evidence to support the critical and key assumptions made by management. In addition, the audit effort involved the use of professionals with specialized skill and knowledge in the field of real estate valuations.

### Other information

Management is responsible for the other information. The other information comprises the Management's Discussion and Analysis and the information, other than the consolidated financial statements and our auditor's report thereon, included in the annual report.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Trust or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Trust's financial reporting process.



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## Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Trust to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Carly Stallwood.

**/s/PricewaterhouseCoopers LLP**

Chartered Professional Accountants, Licensed Public Accountants

Toronto, Ontario  
February 16, 2023

## Consolidated balance sheets

(in thousands of Canadian dollars)

|   | Note   | December 31,<br>2022 | December 31,<br>2021 |
|---|--------|----------------------|----------------------|
| <b>Assets</b>                           |        |                      |                      |
| NON-CURRENT ASSETS                      |        |                      |                      |
| Investment properties                   | 4      | \$ 2,382,883         | \$ 2,569,002         |
| Investment in Dream Industrial REIT     | 5      | 451,476              | 402,790              |
| Investments in joint ventures           | 6      | 28,150               | 28,850               |
| Other non-current and derivative assets | 7      | 44,294               | 40,145               |
|   |        | <b>2,906,803</b>     | <b>3,040,787</b>     |
| CURRENT ASSETS                          |        |                      |                      |
| Amounts receivable                      | 8      | 12,265               | 9,937                |
| Prepaid expenses and other assets       |        | 4,806                | 6,073                |
| Cash and cash equivalents               |        | 8,018                | 8,763                |
|   |        | <b>25,089</b>        | <b>24,773</b>        |
| Asset held for sale                     | 22     | 135,000              | —                    |
| <b>Total assets</b>                     |        | <b>\$ 3,066,892</b>  | <b>\$ 3,065,560</b>  |
| <b>Liabilities</b>                      |        |                      |                      |
| NON-CURRENT LIABILITIES                 |        |                      |                      |
| Debt                                    | 9      | \$ 1,106,816         | \$ 1,206,734         |
| Subsidiary redeemable units             | 10     | 78,193               | 128,909              |
| Deferred Unit Incentive Plan            | 11     | 15,103               | 23,215               |
| Deferred tax liabilities, net           | 12     | 1,974                | 1,201                |
| Other non-current liabilities           | 13     | 10,985               | 11,045               |
|   |        | <b>1,213,071</b>     | <b>1,371,104</b>     |
| CURRENT LIABILITIES                     |        |                      |                      |
| Debt                                    | 9      | 265,967              | 76,539               |
| Amounts payable and accrued liabilities | 14     | 55,680               | 69,589               |
|   |        | <b>321,647</b>       | <b>146,128</b>       |
| <b>Total liabilities</b>                |        | <b>1,534,718</b>     | <b>1,517,232</b>     |
| <b>Equity</b>                           |        |                      |                      |
| Unitholders' equity                     | 15     | 1,842,010            | 1,883,653            |
| Deficit                                 | 15     | (321,769)            | (338,593)            |
| Accumulated other comprehensive income  | 15, 16 | 11,933               | 3,268                |
| <b>Total equity</b>                     |        | <b>1,532,174</b>     | <b>1,548,328</b>     |
| <b>Total liabilities and equity</b>     |        | <b>\$ 3,066,892</b>  | <b>\$ 3,065,560</b>  |

See accompanying notes to the consolidated financial statements.

On behalf of the Board of Trustees of Dream Office Real Estate Investment Trust:

*"Qi Tang"*

**QI TANG**  
Trustee

*"Michael J. Cooper"*

**MICHAEL J. COOPER**  
Trustee

# Consolidated statements of comprehensive income

(in thousands of Canadian dollars)

|  | Note  | Year ended December 31, |                   |
|--|-------|-------------------------|-------------------|
|  |       | 2022                    | 2021              |
| Investment properties revenue  | 17    | \$ 196,273              | \$ 195,932        |
| Investment properties operating expenses   |       | (90,149)                | (88,798)          |
| <b>Net rental income</b>   |       | <b>106,124</b>          | <b>107,134</b>    |
| <b>Other income</b>  |       |                         |                   |
| Share of net income from investment in Dream Industrial REIT                                       | 5     | 60,237                  | 90,645            |
| Share of net loss from investment in joint ventures  | 6     | (532)                   | (340)             |
| Interest and other income  |       | 2,189                   | 1,605             |
|  |       | <b>61,894</b>           | <b>91,910</b>     |
| <b>Other expenses</b>  |       |                         |                   |
| General and administrative   | 18    | (9,978)                 | (9,811)           |
| Interest:  |       |                         |                   |
| Debt   | 19    | (51,836)                | (43,372)          |
| Subsidiary redeemable units  |       | (5,234)                 | (5,234)           |
| Depreciation on property and equipment   |       | (430)                   | (897)             |
|  |       | <b>(67,478)</b>         | <b>(59,314)</b>   |
| <b>Fair value adjustments, leasing costs, net losses on transactions and debt settlement costs</b> |       |                         |                   |
| Fair value adjustments to investment properties  | 4     | (95,171)                | 47,926            |
| Fair value adjustments to financial instruments  | 20    | 60,834                  | (29,922)          |
| Internal leasing costs, net losses on transactions and debt settlement costs                       | 21    | (1,890)                 | (2,625)           |
|  |       | <b>(36,227)</b>         | <b>15,379</b>     |
| <b>Income before income taxes and discontinued operations</b>                                      |       |                         |                   |
|  |       | <b>64,313</b>           | <b>155,109</b>    |
| Current and deferred income taxes recovery (expense), net  | 12    | (672)                   | 203               |
| <b>Income from continuing operations, net of taxes</b>   |       |                         |                   |
|  |       | <b>63,641</b>           | <b>155,312</b>    |
| Loss from discontinued operations  |       | —                       | (1,105)           |
| <b>Net income for the period</b>   |       |                         |                   |
|  |       | <b>63,641</b>           | <b>154,207</b>    |
| <b>Other comprehensive income</b>  |       |                         |                   |
| Items that will be reclassified subsequently to net income:  |       |                         |                   |
| Amortization of historical interest rate fixing arrangement  | 16    | 37                      | 37                |
| Unrealized gain on foreign currency translation  | 16    | 3,031                   | 108               |
| Share of other comprehensive income (loss) from investment in Dream Industrial REIT                | 5, 16 | 7,071                   | (3,170)           |
| Items that will not be reclassified subsequently to net income:                                    |       |                         |                   |
| Share of other comprehensive income (loss) from investment in joint ventures                       | 6, 16 | (1,474)                 | 8,177             |
| <b>Other comprehensive income</b>  |       |                         |                   |
|  |       | <b>8,665</b>            | <b>5,152</b>      |
| <b>Comprehensive income for the year</b>   |       |                         |                   |
|  |       | <b>\$ 72,306</b>        | <b>\$ 159,359</b> |

See accompanying notes to the consolidated financial statements.



## Consolidated statements of changes in equity

(all dollar amounts in thousands of Canadian dollars)

| Year ended December 31, 2022                    | Note | Attributable to unitholders of the Trust |                     |                     |  |                     |
|---|------|--|---------------------|---------------------|--|---------------------|
|   |      | Number of REIT A Units                   | Unitholders' equity | Deficit             | Accumulated other comprehensive income | Total equity        |
| <b>Balance at January 1, 2022</b>               |      | <b>48,034,754</b>                        | <b>\$ 1,883,653</b> | <b>\$ (338,593)</b> | <b>\$ 3,268</b>                        | <b>\$ 1,548,328</b> |
| Net income for the year                         |      | —  | —                   | 63,641              | —                                      | 63,641              |
| Distributions paid and payable                  | 15   | —  | —                   | (46,817)            | —                                      | (46,817)            |
| Deferred trust units exchanged for REIT A Units | 11   | 61,390                                   | 1,363               | —                   | —                                      | 1,363               |
| Cancellation of REIT A Units under NCIB         | 15   | (1,985,551)                              | (42,986)            | —                   | —                                      | (42,986)            |
| Issue and cancellation costs                    |      | —  | (20)                | —                   | —                                      | (20)                |
| Other comprehensive income                      | 16   | —  | —                   | —                   | 8,665                                  | 8,665               |
| <b>Balance at December 31, 2022</b>             |      | <b>46,110,593</b>                        | <b>\$ 1,842,010</b> | <b>\$ (321,769)</b> | <b>\$ 11,933</b>                       | <b>\$ 1,532,174</b> |

| Year ended December 31, 2021  | Note | Attributable to unitholders of the Trust |                     |                     |  |                     |
|---|------|--|---------------------|---------------------|--|---------------------|
|   |      | Number of REIT A Units                   | Unitholders' equity | Deficit             | Accumulated other comprehensive income | Total equity        |
| <b>Balance at January 1, 2021</b>   |      | <b>50,631,596</b>                        | <b>\$ 1,943,738</b> | <b>\$ (451,665)</b> | <b>\$ 6,930</b>                        | <b>\$ 1,499,003</b> |
| Net income for the year   |      | —  | —                   | 154,207             | —                                      | 154,207             |
| Distributions paid and payable  | 15   | —  | —                   | (49,949)            | —                                      | (49,949)            |
| Deferred trust units exchanged for REIT A Units   | 11   | 43,718                                   | 909                 | —                   | —                                      | 909                 |
| Cancellation of REIT A Units under NCIB   | 15   | (2,640,560)                              | (60,968)            | —                   | —                                      | (60,968)            |
| Issue and cancellation costs  |      | —  | (26)                | —                   | —                                      | (26)                |
| Other comprehensive income  | 16   | —  | —                   | —                   | 5,152                                  | 5,152               |
| Reclassification of joint venture's accumulated other comprehensive income to retained earnings | 16   | —  | —                   | 8,814               | (8,814)                                | —                   |
| <b>Balance at December 31, 2021</b>   |      | <b>48,034,754</b>                        | <b>\$ 1,883,653</b> | <b>\$ (338,593)</b> | <b>\$ 3,268</b>                        | <b>\$ 1,548,328</b> |

See accompanying notes to the consolidated financial statements.

# Consolidated statements of cash flows

(in thousands of Canadian dollars)

|  | Note | Year ended December 31, |                 |
|--|------|-------------------------|-----------------|
|  |      | 2022                    | 2021            |
| <b>Generated from (utilized in) operating activities</b>             |      |                         |                 |
| Net income for the year  |      | \$ 63,641               | \$ 154,207      |
| Non-cash items:  |      |                         |                 |
| Share of net income from investment in Dream Industrial REIT         | 5    | (60,237)                | (90,645)        |
| Fair value adjustments to investment properties                      | 4    | 95,171                  | (47,926)        |
| Fair value adjustments to financial instruments                      | 20   | (60,834)                | 29,922          |
| Amortization and depreciation  | 23   | 11,865                  | 12,494          |
| Other adjustments  | 23   | 2,921                   | 4,518           |
| Interest expense on debt   | 19   | 51,836                  | 43,372          |
| Interest expense on subsidiary redeemable units                      |      | 5,234                   | 5,234           |
| Change in non-cash working capital                                   | 23   | (6,363)                 | 5,248           |
| Investment in lease incentives and initial direct leasing costs      |      | (26,565)                | (20,617)        |
|  |      | <b>76,669</b>           | <b>95,807</b>   |
| <b>Generated from (utilized in) investing activities</b>             |      |                         |                 |
| Investment in building improvements                                  |      | (35,426)                | (41,119)        |
| Investment in properties under development                           |      | (11,394)                | (1,441)         |
| Investment in property and equipment                                 |      | —                       | (3)             |
| Contributions to joint ventures                                      |      | (1,306)                 | (3,546)         |
| Distributions from investment in Dream Industrial REIT               | 5    | 18,622                  | 18,622          |
| Recovery (costs) from disposal of investment properties              |      | 14,087                  | (811)           |
| Advances on loan facility  | 7    | (3,824)                 | (2,216)         |
| Change in restricted cash  |      | —                       | 1,138           |
|  |      | <b>(19,241)</b>         | <b>(29,376)</b> |
| <b>Generated from (utilized in) financing activities</b>             |      |                         |                 |
| Borrowings   | 9    | 139,799                 | 262,768         |
| Principal repayments   | 9    | (17,477)                | (18,193)        |
| Lump sum repayments  | 9    | (15,328)                | (155,620)       |
| Lump sum repayments on property dispositions                         | 9    | (18,556)                | —               |
| Financing cost additions   | 9    | (505)                   | (1,422)         |
| Interest paid on debt  | 19   | (51,012)                | (41,830)        |
| Interest paid on subsidiary redeemable units                         |      | (5,234)                 | (5,234)         |
| Distributions paid on REIT A Units                                   | 15   | (46,978)                | (50,165)        |
| Cancellation of REIT A Units under NCIB and transaction costs        |      | (43,006)                | (60,994)        |
| Debt settlement costs paid   |      | (245)                   | —               |
| Principal repayments on finance lease liabilities                    | 13   | (51)                    | (49)            |
|  |      | <b>(58,593)</b>         | <b>(70,739)</b> |
| <b>Decrease in cash and cash equivalents</b>                         |      | <b>(1,165)</b>          | <b>(4,308)</b>  |
| <b>Foreign exchange gain (loss) on cash held in foreign currency</b> |      | <b>420</b>              | <b>(4)</b>      |
| <b>Cash and cash equivalents, beginning of year</b>                  |      | <b>8,763</b>            | <b>13,075</b>   |
| <b>Cash and cash equivalents, end of year</b>                        |      | <b>\$ 8,018</b>         | <b>\$ 8,763</b> |

See accompanying notes to the consolidated financial statements.

# Notes to the consolidated financial statements

(all dollar amounts in thousands of Canadian dollars, except for per unit or per square foot amounts)

## Note 1

### ORGANIZATION

Dream Office Real Estate Investment Trust (“Dream Office REIT” or the “Trust”) is an open-ended investment trust created pursuant to a Declaration of Trust, as amended and restated, under the laws of the Province of Ontario. The consolidated financial statements of Dream Office REIT include the accounts of Dream Office REIT and its subsidiaries. Dream Office REIT owns office properties primarily in downtown Toronto. A subsidiary of Dream Office REIT performs the property management function.

The principal office and centre of administration of the Trust is 30 Adelaide Street East, Suite 301, Toronto, Ontario, M5C 3H1. The Trust is listed on the Toronto Stock Exchange (“TSX”) under the symbol “D.UN”. Dream Office REIT’s consolidated financial statements for the year ended December 31, 2022 were authorized for issuance by the Board of Trustees on February 16, 2023, after which they may be amended only with the Board of Trustees’ approval.

For simplicity, throughout the Notes, reference is made to the units of the Trust as follows:

- “REIT A Units”, meaning the REIT Units, Series A;
- “REIT B Units”, meaning the REIT Units, Series B;
- “REIT Units”, meaning the REIT A Units and REIT B Units, collectively;
- “Units”, meaning the REIT Units and Special Trust Units, collectively; and
- “subsidiary redeemable units”, meaning the LP Class B Units, Series 1, limited partnership units of Dream Office LP, a subsidiary of Dream Office REIT.

## Note 2

### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies used in the preparation of these consolidated financial statements are described below:

#### Basis of presentation and statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (“IFRS”).

#### Basis of consolidation

The consolidated financial statements comprise the financial statements of Dream Office REIT and its subsidiaries. Subsidiaries are fully consolidated from the date of acquisition, the date on which the Trust obtains control, and continue to be consolidated until the date such control ceases. Control exists when the Trust is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. All intercompany balances, income and expenses, and unrealized gains and losses resulting from intercompany transactions are eliminated in full.

#### Equity accounted investments

Equity accounted investments are investments over which the Trust has significant influence, but not control. Generally, the Trust is considered to exert significant influence when it holds more than a 20% interest in an entity or partnership. However, determining significant influence is a matter of judgment and specific circumstances and, from time to time, the Trust may hold an interest of more than 20% in an entity or partnership without exerting significant influence. Conversely, the Trust may hold an interest of less than 20% and exert significant influence through representation on the Board of Trustees, direction of management or contractual agreements.

The financial results of the Trust's equity accounted investments are included in the Trust's consolidated financial statements using the equity method, whereby the investment is carried on the consolidated balance sheets at cost, adjusted for the Trust's proportionate share of post-acquisition profits and losses and for post-acquisition changes in excess of the Trust's carrying amount of its investment over the net assets of the equity accounted investments, less any identified impairment loss. The Trust's share of profits and losses is recognized in the share of income from equity accounted investments in the consolidated statements of comprehensive income. Dilution/accretion gains or losses arising from changes in the Trust's interest in equity accounted investments are recognized in earnings. If the Trust's investment is reduced to zero, additional losses are not provided for, and a liability is not recognized, unless the Trust has incurred legal or constructive obligations, or made payments on behalf of the equity accounted investment.

At each reporting date, the Trust evaluates whether there is objective evidence that its interest in an equity accounted investment is impaired. The entire carrying amount of the equity accounted investment is compared to the recoverable amount, which is the higher of the value-in-use or fair value less costs to sell. The recoverable amount of each investment is considered separately.

Where the Trust transacts with its equity accounted investments, unrealized profits and losses are eliminated to the extent of the Trust's interest in the investment. Balances outstanding between the Trust and equity accounted investments in which it has an interest are not eliminated in the consolidated balance sheets.

### **Joint arrangements**

The Trust enters into joint arrangements via joint operations and joint ventures. A joint arrangement is a contractual arrangement pursuant to which the Trust and other parties undertake an economic activity that is subject to joint control, whereby the strategic financial and operating policy decisions relating to the activities of the joint arrangement require the unanimous consent of the parties sharing control. Joint operations are joint arrangements in which the parties have rights to the assets, and obligations for the liabilities, of the arrangement. Joint arrangements that involve the establishment of a separate entity or partnership in which each party to the venture has rights to the net assets of the arrangements are referred to as joint ventures. The Trust's co-ownership arrangement is a joint operation.

The Trust reports its interests in joint ventures using the equity method of accounting as previously described under "Equity accounted investments". The Trust reports its interests in co-ownerships by accounting for its share of the assets, liabilities, revenues and expenses. Under this method, the Trust's consolidated financial statements reflect only the Trust's proportionate share of the assets, its share of any liabilities incurred jointly with the other venturers as well as any liabilities incurred directly, its share of any revenues earned or expenses incurred by the joint operation and any expenses incurred directly.

One of the joint ventures in which the Trust participates holds investments that are classified as financial assets. These assets have been designated as fair value through other comprehensive income with foreign exchange adjustments to, and changes in the fair values of, these investments flowing through the Trust's consolidated statements of comprehensive income as share of other comprehensive income from investment in joint ventures. The Trust's share of foreign exchange adjustments to cash balances held by the joint venture flow through the Trust's consolidated statements of comprehensive income as a component of share of net loss from investment in joint ventures.

### **Investment properties**

Investment properties are initially recorded at cost, including related transaction costs in connection with asset acquisitions, and include investment properties held to earn rental income and/or for capital appreciation and properties that are being constructed or developed for future use as investment properties. Subsequent to initial recognition, investment properties are accounted for at fair value. At the end of each reporting period, the Trust determines the fair value of investment properties by:

- 1) considering current contracted sales prices for properties that are available for sale;
- 2) obtaining appraisals from qualified external professionals on a rotational basis for select properties; and
- 3) using internally prepared valuations.

Generally the Trust values its investment properties using the income approach. The income approach is derived from two methods: the capitalization rate (“cap rate”) method and the discounted cash flow method. In applying the cap rate method, the stabilized net operating income (“stabilized NOI”) of each property is divided by an appropriate cap rate with adjustments for items such as average lease-up costs, vacancy rates, non-recoverable capital expenditures, management fees, straight-line rents and other non-recurring items. On a quarterly basis, the Trust generally uses the cap rate method to value investment properties that are more stable and uses the discounted cash flow method on an annual basis to validate the cap rate value on such properties. Properties under development and properties with redevelopment potential are measured using the discounted cash flow method, net of costs to complete, as of the consolidated balance sheet dates. Where comparable recent market transactions indicate that the price an arm’s length purchaser would be willing to pay for an investment property is not fully captured in the values derived under the income approach using the current highest and best use for the property, the Trust applies a comparable sales approach to determine the fair value for that investment property.

Building improvements are added to the carrying amount of investment properties only when it is probable that future economic benefits associated with the expenditure will flow to the Trust and the cost of the item can be measured reliably. Repairs and maintenance costs are recorded in investment properties operating expenses when incurred.

Initial direct leasing costs incurred in negotiating and arranging tenant leases are added to the carrying amount of investment properties. Lease incentives, which include committed costs on commenced leases, costs incurred prior to lease commencement to make leasehold improvements to tenants’ space and cash allowances provided to tenants, are added to the carrying amount of investment properties and are amortized on a straight-line basis over the term of the lease as a reduction to investment properties revenue. Internal leasing costs are expensed in the period that they are incurred.

Borrowing costs associated with direct expenditures on properties under development are capitalized during the period of active development. The amount of capitalized borrowing costs is determined first by reference to project-specific borrowings, where applicable, and otherwise by applying a weighted average cost of borrowings to eligible expenditures after adjusting for borrowings associated with other specific developments. Where borrowings are associated with specific developments, the amount capitalized is the gross cost incurred on those borrowings less any investment income arising on their temporary investment. Borrowing costs are capitalized from the commencement of active construction until the date of practical completion when the property is substantially ready for its intended use. The capitalization of borrowing costs is suspended if there are prolonged periods when development activity is interrupted. Practical completion is when the property is capable of operating in the manner intended by management. Generally, this occurs on completion of construction and receipt of all necessary occupancy and other material permits. If the Trust has pre-leased space at or prior to the start of the development, practical completion is considered to occur on the lease commencement date.

Investment properties, including investment properties held for sale, are derecognized on transfer of control. Any transaction costs arising on derecognition of an investment property are included in the consolidated statements of comprehensive income during the reporting period the asset is derecognized.

Straight-line rent receivables are included in the carrying amount of investment properties.

### **Assets held for sale**

Assets and associated liabilities (or disposal groups) are classified as held for sale when their carrying amount is to be recovered principally through a sale transaction and a sale is considered highly probable. Investment properties continue to be measured at fair value. Debt related to assets held for sale is carried at amortized cost until disposal.

### **Other non-current and derivative assets**

Other non-current and derivative assets include a vendor takeback (“VTB”) mortgage receivable, derivative assets, property and equipment and deposits. The VTB mortgage receivable was originally recorded at the fair value of the consideration received at inception and is subsequently measured under the expected credit loss (“ECL”) model. Derivative assets are recorded at fair value through profit and loss. Property and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. Depreciation of property and equipment is calculated using the straight-line method to allocate the cost of the assets, net of their residual values, over their expected useful lives. Repairs and maintenance are charged to the consolidated statements of comprehensive income during the reporting period in which they are incurred. Deposits are measured at amortized cost.

Other non-current and derivative assets are derecognized on disposal or when no future economic benefits are expected from their use or disposal. Any gain or loss arising on derecognition of an asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statements of comprehensive income during the reporting period in which the asset is derecognized.



## Cash and cash equivalents

Cash and cash equivalents include all short-term investments with an original maturity of three months or less, and exclude cash subject to restrictions that prevent its use for current purposes.

## Financial instruments

### Classification and measurement of financial instruments

The following summarizes the Trust's classification and measurement of financial assets and financial liabilities in accordance with IFRS 9, "Financial Instruments" ("IFRS 9"):

|  | Classification and measurement        |
|--|---------------------------------------|
| <b>Financial assets</b>  |                                       |
| VTB mortgage receivable <sup>(1)</sup>                         | Financial asset at amortized cost     |
| Restricted cash and deposits <sup>(1)</sup>                    | Financial asset at amortized cost     |
| Amounts receivable   | Financial asset at amortized cost     |
| Cash and cash equivalents                                      | Financial asset at amortized cost     |
| <b>Financial liabilities</b>                                   |                                       |
| Mortgages <sup>(2)</sup>                                       | Financial liability at amortized cost |
| Credit facilities <sup>(2)</sup>                               | Financial liability at amortized cost |
| Debentures <sup>(2)</sup>                                      | Financial liability at amortized cost |
| Subsidiary redeemable units                                    | Financial liability at amortized cost |
| Deferred Unit Incentive Plan                                   | Financial liability at amortized cost |
| Tenant security deposits <sup>(3)</sup>                        | Financial liability at amortized cost |
| Amounts payable and accrued liabilities                        | Financial liability at amortized cost |
| <b>Financial assets/financial liabilities</b>                  |                                       |
| Derivative instruments not designated as hedges <sup>(4)</sup> | Fair value through profit and loss    |

(1) Included within other non-current and derivative assets in the consolidated balance sheets.

(2) Included within debt in the consolidated balance sheets.

(3) Included within other non-current liabilities in the consolidated balance sheets.

(4) Included within other non-current and derivative assets or non-current and derivative liabilities as applicable in the consolidated balance sheets.

## Financial assets

### Classification

The Trust classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income, or through profit or loss); and
- those to be measured at amortized cost.

The classification depends on the Trust's business model for managing the financial assets and the contractual terms of the cash flows.

### Measurement

At initial recognition, the Trust initially measures a financial asset at its fair value, less any related transaction costs. Subsequent measurement depends on the Trust's business model for managing the financial assets and the contractual terms of the cash flows. There are three measurement categories in which the Trust classifies its financial assets:

- amortized cost: assets that are held for the collection of contractual cash flows and those cash flows represent solely payments of principal and interest;
- fair value through other comprehensive income: assets that are held for the collection of contractual cash flows and for selling the financial assets, and those cash flows represent solely payments of principal and interest; and
- fair value through profit or loss: assets that do not meet the criteria for amortized cost or fair value through other comprehensive income.

For financial assets measured subsequently at amortized cost, the financial asset is amortized using the effective interest method.

### **Impairment**

The Trust recognizes an allowance for ECLs for all financial assets not held at fair value. For amounts receivable, the Trust applies the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognized upon initial recognition of the receivables. To measure the ECLs, the Trust has established a provision matrix that is based on its historical credit loss experience based on days past due, adjusted for forward-looking factors specific to the tenant and the economic environment. The Trust will usually consider a financial asset in default when contractual payment is over 90 days past due but will also consider other factors such as alternate repayment arrangements negotiated with tenants. However, in certain cases, the Trust may also consider a financial asset to be in default when internal or external information indicates that it is unlikely to receive the outstanding contractual amounts in full.

### **Derecognition**

Financial assets are derecognized only when the contractual rights to the cash flows from the financial asset expire or the Trust transfers substantially all risks and rewards of ownership. From time to time, the Trust may agree with tenants to modify the terms of lease agreements, including changes to the consideration under the lease. When the changes result in a reduction in amounts receivable relating to past lease periods the Trust applies IFRS 9 in determining whether to partially or fully derecognize those receivables.

### **Financial liabilities**

#### **Classification**

The Trust classifies its financial liabilities in the following measurement categories:

- those to be measured subsequently at fair value through profit or loss; and
- those to be measured at amortized cost.

#### **Measurement**

At initial measurement, financial liabilities are recognized at fair value, less any related transaction costs.

For financial liabilities measured subsequently at fair value, the liability is remeasured at fair value each reporting period, with changes in fair value recognized in comprehensive income.

For financial liabilities measured subsequently at amortized cost, the liability is amortized using the effective interest method. Under the effective interest method, any transaction fees, costs, discounts and premiums directly related to the financial liabilities are recognized in comprehensive income over the expected life of the obligation.

#### **Derecognition**

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired.

### **Equity**

The Trust presents REIT Units as equity, notwithstanding the fact that the Trust's REIT Units meet the definition of a financial liability. Under IAS 32, "Financial instruments: presentation" ("IAS 32"), the REIT Units are considered a puttable financial instrument because of the holder's option to redeem REIT Units, generally at any time, subject to certain restrictions, at a redemption price per unit equal to the lesser of 90% of a 20-day weighted average closing price prior to the redemption date and 100% of the closing market price on the redemption date. The total amount payable by Dream Office REIT in any calendar month will not exceed \$50 unless waived by Dream Office REIT's Board of Trustees at their sole discretion. The Trust has determined the REIT Units can be presented as equity and not as financial liabilities because the REIT Units have all of the following features as defined in IAS 32 (hereinafter referred to as the "puttable exemption"):

- REIT Units entitle the holder to a pro rata share of the Trust's net assets in the event of its liquidation; net assets are those assets that remain after deducting all other claims on the assets;
- REIT Units are the class of instruments that is subordinate to all other classes of instruments as they have no priority over other claims to the assets of the Trust on liquidation, and do not need to be converted into another instrument before they are in the class of instruments that is subordinate to all other classes of instruments;
- All instruments in the class of instruments that is subordinate to all other classes of instruments have identical features;
- Apart from the contractual obligation for the Trust to redeem the REIT Units for cash or another financial asset, the REIT Units do not include any contractual obligation to deliver cash or another financial asset to another entity, or to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the Trust, and it is not a contract that will or may be settled in the Trust's own instruments;

- The total expected cash flows attributable to the REIT Units over their lives are based substantially on the profit or loss, and the change in the recognized net assets and unrecognized net assets of the Trust over the life of the REIT Units; and
- REIT Units are initially recognized at the fair value of the consideration received by the Trust. Any transaction costs arising on the issuance of REIT Units are recognized directly in unitholders' equity as a reduction of the proceeds received.

### Distributions

Distributions to unitholders are recognized in the period in which the distributions are declared and are recorded as an addition to deficit.

### Unit-based compensation plan

As described in Note 11, the Trust has a Deferred Unit Incentive Plan ("DUIP") that provides for the granting of deferred trust units and income deferred trust units to trustees, officers, employees and employees of affiliates.

Over the vesting period, deferred trust units are recorded as a liability, and compensation expense is recognized based on the fair value of the units. Once vested, the liability is remeasured at each reporting date at amortized cost, based on the fair value of the corresponding REIT A Units, with changes in fair value recognized in the consolidated statements of comprehensive income as a fair value adjustment to financial instruments. Deferred trust units and income deferred units are usually settled in REIT A Units.

### Revenue recognition

#### Rental income

IFRS 16, "Leases" ("IFRS 16") applies to revenues derived from leases. The Trust accounts for tenant leases as operating leases given that it has retained substantially all of the risks and rewards of ownership of its investment properties. Lease revenue from investment properties includes base rents, recoveries of property taxes, percentage participation rents and lease termination fees. Revenue recognition under a lease commences when the tenant has a right to use the leased premises. The total amount of contractual rent to be received from operating leases is recognized on a straight-line basis over the term of the lease. A straight-line rent receivable, which is included in investment properties, is recorded for the difference between the rental revenue recognized and the contractual amount received. Property tax recoveries are recognized as revenues in the period in which the variability resolves and collectability is reasonably assured. Percentage participation rents are recognized on an accrual basis once tenant sales revenues exceed contractual thresholds.

#### Lease modifications

Changes to the terms and conditions of the lease are treated as lease modifications in accordance with IFRS 16. The modified lease is accounted for as a new lease from the effective date of the modification, with any prepaid or accrued lease payments relating to the original lease and termination fees included as part of the lease payments for the new lease.

#### Revenue from contracts with customers

The Trust has obligations to provide ongoing services related to its leases which are contract revenues within the scope of IFRS 15, "Revenue from contracts with customers" ("IFRS 15"). These services include common area maintenance services, utilities and other services at its properties (collectively "CAM services"). The Trust's performance obligations on CAM services are satisfied over time as services are provided during the period which tenants occupy the premises. When providing CAM services, the Trust is entitled to recoveries from tenants to the extent of costs incurred to provide such services. The Trust recognizes revenue as the CAM services are provided over time, at the best estimate of the amounts earned for those services, which reflects actual costs incurred. Tenants are billed monthly based on estimates. To the extent that costs exceed billings, a receivable is recognized; if the billings exceed costs, a payable is recognized. These current assets or liabilities are settled with tenants annually.

The Trust provides parking services to its properties' tenants and visitors. Tenant parking revenue is recognized evenly over the terms of the related contract. Transient parking revenue is recognized as the parking service is rendered.

The consideration received from tenants under rental arrangements is allocated between the leased premises, CAM services and parking services, if applicable, based on relative stand-alone selling prices.

Pursuant to certain agreements, the Trust has an obligation to provide property management services to properties directly or indirectly owned by Dream Asset Management Corporation ("DAM") and Dream Impact Trust, related parties of the Trust and third parties. The Trust recognizes revenue over time as it provides property management services calculated as a percentage of the related property revenues for that period.

Pursuant to the Shared Services Agreement with DAM and the Services Agreements with Dream Industrial REIT and Dream Impact Trust (see Note 25), the Trust arranges for administrative and support services to be provided to these related parties on a cost recovery basis. The Trust has determined that it is acting as an agent for these services and the fees are netted against the related expenses with the exception of fees related to the occupation of office space. In providing office space to related parties, the Trust is acting as the principal in the arrangement, and the revenues and related expenses are presented separately in the consolidated statements of comprehensive income. The Trust recognizes revenues for office space monthly in accordance with the terms of the agreements.

For all revenue streams from contracts with customers, revenue is measured at the best estimate of the amount the Trust expects to receive for performing the services. Revenue is recognized only to the extent that it is highly probable that a significant amount of the cumulative revenue recognized for a contract will not be reversed. The Trust is obligated to continue to provide CAM services over the term of each lease contract. The Trust will recognize revenue on these performance obligations based on the actual cost incurred to fulfill the CAM services in the period.

Any receivables arising from revenue contracts with customers are tested for impairment using the same model as for amounts receivable as described above.

### Significant judgments in applying IFRS 15

The application of IFRS 15 requires the Trust to make the following significant judgments:

#### ***Estimation of transaction prices***

The Trust exercises judgment in estimating the transaction price for revenues from contracts with customers. The Trust exercises judgment with regards to the amount and timing of the revenue recognized for CAM service contracts, which are satisfied over time. The amount of revenue recognized for CAM services with variable consideration is constrained by the actual costs incurred and any restrictions in lease agreements. The revenues related to these obligations are recorded over time as the obligation of the Trust is to provide the CAM services on an as-needed basis throughout the contract period. The Trust considers this to be a faithful depiction of the transfer of services.

#### ***Scoping of revenues***

The Trust exercises judgment in determining which of its revenue streams that arise from lease agreements are in scope of IFRS 15 and which are not. Specifically, the Trust considers whether a revenue stream related to a lease agreement is for the lease of an asset or is for the provision of a distinct service. Revenues of the latter type are determined to be in scope of IFRS 15, while the former are in scope of IFRS 16.

#### ***Principal versus agent determination***

The Trust exercises judgment in determining whether it is acting as a principal or an agent in providing services under the Shared Services Agreement with DAM and the services agreements with Dream Industrial REIT and Dream Impact Trust. In making this determination, the Trust considers which party controls the service and the nature of the obligation that the Trust has to DAM, Dream Industrial REIT and Dream Impact Trust. In making this determination, the Trust considers whether it is primarily responsible for fulfilling the promise to provide the service; whether it bears inventory risk; and whether it has discretion to set the price for the service.

### Government grants

Government grants are recognized in the consolidated statements of comprehensive income during the year when there is reasonable assurance that the grants will be received and that the Trust will comply with the terms of the respective grant. Government grants are presented separately as either income or as a reduction of the related costs for which the grants are intended to compensate, with similar grants presented on a consistent basis.

### Interest on debt

Interest on debt includes coupon interest, amortization of ancillary costs incurred in connection with the arrangement of borrowings and amortization of fair value adjustments on assumed debt.

### Income taxes

Dream Office REIT is taxed as a mutual fund trust for Canadian income tax purposes. The Trust expects to distribute all of its taxable income to its unitholders, which enables the Trust to deduct such distributions for income tax purposes. As the income tax obligations relating to the distributions are those of the individual unitholder, no provision for income taxes is required on such amounts. The Trust expects to continue to distribute its taxable income and to qualify as a real estate investment trust for the foreseeable future.

For the United States (“U.S.”) subsidiary of the Trust, income taxes are accounted for using the asset and liability method. Under this method, deferred income taxes are recognized for the expected future tax consequences of temporary differences between the carrying value of balance sheet items and their corresponding tax values. Deferred income taxes are computed using substantively enacted income tax rates or laws for the years in which the temporary differences are expected to reverse or settle. Deferred tax assets are recognized only to the extent that they are realizable.

### Provisions

Provisions are recognized when the Trust has a present legal or constructive obligation as a result of past events, it is probable an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated. Provisions are not recognized for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in a settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to the passage of time is recognized as interest expense.

### Impairment

The Trust assesses the possibility and amount of any impairment loss or write-down as it relates to equity accounted investments and investments in joint ventures, property and equipment, and intangible assets.

IAS 28, “Investments in Associates and Joint Ventures” (“IAS 28”), requires management to use judgment in determining the recoverable amount of equity accounted investments and investments in joint ventures that are tested for impairment. Judgment is also involved in estimating the value-in-use of the investment, including estimates of future cash flows, discount rates and terminal rates. The values assigned to these key assumptions reflect past experience and are consistent with external sources of information.

### Leases where the Trust is a lessee

IFRS 16 applies to all leases where the Trust is a lessee.

At the inception of a lease contract where the Trust is a lessee, the Trust recognizes a right-of-use (“ROU”) asset and a lease liability based on the present value of the lease payments under the lease discounted using the rate implicit in the lease or, where this rate is not determinable, based on an estimated incremental borrowing rate for borrowings secured by a similar asset for a similar term. Subsequently, ROU assets for investment properties are accounted for under the fair value model while ROU assets for property and equipment are depreciated on a straight-line basis over the lesser of the useful life of the asset and the term of the lease. Lease liabilities are amortized using the effective interest rate method over the term of the lease. Leases for a term of less than 12 months, or for low value assets (determined by the Trust to be less than \$10), are expensed evenly over the term of the lease.

### Segment reporting

A reportable operating segment is a distinguishable component of the Trust that is engaged either in providing related products or services (business segment) or in providing products or services within a particular economic environment (geographic segment), which is subject to risks and rewards that are different from those of other reportable segments. The Trust’s primary format for segment reporting is based on geographic segments. Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker, determined to be the Chief Executive Officer of the Trust. The operating segments derive their revenue primarily from rental income from leases. All of the Trust’s business activities and operating segments are reported within the geographic segments.

### Foreign currencies

The consolidated financial statements are presented in Canadian dollars, which is the functional currency of the Trust and the presentation currency for the consolidated financial statements.

Assets and liabilities related to properties held in a foreign entity with a functional currency other than the Canadian dollar are translated at the rate of exchange at the consolidated balance sheet dates. Revenues and expenses are translated at average rates for the period, unless exchange rates fluctuate significantly during the period, in which case the exchange rates at the dates of the transactions are used. The resulting foreign currency translation adjustments are recognized in other comprehensive income.



## Critical accounting judgments, estimates and assumptions

Preparing the consolidated financial statements requires management to make judgments, estimates and assumptions that affect the amounts reported. Management bases its judgments, estimates and assumptions on historical experience and other factors it believes to be reasonable under the circumstances, but which are inherently uncertain and unpredictable, the result of which forms the basis of the carrying amounts of assets and liabilities. However, uncertainty about these judgments, estimates and assumptions could result in outcomes that could require a material adjustment to the carrying amount of the affected asset or liability in the future.

### Critical accounting judgments

The following are the critical accounting judgments used in applying the Trust's accounting policies that have the most significant effect on the amounts in the consolidated financial statements.

#### Investment properties

Critical judgments are made in respect of the fair values of investment properties. The fair values of these investments are reviewed at least quarterly by management with reference to independent property appraisals and market conditions existing at the reporting date using generally accepted market practices. The independent appraisers are experienced, nationally recognized and qualified in the professional valuation of investment properties in their respective geographic areas. Judgment is applied in determining the extent and frequency of obtaining independent appraisals. At each reporting period, a select number of properties, determined on a rotational basis, are valued by independent appraisers. For properties not subject to independent appraisals, valuations are prepared internally during each reporting period.

Critical assumptions used in estimating the fair values of investment properties include cap rates, discount rates that reflect current market uncertainties, terminal cap rates and market rents. Other key assumptions relating to the estimates of fair values of investment properties include components of stabilized NOI, leasing costs and vacancy rates. The Trust examines the critical and key assumptions at the end of each reporting period and updates these assumptions based on recent leasing activity and external market data available at that time. If there is any change in these assumptions or in regional, national or international economic conditions, the fair value of investment properties may change materially.

The Trust makes judgments with respect to whether lease incentives provided in connection with a lease enhance the value of the leased space, which determines whether or not such amounts are treated as tenant improvements and added to investment properties. Lease incentives, such as cash, rent-free periods and lessee- or lessor-owned improvements, may be provided to lessees to enter into an operating lease. Lease incentives that do not provide benefits beyond the initial lease term are included in the carrying amount of investment properties and are amortized as a reduction of rental revenue on a straight-line basis over the term of the lease.

Judgment is also applied in determining whether certain costs are additions to the carrying amount of the investment property. For properties under development, the Trust exercises judgment in determining when development activities have commenced, when and how much borrowing costs are to be capitalized to the development project, and the point of practical completion.

#### Impairment

The Trust assesses the possibility and amount of any impairment loss or write-down as it relates to equity accounted investments.

IAS 36, "Impairment of Assets" ("IAS 36"), requires management to use judgment in determining the recoverable amount of equity accounted investments that are tested for impairment. Judgment is also involved in estimating the value-in-use of the equity accounted investments, including estimates of future cash flows, discount rates and terminal rates. The values assigned to these key assumptions reflect past experience and are consistent with external sources of information.

## Note 3

### FUTURE ACCOUNTING POLICY CHANGES

#### Amendments to IAS 1

The IASB has issued amendments to IAS 1, "Presentation of financial statements" ("IAS 1"). The amendments to IAS 1 clarify how to classify debt and other liabilities as current or non-current. The amendments to IAS 1 apply to annual reporting periods beginning on or after January 1, 2024. The Trust is currently assessing the impact of these amendments.

Note 4

**INVESTMENT PROPERTIES**

|  | Year ended December 31, 2022 |                              |                       | Year ended December 31, 2021 |                              |                       |
|--|------------------------------|------------------------------|-----------------------|------------------------------|------------------------------|-----------------------|
|  | Active properties            | Properties under development | Investment properties | Active properties            | Properties under development | Investment properties |
| <b>Balance, beginning of year</b>  | \$ 2,545,924                 | \$ 23,078                    | \$ 2,569,002          | \$ 2,411,873                 | \$ 60,006                    | \$ 2,471,879          |
| Additions:   |                              |                              |                       |                              |                              |                       |
| Building improvements  | 31,776                       | 11,114                       | 42,890                | 42,254                       | 1,331                        | 43,585                |
| Lease incentives and initial direct leasing costs  | 22,342                       | 13                           | 22,355                | 10,764                       | 5,945                        | 16,709                |
| Capitalized interest   | —                            | 433                          | 433                   | —                            | 383                          | 383                   |
| <b>Total additions to investment properties</b>  | <b>54,118</b>                | <b>11,560</b>                | <b>65,678</b>         | <b>53,018</b>                | <b>7,659</b>                 | <b>60,677</b>         |
| Transfers, dispositions, assets classified as held for sale and other:                       |                              |                              |                       |                              |                              |                       |
| Active properties transferred to properties under development during the year <sup>(1)</sup> | (30,923)                     | 30,923                       | —                     | (21,957)                     | 21,957                       | —                     |
| Properties under development transferred to active properties during the year                | —                            | —                            | —                     | 66,395                       | (66,395)                     | —                     |
| Investment properties classified as held for sale during the year                            | (135,000)                    | —                            | (135,000)             | —                            | —                            | —                     |
| Investment properties disposed of during the year  | (14,000)                     | —                            | (14,000)              | —                            | —                            | —                     |
| <b>Total transferred, disposed, classified as held for sale and other</b>                    | <b>(179,923)</b>             | <b>30,923</b>                | <b>(149,000)</b>      | <b>44,438</b>                | <b>(44,438)</b>              | <b>—</b>              |
| Changes included in net income:  |                              |                              |                       |                              |                              |                       |
| Fair value adjustments to investment properties  | (94,430)                     | (741)                        | (95,171)              | 48,173                       | (247)                        | 47,926                |
| Change in straight-line rent   | 743                          | (10)                         | 733                   | 103                          | 216                          | 319                   |
| Amortization and write-off of lease incentives   | (11,434)                     | (1)                          | (11,435)              | (11,479)                     | (118)                        | (11,597)              |
| <b>Total changes included in net income</b>  | <b>(105,121)</b>             | <b>(752)</b>                 | <b>(105,873)</b>      | <b>36,797</b>                | <b>(149)</b>                 | <b>36,648</b>         |
| Change included in other comprehensive income:   |                              |                              |                       |                              |                              |                       |
| Foreign currency translation adjustment  | 3,076                        | —                            | 3,076                 | (202)                        | —                            | (202)                 |
| <b>Total change included in other comprehensive income</b>                                   | <b>3,076</b>                 | <b>—</b>                     | <b>3,076</b>          | <b>(202)</b>                 | <b>—</b>                     | <b>(202)</b>          |
| <b>Balance, end of year</b>  | <b>\$ 2,318,074</b>          | <b>\$ 64,809</b>             | <b>\$ 2,382,883</b>   | <b>\$ 2,545,924</b>          | <b>\$ 23,078</b>             | <b>\$ 2,569,002</b>   |
| <b>Change in unrealized income included in net income for the year</b>                       |                              |                              |                       |                              |                              |                       |
| Unrealized change in fair value of investment properties                                     | \$ (94,077)                  | \$ (741)                     | \$ (94,818)           | \$ 48,173                    | \$ (247)                     | \$ 47,926             |

(1) On May 1, 2022, 67 Richmond Street West in Toronto was reclassified from active properties to properties under development.

Investment properties includes \$12,859 (December 31, 2021 – \$12,446) related to straight-line rent receivables.

**Valuations of externally appraised properties**

The following table summarizes the investment properties valued by qualified external valuation professionals for the years ended December 31, 2022 and December 31, 2021:

|  | Year ended December 31, 2022 | Year ended December 31, 2021 |
|--|------------------------------|------------------------------|
| Investment properties valued by qualified external valuation professionals                         | \$ 981,379                   | \$ 627,605                   |
| Number of investment properties valued by qualified external valuation professionals               | 9                            | 9                            |
| Percentage of the total investment properties valued by qualified external valuation professionals | 41%                          | 24%                          |

## Fair value adjustments to investment properties

When performing fair value assessments for its investment properties, the Trust incorporates a number of factors including recent market transactions, recent leasing activity, market vacancy, leasing costs and other information obtained from market research and recently completed leases. The fair value of the investment properties as at December 31, 2022 and December 31, 2021 represents the Trust's best estimate based on internally and externally available information as at the end of each reporting period.

Management's valuation process relies on certain assumptions, which include, but are not limited to, market rents, leasing costs, vacancy rates, discount rates and cap rates. The Trust monitors market trends and changes in the economic environment on the valuation of its investment properties. If there are changes in the critical and key assumptions used in valuing the investment properties, in regional, national or international economic conditions, or significant residual effects of the novel coronavirus ("COVID-19") pandemic, the fair value of investment properties may change materially.

As at December 31, 2022, the Trust valued 24 properties using the cap rate method, two properties under development and a property with redevelopment potential using the discounted cash flow method, and a property with redevelopment potential using the direct comparison approach (December 31, 2021 – 27 properties were valued using the cap rate method, two properties using the discounted cash flow method and one property using the direct comparison approach). The Trust measures properties under development and properties with redevelopment potential using the discounted cash flow method, net of costs to complete, as of the consolidated balance sheet dates except where recent transactions for comparable properties indicate that market participants are considering factors over and above the income potential of similar properties under the current legally permissible highest and best use. In these cases the direct comparison approach is applied. Active properties are transferred into properties under development when the Trust has intentionally destabilized the property's income for the purpose of undertaking a development project.

## Assumptions used in the valuation of investment properties using the cap rate method

The critical valuation metrics by segment for properties valued using the cap rate method as at December 31, 2022 and December 31, 2021 are set out below:

|                        | December 31, 2022 |                                | December 31, 2021 |                                |
|------------------------|-------------------|--------------------------------|-------------------|--------------------------------|
|                        | Range (%)         | Weighted average cap rates (%) | Range (%)         | Weighted average cap rates (%) |
| Toronto downtown       | 4.75–6.00         | 5.12                           | 4.50–5.50         | 4.79                           |
| Other markets          | 6.75–8.50         | 7.57                           | 6.25–8.25         | 7.23                           |
| <b>Total portfolio</b> | <b>4.75–8.50</b>  | <b>5.48</b>                    | <b>4.50–8.25</b>  | <b>5.16</b>                    |

## Sensitivities on assumptions

Generally, an increase in stabilized NOI will result in an increase to the fair value of an investment property. An increase in the cap rate will result in a decrease to the fair value of an investment property. The cap rate magnifies the effect of a change in stabilized NOI, with a lower rate resulting in a greater impact to the fair value of an investment property than a higher rate.

The following sensitivity table outlines the potential impact on the fair value of investment properties (excluding an asset held for sale, two investment properties under development and two properties with redevelopment potential), assuming a change in the weighted average cap rate by 25 basis points ("bps") as at December 31, 2022:

|                              | Impact of change to weighted average cap rates |            |
|------------------------------|--|------------|
|                              | +25 bps  | -25 bps    |
| Increase (decrease) in value | \$ (97,390)                                    | \$ 107,020 |

### Assumptions used in the valuation of investment properties using the discounted cash flow method

As at December 31, 2022, two investment properties under development and a property with redevelopment potential were valued using the discounted cash flow method (as at December 31, 2021 – one investment property under development and a property with redevelopment potential). For the period ended December 31, 2022, one property was reclassified to properties under development and the valuation approach was changed from the direct cap rate method to the discounted cash flow method.

The critical valuation metrics as at December 31, 2022 and December 31, 2021 are set out below:

|   | December 31, 2022 <sup>(1)</sup> |                  | December 31, 2021 <sup>(2)</sup> |                  |
|---|----------------------------------|------------------|----------------------------------|------------------|
|   | Range                            | Weighted average | Range                            | Weighted average |
| Discount rates (%)  | 5.75–6.50                        | 6.19             | 5.75–6.50                        | 6.35             |
| Terminal cap rates (%)  | 4.25–5.25                        | 4.66             | 4.25–5.25                        | 4.45             |
| Market rental rates (in dollars per square foot) <sup>(3)</sup> | \$ 35.00–47.00                   | \$ 43.11         | \$ 40.00–47.00                   | \$ 45.60         |

(1) Includes two investment properties under development and one property with redevelopment potential.

(2) Includes an investment property under development and a property with redevelopment potential.

(3) Market rental rates represent year-one rates following project completion in the discounted cash flow model. Market rental rates include only office space and exclude retail space.

In addition to the assumptions noted above, as at December 31, 2022, leasing cost assumptions for new and renewed leasing were within the range of \$7.50 and \$50.00 per square foot (December 31, 2021 – \$7.50 and \$40.00 per square foot).

### Sensitivities on assumptions

The following sensitivity table outlines the potential impact on the fair value of two investment properties under development and a property with redevelopment potential, assuming a change in the weighted average discount rates and terminal cap rates by a respective 25 bps as at December 31, 2022.

|                              | Impact of change to weighted average discount rates |           | Impact of change to weighted average terminal cap rates |           |
|------------------------------|---|-----------|---|-----------|
|                              | +25 bps   | –25 bps   | +25 bps   | –25 bps   |
| Increase (decrease) in value | \$ (19,492)   | \$ 20,640 | \$ (13,729)   | \$ 15,396 |

The following sensitivity table outlines the potential impact on the fair value of two investment properties under development and a property with redevelopment potential, assuming the market rental rates were to change by \$1.00 per square foot and the leasing costs were to change by \$5.00 per square foot as at December 31, 2022.

|                              | Impact of change to market rental rates |            | Impact of change to leasing costs per square foot |          |
|------------------------------|---|------------|---|----------|
|                              | +\$1.00                                 | –\$1.00    | +\$5.00   | –\$5.00  |
| Increase (decrease) in value | \$ 4,510                                | \$ (4,510) | \$ (1,556)  | \$ 1,556 |

Generally, a decrease in vacancy rate assumptions will result in an increase to the fair values of two investment properties under development and a property with redevelopment potential, while an increase in vacancy rate assumptions will result in a decrease to the fair values of two investment properties under development and a property with redevelopment potential.

## Note 5

### INVESTMENT IN DREAM INDUSTRIAL REIT

Dream Industrial Real Estate Investment Trust (“Dream Industrial REIT”) is an unincorporated, open-ended real estate investment trust listed on the Toronto Stock Exchange under the symbol “DIR.UN”.

|   | Year ended<br>December 31, 2022 |                   | Year ended<br>December 31, 2021 |            |
|---|---------------------------------|-------------------|---------------------------------|------------|
| <b>Balance, beginning of year</b>   | \$                              | <b>402,790</b>    | \$                              | 333,937    |
| Share of income   |                                 | <b>62,400</b>     |                                 | 85,441     |
| Share of other comprehensive income (loss)  |                                 | <b>7,071</b>      |                                 | (3,170)    |
| Dilution gain (loss)  |                                 | <b>(2,163)</b>    |                                 | 5,204      |
| Distributions earned  |                                 | <b>(18,622)</b>   |                                 | (18,622)   |
| <b>Balance, end of year</b>   | \$                              | <b>451,476</b>    | \$                              | 402,790    |
| Dream Industrial REIT units held, end of year <sup>(1)</sup>                              |                                 | <b>8,052,451</b>  |                                 | 8,052,451  |
| Dream Industrial LP Class B limited partnership units held, end of year <sup>(2)(3)</sup> |                                 | <b>18,551,855</b> |                                 | 18,551,855 |
| <b>Total units held, end of year</b>  |                                 | <b>26,604,306</b> |                                 | 26,604,306 |
| Ownership as a percentage of total units outstanding, end of year                         |                                 | <b>9.7%</b>       |                                 | 10.5%      |

(1) 1,337,176 Dream Industrial REIT units are pledged as security for the \$375,000 revolving credit facility as at December 31, 2022.

(2) 4,800,587 Dream Industrial LP Class B limited partnership units are pledged as security for the \$20,000 revolving credit facility as at December 31, 2022 and December 31, 2021.

(3) 13,751,268 Dream Industrial LP Class B limited partnership units are pledged as security for the \$375,000 revolving credit facility as at December 31, 2022 and December 31, 2021.

On March 9, 2022, Dream Industrial REIT completed a public offering, in which the Trust did not participate, and issued 14,110,500 REIT units.

The fair value of the Trust’s interest in Dream Industrial REIT of \$311,004 (December 31, 2021 – \$458,126) was determined using the Dream Industrial REIT closing unit price of \$11.69 per unit (December 31, 2021 – \$17.22) at period-end multiplied by the number of units held by the Trust as at December 31, 2022.

The following amounts represent the Trust’s ownership interest in the assets, liabilities, revenues and expenses of Dream Industrial REIT:

|  | At 100%             |                     | At % ownership interest |                   |
|--|---------------------|---------------------|-------------------------|-------------------|
|  | December 31,        |                     | December 31,            |                   |
|  | 2022                | 2021                | 2022                    | 2021              |
| Non-current assets                         | \$ 7,164,968        | \$ 5,876,827        | \$ 692,736              | \$ 619,847        |
| Current assets                             | 115,525             | 176,739             | 11,170                  | 18,641            |
| <b>Total assets</b>                        | <b>7,280,493</b>    | <b>6,053,566</b>    | <b>703,906</b>          | <b>638,488</b>    |
| Non-current liabilities                    | 2,458,929           | 2,419,298           | 433,641                 | 540,939           |
| Current liabilities                        | 368,823             | 134,845             | 35,660                  | 14,222            |
| <b>Total liabilities</b>                   | <b>2,827,752</b>    | <b>2,554,143</b>    | <b>469,301</b>          | <b>555,161</b>    |
| <b>Net assets</b>                          | <b>\$ 4,452,741</b> | <b>\$ 3,499,423</b> | <b>\$ 234,605</b>       | <b>\$ 83,327</b>  |
| Add-back:                                  |                     |                     |                         |                   |
| Subsidiary redeemable units                |                     |                     | 216,871                 | 319,463           |
| <b>Investment in Dream Industrial REIT</b> |                     |                     | <b>\$ 451,476</b>       | <b>\$ 402,790</b> |



|   | At 100 %                |                   | At % ownership interest |                   |
|---|-------------------------|-------------------|-------------------------|-------------------|
|   | Year ended December 31, |                   | Year ended December 31, |                   |
|   | 2022                    | 2021              | 2022                    | 2021              |
| Net rental income   | \$ 281,587              | \$ 217,899        | \$ 28,320               | \$ 26,532         |
| Other revenue and expenses, fair value adjustments and other items                  | 424,298                 | 390,446           | 123,686                 | (29,583)          |
| <b>Net income (loss) for the year</b>   | <b>705,885</b>          | <b>608,345</b>    | <b>152,006</b>          | <b>(3,051)</b>    |
| Other comprehensive income (loss)   | 74,444                  | (21,202)          | 7,071                   | (3,170)           |
| <b>Comprehensive income (loss) before the undernoted adjustments</b>                | <b>\$ 780,329</b>       | <b>\$ 587,143</b> | <b>\$ 159,077</b>       | <b>\$ (6,221)</b> |
| Add:  |                         |                   |                         |                   |
| Interest on subsidiary redeemable units   |                         |                   | 12,986                  | 12,986            |
| Fair value adjustments to subsidiary redeemable units                               |                         |                   | (102,592)               | 75,506            |
| <b>Share of comprehensive income from investment in Dream Industrial REIT</b>       |                         |                   | <b>\$ 69,471</b>        | <b>\$ 82,271</b>  |
| Add (deduct):   |                         |                   |                         |                   |
| Share of other comprehensive loss (income) from investment in Dream Industrial REIT |                         |                   | (7,071)                 | 3,170             |
| <b>Share of income from investment in Dream Industrial REIT</b>                     |                         |                   | <b>\$ 62,400</b>        | <b>\$ 85,441</b>  |
| Add (deduct):   |                         |                   |                         |                   |
| Net dilution gain (loss)  |                         |                   | (2,163)                 | 5,204             |
| <b>Share of net income from investment in Dream Industrial REIT</b>                 |                         |                   | <b>\$ 60,237</b>        | <b>\$ 90,645</b>  |

## Note 6

### JOINT ARRANGEMENTS

#### Joint ventures

The Trust holds a 50% interest in a partnership that is accounted for as a joint venture that was formed for the purpose of holding an investment property.

In 2018, the Trust took a 25% stake in Alate, a vehicle specializing in real estate technology investments. As at December 31, 2022, the Trust had funded \$9,713 since inception into the joint investment (December 31, 2021 – \$8,638). As at December 31, 2022, the Trust has a remaining commitment for up to US\$4,162 to the fund.

The following amounts represent the Trust's ownership interest in the assets, liabilities, revenues and expenses of its investment in joint ventures:

|                          | Net assets at ownership interest |                   |
|--------------------------|----------------------------------|-------------------|
|                          | December 31, 2022                | December 31, 2021 |
| Non-current assets       | \$ 29,191                        | \$ 31,900         |
| Current assets           | 3,020                            | 1,210             |
| <b>Total assets</b>      | <b>32,211</b>                    | <b>33,110</b>     |
| Non-current liabilities  | 3,857                            | 4,145             |
| Current liabilities      | 204                              | 115               |
| <b>Total liabilities</b> | <b>4,061</b>                     | <b>4,260</b>      |
| <b>Net assets</b>        | <b>\$ 28,150</b>                 | <b>\$ 28,850</b>  |

|   | Share of comprehensive income (loss) at ownership interest for the year ended December 31, |                 |
|---|--|-----------------|
|   | 2022   | 2021            |
| Net rental income   | \$ 170   | \$ 84           |
| Other income, expenses and fair value adjustments                             | (702)  | (424)           |
| <b>Share of net loss from investment in joint ventures</b>                    | <b>(532)</b>   | <b>(340)</b>    |
| Other comprehensive income (loss) from investment in joint ventures           | (1,474)  | 8,177           |
| <b>Share of comprehensive income (loss) from investment in joint ventures</b> | <b>\$ (2,006)</b>  | <b>\$ 7,837</b> |

### Co-owned investment properties

The Trust's interest in co-owned investment properties is accounted for based on the Trust's share of interest in the assets, liabilities, revenues and expenses of the investment properties.

| Property   | Location             | Ownership interest (%) |                   |
|--|----------------------|------------------------|-------------------|
|  |                      | December 31, 2022      | December 31, 2021 |
| 50 & 90 Burnhamthorpe Road West (Sussex Centre) <sup>(1)</sup> | Mississauga, Ontario | 49.9                   | 49.9              |

(1) The Trust co-owns this investment property with Dream Impact Trust, a related party of the Trust (see Note 25).

The following amounts represent the Trust's ownership interest in the assets, liabilities, revenues and expenses of the co-owned property in which the Trust participated during 2021 and 2022.

|                          | Net assets at ownership interest |                   |
|--------------------------|----------------------------------|-------------------|
|                          | December 31, 2022                | December 31, 2021 |
| Non-current assets       | \$ 87,849                        | \$ 100,852        |
| Current assets           | 216                              | 826               |
| <b>Total assets</b>      | <b>88,065</b>                    | <b>101,678</b>    |
| Non-current liabilities  | 65,132                           | 60,319            |
| Current liabilities      | 1,885                            | 2,587             |
| <b>Total liabilities</b> | <b>67,017</b>                    | <b>62,906</b>     |
| <b>Net assets</b>        | <b>\$ 21,048</b>                 | <b>\$ 38,772</b>  |

|  | Share of net income at ownership interest for the year ended December 31, |                 |
|--|---|-----------------|
|  | 2022  | 2021            |
| Net rental income  | \$ 4,017  | \$ 4,970        |
| Other income, expenses and fair value adjustments          | (15,231)  | (2,620)         |
| <b>Share of net income (loss) from co-owned properties</b> | <b>\$ (11,214)</b>  | <b>\$ 2,350</b> |

### Note 7

#### OTHER NON-CURRENT AND DERIVATIVE ASSETS

|  | December 31, 2022 | December 31, 2021 |
|--|-------------------|-------------------|
| VTB mortgage receivable  | \$ 43,172         | \$ 39,348         |
| Property and equipment, net of accumulated depreciation of \$9,236 (December 31, 2021 – \$8,810) | 281               | 712               |
| Derivative assets  | 802               | —                 |
| Deposits   | 39                | 85                |
| <b>Total</b>   | <b>\$ 44,294</b>  | <b>\$ 40,145</b>  |

On April 10, 2018, the Trust completed the sale of its 50% interest in FIRST Tower in Calgary. As partial consideration for the sale, the Trust received a VTB mortgage receivable of \$34,100 and committed to a loan facility of up to \$12,500. The VTB mortgage and loan facility bear interest at 2.5%, mature on April 10, 2023 (after the exercise of an extension option subsequent to March 31, 2022) with options to extend to April 10, 2025 and are secured by the property. The ECL for the VTB mortgage receivable is nominal as a result of the value of the secured property. As at December 31, 2022, the Trust had funded \$9,072 (December 31, 2021 – \$5,248) under the loan facility. During the year ended December 31, 2022, the borrower paid an extension fee totalling \$406 in connection with the exercise of a one-year extension option.

Derivative assets comprise interest rate swaps entered into during 2022 in relation to borrowings under the \$375,000 credit facility whereby the Trust fixed the annual rate on \$150,000 of the outstanding drawings at 5.37% and fixed the interest rate on a mortgage refinanced in 2022 at a rate of 5.14%.

Property and equipment primarily includes leasehold improvements, information and technology hardware, and furniture and fixtures. Deposits comprise refundable utility deposits.

## Note 8

### AMOUNTS RECEIVABLE

|   | December 31,<br>2022 | December 31,<br>2021 |
|---|----------------------|----------------------|
| Trade receivables                                   | \$ 5,189             | \$ 7,687             |
| Less: Provision for impairment of trade receivables | (3,914)              | (4,124)              |
| Trade receivables, net                              | 1,275                | 3,563                |
| Other amounts receivable                            | 10,990               | 6,374                |
| <b>Total</b>  | <b>\$ 12,265</b>     | <b>\$ 9,937</b>      |

The movement in the provision for impairment of trade receivables for the years ended December 31, 2022 and December 31, 2021 were as follows:

|  | Year ended December 31, |                 |
|--|-------------------------|-----------------|
|  | 2022                    | 2021            |
| <b>Balance, beginning of year</b>                        | <b>\$ 4,124</b>         | <b>\$ 2,575</b> |
| Change in ECL provision                                  | 1,683                   | 2,087           |
| Receivables written off during the year as uncollectible | (1,893)                 | (538)           |
| <b>Balance, end of year</b>                              | <b>\$ 3,914</b>         | <b>\$ 4,124</b> |

The carrying value of amounts receivable approximates fair value due to their current nature. Amounts receivable are written off on contractual forgiveness or when it is ultimately determined that the probability of collection is remote based on lease terms, the tenant's financial condition and other factors.

The Trust leases office properties to tenants under operating leases. The following table summarizes the minimum net rents receivable for lease agreements which had been committed at December 31, 2022 over the remaining terms of those leases.

|              | December 31, 2022 |
|--------------|-------------------|
| 2023         | \$ 101,497        |
| 2024         | 94,234            |
| 2025         | 83,901            |
| 2026         | 61,936            |
| 2027         | 50,800            |
| 2028+        | 217,161           |
| <b>Total</b> | <b>\$ 609,529</b> |

## Note 9

### DEBT

|  | December 31,<br>2022 | December 31,<br>2021 |
|--|----------------------|----------------------|
| Mortgages <sup>(1)(2)</sup>            | \$ 1,053,998         | \$ 1,084,097         |
| Credit facilities <sup>(2)(3)(4)</sup> | 318,785              | 199,176              |
| <b>Total</b>                           | <b>1,372,783</b>     | <b>1,283,273</b>     |
| Less: Current portion                  | (265,967)            | (76,539)             |
| <b>Non-current debt</b>                | <b>\$ 1,106,816</b>  | <b>\$ 1,206,734</b>  |

(1) Net of financing costs of \$2,819 (December 31, 2021 – \$3,763).

(2) Secured by charges on specific investment properties.

(3) Secured by Dream Industrial LP Class B limited partnership units and Dream Industrial REIT units.

(4) Net of financing costs of \$911 (December 31, 2021 – \$1,039).

### Continuity of debt

The following tables provide a continuity of debt for the years ended December 31, 2022 and December 31, 2021:

|  | Year ended December 31, 2022 |                   |                     |
|--|------------------------------|-------------------|---------------------|
|  | Mortgages                    | Credit facilities | Total               |
| <b>Balance as at January 1, 2022</b>       | <b>\$ 1,084,097</b>          | <b>\$ 199,176</b> | <b>\$ 1,283,273</b> |
| Cash items:                                |                              |                   |                     |
| Borrowings                                 | 4,990                        | 134,809           | 139,799             |
| Principal repayments                       | (17,477)                     | —                 | (17,477)            |
| Lump sum repayments                        | —                            | (15,328)          | (15,328)            |
| Lump sum repayment on property disposition | (18,556)                     | —                 | (18,556)            |
| Financing costs additions                  | (259)                        | (246)             | (505)               |
| Non-cash items:                            |                              |                   |                     |
| Amortization of financing costs            | 1,203                        | 374               | 1,577               |
| <b>Balance as at December 31, 2022</b>     | <b>\$ 1,053,998</b>          | <b>\$ 318,785</b> | <b>\$ 1,372,783</b> |

|   | Year ended December 31, 2021 |                                |                     |
|---|------------------------------|--------------------------------|---------------------|
|   | Mortgages                    | Revolving credit<br>facilities | Total               |
| <b>Balance at January 1, 2021</b>       | <b>\$ 1,012,572</b>          | <b>\$ 181,577</b>              | <b>\$ 1,194,149</b> |
| Cash items:                             |                              |                                |                     |
| Borrowings                              | 140,764                      | 122,004                        | 262,768             |
| Lump sum repayments                     | (50,834)                     | (104,786)                      | (155,620)           |
| Principal repayments                    | (18,193)                     | —                              | (18,193)            |
| Financing costs additions               | (708)                        | (714)                          | (1,422)             |
| Non-cash items:                         |                              |                                |                     |
| Foreign currency translation adjustment | (290)                        | —                              | (290)               |
| Other adjustments <sup>(1)</sup>        | 786                          | 1,095                          | 1,881               |
| <b>Balance as at December 31, 2021</b>  | <b>\$ 1,084,097</b>          | <b>\$ 199,176</b>              | <b>\$ 1,283,273</b> |

(1) Other adjustments includes amortization and write-offs of financing costs and fair value adjustments.

## Mortgage refinancing

On July 27, 2022, the Trust refinanced a \$59,880 mortgage secured by an investment property in Mississauga, Ontario at maturity. The refinanced mortgage totals \$64,870 and bears variable interest at the bankers' acceptance ("BA") rate plus 1.55%. The Trust has entered into two swap arrangements to fix the interest rate on the mortgage at a blended rate of 5.14%.

## Credit facilities

The Trust has three credit facilities: (i) a \$375,000 revolving credit facility; (ii) a \$20,000 revolving credit facility; and (iii) a \$112,870 non-revolving credit facility. The details of each credit facility are specified in the tables below. The Trust also has an accordion option of up to \$100,000 in additional borrowing capacity on the \$375,000 revolving credit facility if additional assets are pledged as security, subject to lender approval.

On September 12, 2022, the Trust extended the maturity of the existing \$375,000 revolving credit facility from September 30, 2024 to September 30, 2025. The interest rate remained in the form of rolling one-month BAs bearing interest at the BA rate plus 1.70% or at the bank's prime rate plus 0.70%. In addition, the Trust negotiated a sustainability-linked pricing adjustment relating to greenhouse gas ("GHG") intensity and green building certifications with pricing for the facilities decreasing or increasing by up to 5 bps for meeting, or failing to meet, the targets. The Trust pledged an additional 1,337,176 Dream Industrial REIT units as security in connection with the extension.

On October 3, 2022, the Trust entered into a swap in relation to borrowings under the \$375,000 credit facility whereby the Trust fixed the annual rate on \$150,000 of the outstanding drawings at 5.37% (at current pricing for BA drawings under the facility) for five years.

On October 25, 2022, the Trust extended the maturity of the existing \$20,000 revolving credit facility from March 31, 2023 to March 31, 2025. The interest rate is at the bank's prime rate plus 0.85%. In addition, the Trust negotiated a sustainability-linked pricing adjustment on the same basis as the \$375,000 facility.

Subsequent to year-end, the Trust disposed of a property pledged against the \$375,000 revolving credit facility. As a result, the Trust's borrowing capacity on the \$375,000 revolving credit facility, based on the lending value of pledged properties and units, was lowered from \$350,368 as at December 31, 2022 to \$277,541 million after the sale.

On February 10, 2023, subsequent to year-end, the Trust entered into a \$20,000 demand revolving credit facility secured by a property in Saskatoon, Saskatchewan with no fixed maturity. The demand revolving credit facility bears interest at the BA rate plus 2.00% or at the bank's prime rate plus 0.50%.

## Canada Infrastructure Bank credit facility

On March 31, 2022, the Trust entered into an unsecured non-revolving credit facility and term credit facility with the Canada Infrastructure Bank under its Commercial Building Retrofit Initiative. Under the facility, the Canada Infrastructure Bank will lend the Trust up to \$112,870 for commercial property retrofits in order to achieve certain energy efficiency savings and GHG emission reductions. The non-revolving credit facility is available until the earlier of March 31, 2027 or the completion of all funded projects, at which point the aggregate drawings are converted to a 20-year amortizing term credit facility with an amended rate based on the GHG emission reductions achieved.

The amounts available and drawn under the credit facilities as at December 31, 2022 and December 31, 2021 are summarized in the tables below:

| Facility   | Maturity date                 | Interest rates on drawings  | December 31, 2022  |                    |              |                  |
|--|-------------------------------|-----------------------------|--------------------|--------------------|--------------|------------------|
|  |                               |                             | Face interest rate | Borrowing capacity | Drawings     | Amount available |
| Formula-based maximum not to exceed \$375,000 <sup>(1)</sup> | September 30, 2025            | BA + 1.70% or prime + 0.70% | 5.89%              | \$ 350,368         | \$ (310,191) | \$ 40,177        |
| Formula-based maximum not to exceed \$20,000 <sup>(2)</sup>  | March 31, 2025                | Prime + 0.85%               | 7.30%              | 20,000             | (1,592)      | 18,408           |
| Canada Infrastructure Bank credit facility                   | March 31, 2027 <sup>(3)</sup> | 2.15%                       | 2.15%              | 112,870            | (7,913)      | 104,957          |
|  |                               |                             | 5.80%              | \$ 483,238         | \$ (319,696) | \$ 163,542       |

(1) The \$375,000 revolving credit facility is secured by five investment properties, 13,751,268 Dream Industrial LP Class B limited partnership units and 1,337,176 Dream Industrial REIT units.

(2) The \$20,000 revolving credit facility is secured by 4,800,587 Dream Industrial LP Class B limited partnership units.

(3) Non-revolving availability period. Subsequent to the availability period, this non-revolving credit facility will convert to a 20-year amortizing term credit facility.



| Facility   | Maturity date      | Interest rates on drawings  | Face interest rate | December 31, 2021  |              |                   |                  |
|--|--------------------|-----------------------------|--------------------|--------------------|--------------|-------------------|------------------|
|  |                    |                             |                    | Borrowing capacity | Drawings     | Letters of credit | Amount available |
| Formula-based maximum not to exceed \$375,000 <sup>(1)</sup> | September 30, 2024 | BA + 1.70% or prime + 0.70% | 2.14%              | \$ 375,000         | \$ (200,215) | \$ (2,430)        | \$ 172,355       |
| Formula-based maximum not to exceed \$20,000 <sup>(2)</sup>  | March 31, 2023     | BA + 2.00% or prime + 0.85% | n/a                | 20,000             | —            | —                 | 20,000           |
|  |                    |                             | 2.14%              | \$ 395,000         | \$ (200,215) | \$ (2,430)        | \$ 192,355       |

(1) The \$375,000 revolving credit facility was secured by five investment properties and 13,751,268 Dream Industrial LP Class B limited partnership units.

(2) The \$20,000 revolving credit facility was secured by 4,800,587 Dream Industrial LP Class B limited partnership units.

n/a – not applicable

## Debt weighted average effective interest rates and maturities

|                                 | Weighted average effective interest rates <sup>(1)</sup> |                   | Maturity dates <sup>(2)</sup> | Debt amount         |                     |
|---------------------------------|--|-------------------|-------------------------------|---------------------|---------------------|
|                                 | December 31, 2022  | December 31, 2021 |                               | December 31, 2022   | December 31, 2021   |
| <b>Fixed rate</b>               |  |                   |                               |                     |                     |
| Mortgages                       | 3.84%  | 3.71%             | 2023–2029                     | \$ 943,426          | \$ 973,739          |
| Credit facilities               | 5.21%  | —                 | 2025–2027                     | 157,914             | —                   |
| <b>Total fixed rate debt</b>    | <b>4.03%</b>   | <b>3.71%</b>      |                               | <b>1,101,340</b>    | <b>973,739</b>      |
| <b>Variable rate</b>            |  |                   |                               |                     |                     |
| Mortgages                       | 6.51%  | 2.19%             | 2023                          | 110,572             | 110,358             |
| Credit facilities               | 6.59%  | 2.36%             | 2025                          | 160,871             | 199,176             |
| <b>Total variable rate debt</b> | <b>6.56%</b>   | <b>2.30%</b>      |                               | <b>271,443</b>      | <b>309,534</b>      |
| <b>Total debt</b>               | <b>4.53%</b>   | <b>3.37%</b>      |                               | <b>\$ 1,372,783</b> | <b>\$ 1,283,273</b> |

(1) The effective interest rate method includes the impact of financing costs and fair value adjustments on assumed debt.

(2) As at December 31, 2022.

The following table summarizes the aggregate of the Trust's obligations for debt:

|                                     | Mortgage balances due at maturity | Scheduled principal repayments on mortgages | Total principal obligation for mortgages | Revolving credit facilities | Contractual interest payments | Total debt service requirements |
|-------------------------------------|-----------------------------------|---|--|-----------------------------|-------------------------------|---------------------------------|
| 2023                                | \$ 250,715                        | \$ 16,556                                   | \$ 267,271                               | \$ —                        | \$ 53,761                     | \$ 321,032                      |
| 2024                                | 73,369                            | 13,316                                      | 86,685                                   | —                           | 42,115                        | 128,800                         |
| 2025                                | 225,340                           | 7,485                                       | 232,825                                  | 311,781                     | 28,766                        | 573,372                         |
| 2026                                | 81,005                            | 5,874                                       | 86,879                                   | —                           | 13,657                        | 100,536                         |
| 2027                                | 171,185                           | 1,572                                       | 172,757                                  | —                           | 11,046                        | 183,803                         |
| 2028+                               | 210,400                           | —   | 210,400                                  | 7,915                       | 9,695                         | 228,010                         |
|                                     | \$ 1,012,014                      | \$ 44,803                                   | \$ 1,056,817                             | \$ 319,696                  | \$ 159,040                    | \$ 1,535,553                    |
| Less: Contractual interest payments |                                   |   | —  | —                           | (159,040)                     | (159,040)                       |
| Plus: Unamortized financing costs   |                                   |   | (2,819)                                  | (911)                       | —                             | (3,730)                         |
| <b>Total debt</b>                   |                                   |   | \$ 1,053,998                             | \$ 318,785                  | \$ —                          | \$ 1,372,783                    |

## Note 10

### SUBSIDIARY REDEEMABLE UNITS

The Trust has the following subsidiary redeemable units outstanding:

|  | Note | Year ended December 31, 2022           |                   | Year ended December 31, 2021           |            |
|--|------|--|-------------------|--|------------|
|  |      | Number of units issued and outstanding | Amount            | Number of units issued and outstanding | Amount     |
| <b>Balance, beginning of year</b>                              |      | <b>5,233,823</b>                       | <b>\$ 128,909</b> | 5,233,823                              | \$ 103,630 |
| Remeasurement of carrying value of subsidiary redeemable units | 20   | —                                      | <b>(50,716)</b>   | —                                      | 25,279     |
| <b>Balance, end of year</b>                                    |      | <b>5,233,823</b>                       | <b>\$ 78,193</b>  | 5,233,823                              | \$ 128,909 |

During the year ended December 31, 2022, the Trust incurred \$5,234 (December 31, 2021 – \$5,234) in distributions on the subsidiary redeemable units, which have been included as interest expense in the consolidated statements of comprehensive income (see Note 19).

Dream Office LP, a subsidiary of Dream Office REIT, is authorized to issue an unlimited number of LP Class B limited partnership units. These units have been issued in two series: LP Class B Units, Series 1 (subsidiary redeemable units) and LP Class B Units, Series 2. The subsidiary redeemable units, together with the accompanying Special Trust Units, have economic and voting rights equivalent in all material respects to REIT A Units. Generally, each subsidiary redeemable unit entitles the holder to a distribution equal to distributions declared on REIT Units, Series B, or if no such distribution is declared, on REIT Units, Series A. Subsidiary redeemable units may be surrendered or indirectly exchanged on a one-for-one basis at the option of the holder, generally at any time subject to certain restrictions, for REIT Units, Series B.

Holders of the LP Class B Units, Series 2 are entitled to vote at meetings of the limited partners of Dream Office LP and each unit entitles the holder to a distribution equal to distributions on the subsidiary redeemable units. As at December 31, 2022 and December 31, 2021, all issued and outstanding LP Class B Units, Series 2 are owned indirectly by the Trust and have been eliminated in the consolidated balance sheets.

Special Trust Units are issued in connection with subsidiary redeemable units. The Special Trust Units are not transferable separately from the subsidiary redeemable units to which they relate and will be automatically redeemed for a nominal amount and cancelled on surrender or exchange of such subsidiary redeemable units. Each Special Trust Unit entitles the holder to the number of votes at any meeting of unitholders that is equal to the number of REIT B Units that may be obtained on the surrender or exchange of the subsidiary redeemable units to which they relate.

As at December 31, 2022 and December 31, 2021, 5,233,823 Special Trust Units were issued and outstanding.

## Note 11

### DEFERRED UNIT INCENTIVE PLAN

The DUIP provides for the grant of deferred trust units to trustees, officers and employees as well as employees of affiliates. Deferred trust units are granted at the discretion of the trustees and earn income deferred trust units based on the payment of distributions. Once granted, each deferred trust unit and the related distribution of income deferred trust units vest immediately for the Board of Trustees and evenly over five- and three-year periods on the anniversary date of the grant for officers and the remaining participants, respectively. Subject to an election option available for certain participants to postpone receipt of REIT A Units, such units will be issued immediately on vesting. As at December 31, 2022 and December 31, 2021, up to a maximum of 3,050,000 deferred trust units are issuable under the DUIP.

The following tables provide a continuity of the DUIP activity for the years ended December 31, 2022 and December 31, 2021:

|   | Note | Year ended December 31, |           |
|---|------|-------------------------|-----------|
|   |      | 2022                    | 2021      |
| <b>Balance, beginning of year</b>                       |      | <b>\$ 23,215</b>        | \$ 16,929 |
| Deferred compensation expense                           | 18   | <b>2,688</b>            | 2,711     |
| REIT A Units issued for vested deferred trust units     |      | <b>(1,363)</b>          | (909)     |
| Remeasurement of carrying value of deferred trust units | 20   | <b>(9,316)</b>          | 4,643     |
| Cash settlement of deferred trust units                 |      | <b>(121)</b>            | (159)     |
| <b>Balance, end of year</b>                             |      | <b>\$ 15,103</b>        | \$ 23,215 |

|   | Year ended December 31, |          |
|---|-------------------------|----------|
|   | 2022                    | 2021     |
| <b>Outstanding and payable at beginning of year</b>         | <b>984,239</b>          | 853,796  |
| Granted   | <b>144,248</b>          | 140,064  |
| Income deferred trust units                                 | <b>53,771</b>           | 42,524   |
| REIT A Units issued   | <b>(61,390)</b>         | (43,718) |
| REIT A Units settled in cash                                | <b>(4,971)</b>          | (7,636)  |
| Forfeited   | <b>(3,855)</b>          | (791)    |
| <b>Outstanding and payable at end of year<sup>(1)</sup></b> | <b>1,112,042</b>        | 984,239  |

(1) Includes 841,461 of vested but not issued deferred trust units as at December 31, 2022 (December 31, 2021 – 751,243).

The following table summarizes the deferred trust units granted for the years ended December 31, 2022 and December 31, 2021:

|                              | December 31, 2022 |  | December 31, 2021 |  |
|------------------------------|-------------------|--|-------------------|--|
|                              | Grant price range | Number of units granted <sup>(1)</sup> | Grant price range | Number of units granted <sup>(1)</sup> |
| Deferred trust units granted | \$ 14.80–28.27    | 144,248                                | \$ 19.25–24.37    | 140,064                                |

(1) Includes 110,598 deferred trust units granted to key management personnel and trustees as at December 31, 2022 (December 31, 2021 – 113,064).

## Note 12

### INCOME TAXES

The Trust is subject to taxation in the U.S. on the taxable income earned by its investment property located in the U.S. at a combined state and federal tax rate of approximately 27% as at December 31, 2022 and December 31, 2021. Deferred tax assets arise from timing differences in the U.S. subsidiaries, and are recognized only to the extent that they are realizable. Deferred tax liabilities arise from the temporary differences between the carrying value and the tax basis of the net assets of the U.S. subsidiaries.

The tax effects of the temporary differences that give rise to the recognition of deferred tax assets and liabilities are presented below:

|                                      | December 31, 2022 | December 31, 2021 |
|--------------------------------------|-------------------|-------------------|
| <b>Deferred tax assets</b>           |                   |                   |
| Tax loss carry-forwards              | \$ 770            | \$ 395            |
| Financial instruments                | —                 | 538               |
|                                      | <b>770</b>        | <b>933</b>        |
| <b>Deferred tax liabilities</b>      |                   |                   |
| Investment property                  | <b>(2,744)</b>    | (2,134)           |
| <b>Deferred tax liabilities, net</b> | <b>\$ (1,974)</b> | <b>\$ (1,201)</b> |

A reconciliation between the expected income taxes based upon the 2022 and 2021 statutory rates and the income tax expense recognized during the years ended December 31, 2022 and December 31, 2021 is as follows:

|   | December 31, 2022 | December 31, 2021 |
|---|-------------------|-------------------|
| Income taxes computed at the statutory rate of 0% that is applicable to the Trust | \$ —              | \$ —              |
| Current income taxes expense on a U.S. subsidiary                                 | —                 | (51)              |
| Deferred income taxes recovery (expense) on a U.S. subsidiary                     | <b>(672)</b>      | 254               |
| <b>Current and deferred income taxes recovery (expense), net</b>                  | <b>\$ (672)</b>   | <b>\$ 203</b>     |

## Note 13

### OTHER NON-CURRENT LIABILITIES

|                           | December 31,<br>2022 | December 31,<br>2021 |
|---------------------------|----------------------|----------------------|
| Tenant security deposits  | \$ 6,928             | \$ 6,937             |
| Finance lease liabilities | 4,057                | 4,108                |
| <b>Total</b>              | <b>\$ 10,985</b>     | <b>\$ 11,045</b>     |

#### Finance leases

As at December 31, 2022, subsidiaries of the Trust have long-term agreements in place at two of its investment properties, which meet the definition of a lease under IFRS 16. One of these leases is a ground lease and the other is for an outdoor area at an investment property. These lease agreements have terms expiring in 2046 and 2079, respectively. The ground lease has a 33-year extension option.

The Trust also has certain leases for low value office equipment.

The following table summarizes the movements in the Trust's finance lease liabilities for the years ended December 31, 2022 and December 31, 2021:

|   | December 31,<br>2022 | December 31,<br>2021 |
|---|----------------------|----------------------|
| <b>Balance, beginning of year</b>                 | <b>\$ 4,108</b>      | <b>\$ 4,157</b>      |
| Principal repayments on finance lease liabilities | (51)                 | (49)                 |
| <b>Balance, end of year</b>                       | <b>\$ 4,057</b>      | <b>\$ 4,108</b>      |

During the year ended December 31, 2022 the Trust incurred \$206 of interest expense on finance lease liabilities (December 31, 2021 – \$209) and \$109 of lease payments for low value office equipment (December 31, 2021 – \$109).

The following table summarizes the undiscounted maturity of the Trust's finance lease obligations included in other non-current liabilities as at December 31, 2022:

|   |                 |
|---|-----------------|
| Due within one year                                   | \$ 258          |
| Due within one to five years                          | 1,030           |
| Due after five years                                  | 8,073           |
| <b>Total undiscounted finance lease obligations</b>   | <b>9,361</b>    |
| Less: Effect of discounting finance lease obligations | (5,304)         |
| <b>Finance lease liabilities</b>                      | <b>\$ 4,057</b> |

## Note 14

### AMOUNTS PAYABLE AND ACCRUED LIABILITIES

|  | December 31,<br>2022 | December 31,<br>2021 |
|--|----------------------|----------------------|
| Trade payables                                   | \$ 5,150             | \$ 6,119             |
| Building improvement and leasing cost accruals   | 14,558               | 22,265               |
| Investment properties operating expense accruals | 22,291               | 26,459               |
| Non-operating expense and other accruals         | 3,953                | 5,245                |
| Accrued interest                                 | 3,228                | 3,515                |
| Rent received in advance                         | 2,658                | 1,983                |
| Distributions payable                            | 3,842                | 4,003                |
| <b>Total</b>                                     | <b>\$ 55,680</b>     | <b>\$ 69,589</b>     |

## Note 15

### EQUITY

|  | Note | December 31, 2022      |                     | December 31, 2021      |                     |
|--|------|------------------------|---------------------|------------------------|---------------------|
|  |      | Number of REIT A Units | Amount              | Number of REIT A Units | Amount              |
| Unitholders' equity                    |      | 46,110,593             | \$ 1,842,010        | 48,034,754             | \$ 1,883,653        |
| Deficit                                |      | —                      | (321,769)           | —                      | (338,593)           |
| Accumulated other comprehensive income | 16   | —                      | 11,933              | —                      | 3,268               |
| <b>Total</b>                           |      | <b>46,110,593</b>      | <b>\$ 1,532,174</b> | <b>48,034,754</b>      | <b>\$ 1,548,328</b> |

#### Dream Office REIT Units

Dream Office REIT is authorized to issue an unlimited number of REIT Units and an unlimited number of Special Trust Units. The REIT Units are divided into and issuable in two series: REIT A Units and REIT B Units. The Special Trust Units may be issued only to holders of subsidiary redeemable units (see Note 10).

REIT A Units and REIT B Units represent an undivided beneficial interest in Dream Office REIT and in distributions made by Dream Office REIT. No REIT A Unit or REIT B Unit has preference or priority over any other. Each REIT A Unit and REIT B Unit entitles the holder to one vote at all meetings of unitholders.

#### Normal course issuer bid ("NCIB")

On August 17, 2022, the TSX accepted a notice filed by the Trust to renew its prior NCIB for a one-year period. Under the bid, the Trust will have the ability to purchase for cancellation up to a maximum of 3,292,287 of its REIT A Units (representing 10% of the Trust's public float of 32,922,872 REIT A Units) through the facilities of the TSX. The renewed bid commenced on August 19, 2022 and will remain in effect until the earlier of August 18, 2023 or the date on which the Trust has purchased the maximum number of REIT A Units permitted under the bid. Daily purchases are limited to 34,512 REIT A Units, which equals 25% of the average daily trading volume during the prior six calendar months (being 138,048 REIT A Units per day), other than purchases pursuant to applicable block purchase exceptions.

In connection with the NCIB renewal, the Trust entered into an automatic securities repurchase plan (the "Plan") with its designated broker in order to facilitate purchases of its REIT A Units under the NCIB. The Plan allows for purchases by Dream Office REIT of REIT A Units at any time including, without limitation, when the Trust would ordinarily not be permitted to make purchases due to regulatory restrictions or self-imposed blackout periods. Purchases will be made by the Trust's broker based upon the parameters prescribed by the TSX and the terms of the parties' written agreement. Outside of such restricted or blackout periods, the REIT A Units may also be purchased in accordance with management's discretion. The Plan will terminate on August 18, 2023.

For the year ended December 31, 2022, the Trust purchased for cancellation 1,985,551 REIT A Units under the NCIB at a cost of \$42,986 (for the year ended December 31, 2021 – 2,640,560 REIT A Units cancelled for \$60,968).

Subsequent to December 31, 2022, the Trust purchased for cancellation an additional 232,200 REIT A Units under the NCIB at a cost of \$3,841.

#### Distributions

Dream Office REIT's Declaration of Trust, as amended and restated, provides the Board of Trustees with the discretion to determine the percentage payout of income that would be in the best interest of the Trust. The Trust determines the distribution rate by, among other considerations, its assessment of cash flows generated from (utilized in) operating activities. Cash flows generated from (utilized in) operating activities may differ from distributions declared, primarily due to fluctuations in non-cash working capital and the impact of leasing costs, which fluctuate with lease maturities, renewal terms, the type of asset being leased and when tenants fulfill the terms of their respective lease agreements. These seasonal fluctuations or the unpredictability of when leasing costs are incurred are funded with our cash and cash equivalents on hand and, if necessary, with our existing revolving credit facilities. Monthly distribution payments to unitholders are payable on or about the 15th day of the following month.

For the year ended December 31, 2022 and December 31, 2021, the Trust declared distributions totalling \$1.00 per unit.



The following table summarizes distribution payments for the years ended December 31, 2022 and December 31, 2021:

|  | Year ended December 31, |                    |
|--|-------------------------|--------------------|
|  | 2022                    | 2021               |
| Paid in cash   | \$ (46,978)             | \$ (50,165)        |
| Add: Payable at December 31, 2021 (December 31, 2020)    | 4,003                   | 4,219              |
| Deduct: Payable at December 31, 2022 (December 31, 2021) | (3,842)                 | (4,003)            |
| <b>Total distributions paid and payable</b>              | <b>\$ (46,817)</b>      | <b>\$ (49,949)</b> |

The following table summarizes our monthly distributions paid and payable subsequent to year-end:

| Date distribution announced | Month of distribution | Date distribution was paid or is payable | Distribution per REIT A Unit | Total distribution paid or payable |
|-----------------------------|-----------------------|--|------------------------------|------------------------------------|
| December 19, 2022           | December 2022         | January 13, 2022                         | \$ 0.08333                   | \$ 3,842                           |
| January 20, 2023            | January 2023          | February 15, 2023                        | 0.08333                      | 3,833                              |
| February 16, 2023           | February 2023         | March 15, 2023                           | 0.08333                      | TBD                                |

TBD – to be determined

## Note 16

### ACCUMULATED OTHER COMPREHENSIVE INCOME

|  | Year ended December 31, 2022 |                            |                             |
|--|------------------------------|----------------------------|-----------------------------|
|  | Opening balance January 1    | Net change during the year | Closing balance December 31 |
| Unrealized loss on historical rate fixing arrangement                        | \$ (114)                     | \$ 37                      | \$ (77)                     |
| Unrealized gain on foreign currency translation                              | 2,698                        | 3,031                      | 5,729                       |
| Share of other comprehensive income from investment in Dream Industrial REIT | 684                          | 7,071                      | 7,755                       |
| Share of other comprehensive loss from investment in joint ventures          | —                            | (1,474)                    | (1,474)                     |
| <b>Accumulated other comprehensive income</b>                                | <b>\$ 3,268</b>              | <b>\$ 8,665</b>            | <b>\$ 11,933</b>            |

|  | Year ended December 31, 2021 |                            |                                       |                             |
|--|------------------------------|----------------------------|---------------------------------------|-----------------------------|
|  | Opening balance January 1    | Net change during the year | Reclassification to retained earnings | Closing balance December 31 |
| Unrealized loss on historical rate fixing arrangement                        | \$ (151)                     | \$ 37                      | \$ —                                  | \$ (114)                    |
| Unrealized gain on foreign currency translation                              | 2,590                        | 108                        | —                                     | 2,698                       |
| Share of other comprehensive income from investment in Dream Industrial REIT | 3,854                        | (3,170)                    | —                                     | 684                         |
| Share of other comprehensive income from investment in joint ventures        | 637                          | 8,177                      | (8,814)                               | —                           |
| <b>Accumulated other comprehensive income</b>                                | <b>\$ 6,930</b>              | <b>\$ 5,152</b>            | <b>\$ (8,814)</b>                     | <b>\$ 3,268</b>             |

## Note 17

### INVESTMENT PROPERTIES REVENUE

|  | Year ended December 31, |                   |
|--|-------------------------|-------------------|
|  | 2022                    | 2021              |
| Rental revenue                             | \$ 120,097              | \$ 123,941        |
| CAM and parking services revenue           | 74,193                  | 70,445            |
| Property management and other service fees | 1,983                   | 1,546             |
| <b>Total</b>                               | <b>\$ 196,273</b>       | <b>\$ 195,932</b> |

## Note 18

### GENERAL AND ADMINISTRATIVE EXPENSES

|   | Note | Year ended December 31, |                   |
|---|------|-------------------------|-------------------|
|   |      | 2022                    | 2021              |
| Salaries and benefits   |      | \$ (3,514)              | \$ (3,254)        |
| Deferred compensation expense   | 11   | (2,688)                 | (2,711)           |
| Professional service fees, public reporting, overhead-related costs and other |      | (3,776)                 | (3,846)           |
| <b>Total</b>  |      | <b>\$ (9,978)</b>       | <b>\$ (9,811)</b> |

## Note 19

### INTEREST

#### Interest on debt

Interest on debt incurred and charged to the consolidated statements of comprehensive income is recorded as follows:

|  | Note | Year ended December 31, |                    |
|--|------|-------------------------|--------------------|
|  |      | 2022                    | 2021               |
| Interest expense incurred, at contractual rate of debt |      | \$ (50,749)             | \$ (41,841)        |
| Amortization of financing costs                        |      | (1,520)                 | (1,989)            |
| Amortization of fair value adjustments on assumed debt |      | —                       | 75                 |
| Capitalized interest <sup>(1)</sup>                    | 4    | 433                     | 383                |
| <b>Interest expense on debt</b>                        |      | <b>\$ (51,836)</b>      | <b>\$ (43,372)</b> |
| Add (deduct):  |      |                         |                    |
| Amortization of financing costs                        |      | 1,520                   | 1,989              |
| Amortization of fair value adjustments on assumed debt |      | —                       | (75)               |
| Change in accrued interest                             |      | (696)                   | (372)              |
| <b>Cash interest paid</b>                              |      | <b>\$ (51,012)</b>      | <b>\$ (41,830)</b> |

(1) For the year ended December 31, 2022, interest was capitalized to properties under development at a weighted average effective interest rate of 4.94% (for the year ended December 31, 2021 – 4.30%).

## Note 20

### FAIR VALUE ADJUSTMENTS TO FINANCIAL INSTRUMENTS

|  | Year ended December 31, |                    |
|--|-------------------------|--------------------|
|  | 2022                    | 2021               |
| Remeasurement of carrying value of subsidiary redeemable units | \$ 50,716               | \$ (25,279)        |
| Remeasurement of carrying value of deferred trust units        | 9,316                   | (4,643)            |
| Remeasurement of derivative contracts                          | 802                     | —                  |
| <b>Total</b>   | <b>\$ 60,834</b>        | <b>\$ (29,922)</b> |

## Note 21

### INTERNAL LEASING COSTS, NET LOSSES ON TRANSACTIONS AND DEBT SETTLEMENT COSTS

|  | Year ended December 31, |                   |
|--|-------------------------|-------------------|
|  | 2022                    | 2021              |
| Internal leasing costs   | \$ (2,005)              | \$ (1,775)        |
| Recovery (costs) attributable to sale of investment properties, net <sup>(1)</sup> | 419                     | (883)             |
| Gain (costs) on debt extinguishment, net <sup>(2)</sup>                            | (304)                   | 33                |
| <b>Total</b>   | <b>\$ (1,890)</b>       | <b>\$ (2,625)</b> |

(1) Consists of commissions and other expenses incurred in relation to the disposal of investment properties.

(2) Gain (costs) on debt extinguishment, net comprise charges on discharge of mortgages and the write-off of unamortized financing costs and fair value adjustments.

## Note 22

### ASSETS HELD FOR SALE AND DISPOSITIONS

#### Assets held for sale

As at December 31, 2022, the Trust classified a certain property in Toronto downtown as assets held for sale totalling \$135,000.

As at December 31, 2022, management had committed to a plan of sale of the underlying property and the sale was considered highly probable. As a result, this property was classified as assets held for sale as at December 31, 2022.

#### Continuity of investment properties held for sale and the associated debt

The tables below summarize the activity of investment properties classified as assets held for sale and the associated debt for the years ended December 31, 2022 and December 31, 2021.

|   | Note | Year ended December 31, |      |
|---|------|-------------------------|------|
|   |      | 2022                    | 2021 |
| <b>Balance, beginning of year</b>                                 | 4    | \$ —                    | \$ — |
| Add (deduct):   |      |                         |      |
| Investment properties classified as held for sale during the year |      | <b>135,000</b>          | —    |
| <b>Balance, end of year</b>                                       |      | <b>\$ 135,000</b>       | \$ — |

#### Dispositions

On September 1, 2022, the Trust completed the sale of an investment property located in Saskatoon, Saskatchewan for gross proceeds before adjustments and transaction costs of \$14,000.

On January 30, 2023, the Trust completed the sale of one investment property located in Toronto downtown for total gross proceeds before adjustments and transaction costs of \$135,000.

## Note 23

### SUPPLEMENTARY CASH FLOW INFORMATION

The following table summarizes the components of amortization and depreciation under operating activities:

|  | Note | Year ended December 31, |           |
|--|------|-------------------------|-----------|
|  |      | 2022                    | 2021      |
| Amortization and write-off of lease incentives | 4    | \$ <b>11,435</b>        | \$ 11,597 |
| Depreciation of property and equipment         |      | <b>430</b>              | 897       |
| <b>Total amortization and depreciation</b>     |      | <b>\$ 11,865</b>        | \$ 12,494 |

The following table summarizes the components of other adjustments under operating activities:

|  | Note   | Year ended December 31, |          |
|--|--------|-------------------------|----------|
|  |        | 2022                    | 2021     |
| Deferred unit compensation expense   | 11, 18 | \$ <b>2,688</b>         | \$ 2,711 |
| Straight-line rent income  |        | <b>(856)</b>            | (236)    |
| Deferred income taxes expense (recovery)   | 12     | <b>672</b>              | (254)    |
| Costs (recovery) attributable to sale of investment properties, net <sup>(1)</sup> | 21     | <b>(419)</b>            | 1,990    |
| Share of net loss from investments in joint ventures                               | 6      | <b>532</b>              | 340      |
| Costs (gain) on debt extinguishment  | 21     | <b>304</b>              | (33)     |
| <b>Total other adjustments</b>   |        | <b>\$ 2,921</b>         | \$ 4,518 |

(1) Includes both continuing and discontinued operations.

The following table summarizes the components of changes in non-cash working capital:

|  | Year ended December 31, |                 |
|--|-------------------------|-----------------|
|  | 2022                    | 2021            |
| Increase in amounts receivable                                 | \$ (2,351)              | \$ (3,576)      |
| Decrease (increase) in prepaid expenses and other assets       | 1,213                   | (59)            |
| Decrease (increase) in other non-current assets                | 46                      | (87)            |
| Increase (decrease) in amounts payable and accrued liabilities | (5,332)                 | 9,582           |
| Increase (decrease) in other non-current liabilities           | 61                      | (612)           |
| <b>Change in non-cash working capital</b>                      | <b>\$ (6,363)</b>       | <b>\$ 5,248</b> |

#### Note 24

### SEGMENTED INFORMATION

For the years ended December 31, 2022 and December 31, 2021, the Trust's reportable operating segments of its investment properties and results of operations were segmented geographically, namely Toronto downtown and Other markets. Following a change in the composition of its reportable segments, the Trust restates comparative periods to reflect the current period presentation. The chief operating decision-maker measures and evaluates the performance of the Trust based on NOI, on a comparative portfolio basis, as presented by geographical location below, with the performance of assets held for sale, properties under development and sold properties evaluated separately. In addition, properties acquired and properties under development completed subsequent to January 1, 2021 are also considered separately in order to enhance regional comparability between periods. Accordingly, revenue and expenses for those properties have been reclassified to "Not segmented" for segment disclosure along with property management and other service fees, lease termination fees, ECLs on trade receivables and related government support, straight-line rent adjustments and amortization of lease incentives.

The chief operating decision-maker also evaluates the changes in fair value adjustments to investment properties, capital expenditures and investment properties balances on an active portfolio basis, as presented by geographical location below. Accordingly, properties under development, held for sale or sold are included in "Not segmented" for segment disclosure.

The Trust does not allocate interest expense to its segments since leverage is viewed as a corporate function. The decision as to where to incur debt is largely based on minimizing the overall cost of debt and is not specifically related to the segments. Similarly, other income, other expenses, fair value adjustments to financial instruments, leasing, transaction and debt settlement costs, and income taxes are not allocated to the segments.

| Year ended December 31, 2022              | Toronto downtown | Other markets    | Segment total     | Not segmented <sup>(1)</sup> | Total             |
|---|------------------|------------------|-------------------|------------------------------|-------------------|
| <b>Operations</b>                         |                  |                  |                   |                              |                   |
| Investment properties revenue             | \$ 139,024       | \$ 43,394        | \$ 182,418        | \$ 13,855                    | \$ 196,273        |
| Investment properties operating expenses  | (59,288)         | (21,002)         | (80,290)          | (9,859)                      | (90,149)          |
| <b>Net rental income (segment income)</b> | <b>\$ 79,736</b> | <b>\$ 22,392</b> | <b>\$ 102,128</b> | <b>\$ 3,996</b>              | <b>\$ 106,124</b> |

(1) Includes revenue, expenses and fair value adjustments related to properties held for sale, properties under development and completed properties under development, acquired properties and sold properties at period-end, property management and other service fees, lease termination fees, ECLs on trade receivables, straight-line rent adjustments and amortization of lease incentives during the year.

| Year ended December 31, 2021              | Toronto downtown | Other markets    | Segment total     | Not segmented <sup>(1)</sup> | Total             |
|---|------------------|------------------|-------------------|------------------------------|-------------------|
| <b>Operations</b>                         |                  |                  |                   |                              |                   |
| Investment properties revenue             | \$ 142,673       | \$ 41,586        | \$ 184,259        | \$ 11,673                    | \$ 195,932        |
| Investment properties operating expenses  | (58,056)         | (20,269)         | (78,325)          | (10,473)                     | (88,798)          |
| <b>Net rental income (segment income)</b> | <b>\$ 84,617</b> | <b>\$ 21,317</b> | <b>\$ 105,934</b> | <b>\$ 1,200</b>              | <b>\$ 107,134</b> |

(1) Includes revenue, expenses and fair value adjustments related to properties held for sale, properties under development and completed properties under development, acquired properties and sold properties at period-end, property management and other service fees, lease termination fees, ECLs on trade receivables, straight-line rent adjustments and amortization of lease incentives during the year.

| Year ended December 31, 2022                    | Toronto downtown | Other markets | Segment total | Not segmented <sup>(1)</sup> | Total     |
|---|------------------|---------------|---------------|------------------------------|-----------|
| Capital expenditures <sup>(2)</sup>             | \$ 43,375        | \$ 10,743     | \$ 54,118     | \$ 11,560                    | \$ 65,678 |
| Fair value adjustments to investment properties | (60,767)         | (33,663)      | (94,430)      | (741)                        | (95,171)  |
| Investment properties                           | 1,893,376        | 424,698       | 2,318,074     | 64,809                       | 2,382,883 |

(1) Includes activity of properties under development.

(2) Includes building improvements and initial direct leasing costs and lease incentives during the year.

| Year ended December 31, 2021                    | Toronto downtown | Other markets | Segment total | Not segmented <sup>(1)</sup> | Total     |
|---|------------------|---------------|---------------|------------------------------|-----------|
| Capital expenditures <sup>(2)</sup>             | \$ 35,569        | \$ 14,542     | \$ 50,111     | \$ 10,566                    | \$ 60,677 |
| Fair value adjustments to investment properties | (25,541)         | 55,623        | 30,082        | 17,844                       | 47,926    |
| Investment properties                           | 1,937,343        | 448,275       | 2,385,618     | 183,384                      | 2,569,002 |

(1) Includes activity of properties under development, assets held for sale and sold properties, based on current period presentation.

(2) Includes building improvements and initial direct leasing costs and lease incentives during the year.

## Note 25

### RELATED PARTY TRANSACTIONS AND ARRANGEMENTS

From time to time, Dream Office REIT and its subsidiaries enter into transactions with related parties that are generally conducted on a cost recovery basis or under normal commercial terms.

The Trust and DAM, a subsidiary of Dream Unlimited Corp, are parties to a Shared Services Agreement. Under the Shared Services Agreement, the Trust acts as the property manager for DAM's investment properties in Canada and DAM acts as the development manager for the Trust's properties with redevelopment potential. In order to take advantage of economies of scale, the Shared Services Agreement includes certain resource-sharing arrangements between the Trust and DAM, such as information technology, human resources, office services and insurance, among other services as requested, on a cost allocation basis.

Under the Shared Services Agreement, in connection with each development project, DAM earns a development fee equal to 3.75% of the total net revenues of the development project or, for rental properties, 3.75% of the fair value upon completion, without any promote or other incentive fees. In connection with the property management services provided by the Trust to DAM, the Trust generally earns a fee equal to 3.5% of gross revenue of the managed income properties.

#### Related party transactions with DAM

The following table summarizes expenditures processed by DAM and the Trust for the years ended December 31, 2022 and December 31, 2021:

|   | Year ended December 31, |                 |
|---|-------------------------|-----------------|
|   | 2022                    | 2021            |
| Property management services fee charged by the Trust                           | \$ 409                  | \$ 302          |
| Expenditures processed by the Trust on behalf of DAM (on a cost recovery basis) | 11,407                  | 8,787           |
| Development fees charged by DAM   | (2,367)                 | (2,353)         |
| Expenditures processed by DAM on behalf of the Trust (on a cost recovery basis) | (1,626)                 | (1,405)         |
| <b>Net fees and reimbursements from DAM</b>                                     | <b>\$ 7,823</b>         | <b>\$ 5,331</b> |

The following table summarizes the amounts due from (to) DAM as at December 31, 2022 and December 31, 2021:

|                                 | December 31, 2022 | December 31, 2021 |
|---------------------------------|-------------------|-------------------|
| Amounts due from DAM            | \$ 1,365          | \$ 1,282          |
| Amounts due to DAM              | (1,012)           | (1,140)           |
| <b>Net amounts due from DAM</b> | <b>\$ 353</b>     | <b>\$ 142</b>     |

### Related party transactions with Dream Impact Trust

Dream Office Management Corp. (“DOMC”) provides property management services to an investment property co-owned with Dream Impact Trust, which is accounted for as a joint operation (see Note 6).

DOMC and Dream Impact Trust are parties to a services agreement, pursuant to which the Trust provides certain services to Dream Impact Trust on a cost recovery basis.

The following table summarizes the cost recoveries from Dream Impact Trust for the years ended December 31, 2022 and December 31, 2021:

|  | Year ended December 31, |                 |
|--|-------------------------|-----------------|
|  | 2022                    | 2021            |
| Property management and construction fees related to co-owned and managed properties       | \$ 970                  | \$ 833          |
| Costs processed on behalf of Dream Impact Trust related to co-owned and managed properties | 1,615                   | 1,270           |
| Amounts charged to Dream Impact Trust under the services agreement                         | 1,032                   | 552             |
| <b>Total cost recoveries from Dream Impact Trust</b>                                       | <b>\$ 3,617</b>         | <b>\$ 2,655</b> |

Amounts due from Dream Impact Trust as of December 31, 2022 were \$213 (December 31, 2021 – \$274).

### Related party transactions with Dream Industrial REIT

DOMC and Dream Industrial REIT are parties to a services agreement, pursuant to which the Trust provides certain services to Dream Industrial REIT on a cost recovery basis.

The following table summarizes the cost recoveries from Dream Industrial REIT for the years ended December 31, 2022 and December 31, 2021:

|  | Year ended December 31, |          |
|--|-------------------------|----------|
|  | 2022                    | 2021     |
| Total cost recoveries from Dream Industrial REIT | \$ 7,799                | \$ 5,979 |

Amounts due from Dream Industrial REIT as of December 31, 2022 were \$811 (December 31, 2021 – \$916).

### Distributions and interest receivable from (payable to) related parties

|  | December 31, | December 31, |
|--|--------------|--------------|
|  | 2022         | 2021         |
| Distributions receivable from Dream Industrial REIT <sup>(1)</sup> | \$ 1,552     | \$ 1,552     |
| Distributions payable to DAM <sup>(2)</sup>                        | (1,103)      | (1,034)      |
| Subsidiary redeemable interest payable to DAM <sup>(3)</sup>       | (436)        | (436)        |

(1) Distributions receivable from Dream Industrial REIT are in relation to the 8,052,451 Dream Industrial REIT units and 18,551,855 Dream Industrial LP Class B limited partnership units held by the Trust as at December 31, 2022 and December 31, 2021.

(2) Distributions payable to DAM are in relation to the 13,240,102 REIT A Units held by DAM as at December 31, 2022 (December 31, 2021 – 12,410,002 REIT A Units).

(3) Subsidiary redeemable interest payable to DAM is in relation to the 5,233,823 subsidiary redeemable units held by DAM as at December 31, 2022 and December 31, 2021.

For the year ended December 31, 2022, total distributions and subsidiary redeemable interest paid and payable to DAM were \$18,162, respectively (for the year ended December 31, 2021 – \$17,643, respectively).



## Compensation of key management personnel and trustees

Compensation of key management personnel and trustees for the years ended December 31, 2022 and December 31, 2021 is as follows:

|                                  | Year ended December 31, |                 |
|----------------------------------|-------------------------|-----------------|
|                                  | 2022                    | 2021            |
| Compensation and benefits        | \$ 2,000                | \$ 1,897        |
| Unit-based awards <sup>(1)</sup> | 2,631                   | 2,311           |
| <b>Total</b>                     | <b>\$ 4,631</b>         | <b>\$ 4,208</b> |

(1) Deferred trust units granted to officers vest over a five-year period with one-fifth of the deferred trust units vesting each year. Deferred trust units granted to trustees vest immediately. Amounts are determined based on the grant date fair value of deferred trust units multiplied by the number of deferred trust units granted in the year.

## Note 26

### COMMITMENTS AND CONTINGENCIES

Dream Office REIT and its operating subsidiaries are contingently liable under guarantees that are issued in the normal course of business, on a mortgage by purchasers of a disposed investment property, and with respect to litigation and claims that arise from time to time. In the opinion of management, any liability that may arise from such contingencies would not have a material adverse effect on the consolidated financial statements as at December 31, 2022.

The Trust is contingently liable under a guarantee that was issued on debt assumed by a purchaser of an investment property totalling \$49,839 (December 31, 2021 – \$51,442) with a weighted average term to maturity of 3.6 years (December 31, 2021 – 4.6 years). The guaranteed debt is secured by a property in British Columbia.

In 2015, a subsidiary of the Trust received notices of reassessment from both the Canada Revenue Agency and the Alberta Minister of Finance with respect to its 2007, 2008 and 2010 taxation years. These reassessments relate to the deductibility of certain tax losses claimed by the subsidiary prior to its acquisition by the Trust. These federal and provincial reassessments, if upheld, could increase total current taxes payable, including interest and penalties, by \$14,298. No cash payment is expected to be made unless it is ultimately established that the Trust has an obligation to make one. Management is of the view that there is a strong case to support the position as filed and has contested both the federal and provincial reassessments. Since management believes that it is more likely than not that its position will be sustained, no amounts related to these reassessments have been recorded in the consolidated financial statements as at December 31, 2022.

At December 31, 2022, Dream Office REIT's future minimum commitments are as follows:

|   | Minimum payments due |                 |                 |                 |
|---|----------------------|-----------------|-----------------|-----------------|
|   | Within 1 year        | 1–5 years       | >5 years        | Total           |
| Operating lease payments for low value assets | \$ 33                | \$ —            | \$ —            | \$ 33           |
| Operating commitments                         | 3,295                | 1,816           | —               | 5,111           |
| Fixed price contracts                         | 222                  | 888             | 1,467           | 2,577           |
| <b>Total</b>                                  | <b>\$ 3,550</b>      | <b>\$ 2,704</b> | <b>\$ 1,467</b> | <b>\$ 7,721</b> |

In the event that a contemplated property development project proceeds, the Trust has committed to contribute one of its investment properties with a fair value of \$41,130 to the development project.

## Note 27

### CAPITAL MANAGEMENT

The Trust's capital consists of debt, including mortgages, credit facilities, debentures, subsidiary redeemable units and unitholders' equity. The Trust's primary objectives in managing capital are to ensure adequate operating funds are available to maintain consistent and sustainable unitholder distributions, service debt obligations and fund leasing costs and capital expenditure requirements.

Various debt ratios and cash flow metrics are used to ensure capital adequacy and to monitor capital requirements. The primary ratios used for assessing capital management are the interest coverage ratio and net debt-to-gross carrying value. Other significant indicators include unpledged assets, weighted average interest rate, average term to maturity of debt and variable rate debt as a portion of total debt. These indicators assist the Trust in assessing whether the debt level maintained is sufficient to provide adequate cash flows for leasing costs and capital expenditures, and for evaluating the need to raise funds for further expansion. Various mortgages have debt covenant requirements that are monitored by the Trust to ensure there are no defaults. These covenants include loan-to-value ratios, cash flow coverage ratios, interest coverage ratios and debt service coverage ratios. These covenants are measured at the subsidiary limited partnership level, and all have been complied with as at December 31, 2022 and December 31, 2021. For the years ended December 31, 2022 and December 31, 2021, there were no events of default on any of the Trust's obligations under its credit facilities or mortgages.

The Trust's equity consists of REIT A Units, in which the carrying value is impacted by earnings and unitholder distributions. Amounts retained in excess of the distributions are used to service debt obligations and fund leasing costs, capital expenditures and working capital requirements. Management monitors distributions to ensure adequate resources are available by comparing total distributions (considered by the Trust to be the sum of distributions on REIT Units and interest on subsidiary redeemable units) to, among other considerations, its assessment of cash flows generated from (utilized in) operating activities.

## Note 28

### RISK MANAGEMENT

#### Risks arising from financial instruments

IFRS 7, "Financial Instruments: Disclosures" ("IFRS 7"), places emphasis on disclosures about the nature and extent of risks arising from financial instruments and how the Trust manages those risks, including market, credit and liquidity risks.

#### Market risk

Market risk is the risk the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk consists of interest rate risk, foreign currency risk and other market price risk. The Trust has exposure to interest rate risk primarily as a result of its variable rate debt. In addition, there is interest rate risk associated with the Trust's fixed rate debt due to the expected requirement to refinance such debts in the year of maturity. The Trust is exposed to variability in market interest rates and credit spreads on maturing debt to be renewed. Variable rate debt net of the effect of interest rate swap arrangements at December 31, 2022 was 20% of the Trust's total debt (December 31, 2021 – 24%). In order to manage exposure to interest rate risk, the Trust endeavours to maintain an appropriate mix of fixed and variable rate debt, manage maturities of fixed rate debt and match the nature of the debt with the cash flow characteristics of the underlying asset. From time to time, the Trust may also enter into interest rate swaps to manage interest rate risk.

The following interest rate sensitivity table outlines the potential impact of a 25-bps change in the interest rate on variable rate financial assets and liabilities for the prospective 12-month period.

|  | Amounts as at<br>December 31, 2022 | Interest rate risk |          |            |            |
|--|------------------------------------|--------------------|----------|------------|------------|
|  |                                    | -25 bps            |          | +25 bps    |            |
|  |                                    | Income             | Equity   | Income     | Equity     |
| <b>Financial assets</b>  |                                    |                    |          |            |            |
| Cash and cash equivalents <sup>(1)</sup>                         | \$ 8,018                           | \$ (20)            | \$ (20)  | \$ 20      | \$ 20      |
| <b>Financial liabilities</b>                                     |                                    |                    |          |            |            |
| Fixed rate debt due to mature in 2023<br>and total variable debt | \$ 428,142                         | \$ 1,070           | \$ 1,070 | \$ (1,070) | \$ (1,070) |

(1) Cash and cash equivalents are short-term investments with an original maturity of three months or less, and exclude cash subject to restrictions that prevent the Trust's use for current purposes. These balances generally receive interest income at the bank's prime rate less 1.85–2.00%. Cash and cash equivalents as at December 31, 2022 are short term in nature and may not be representative of the balance during the year.

### Liquidity risk

Liquidity risk is the risk the Trust will encounter difficulty in meeting obligations associated with the maturity of financial obligations. As at December 31, 2022, current liabilities exceeded current assets by \$161,558 (December 31, 2021 – current liabilities exceeded current assets by \$121,355). The Trust's main sources of liquidity are its cash and cash equivalents on hand, revolving credit facilities and unencumbered assets. The Trust is able to use its credit facilities on short notice, which eliminates the need to hold a significant amount of cash and cash equivalents on hand. Working capital balances fluctuate significantly from period to period depending on the timing of receipts and payments. The Trust manages maturities of fixed term debts, monitors the repayment dates and maintains adequate cash and cash equivalents on hand and availability on the credit facilities to ensure sufficient capital will be available to cover obligations as they become due.

The table in Note 9 details the Trust's total debt service requirements. In order to meet ongoing operational and interest requirements the Trust relies on cash flows from operations. Where, due to the timing of leasing costs, cash flows from operations are insufficient to cover immediate operational and leasing cost requirements, the Trust makes use of its revolving credit facilities. As of December 31, 2022, the Trust has \$8,018 of cash on hand and \$163,542 available on its revolving credit facilities. In addition, the Trust has additional assets which could be pledged as security for further borrowings with a fair value totalling \$115,662 if required.

### Credit risk

The Trust's assets mainly consist of investment properties. Credit risk arises from the possibility that tenants in investment properties or counterparties to financial instruments may not fulfill their lease or contractual obligations. The Trust mitigates its credit risks by attracting tenants of sound financial standing and by diversifying its mix of tenants. As at December 31, 2022, the Government of Ontario represented 11.4% of the Trust's annual gross rental revenue. No other tenant accounts for more than 10% of the Trust's annual gross rental revenue. The Trust also monitors tenant payment patterns and discusses potential tenant issues with property managers on a regular basis. The Trust manages its credit risk on VTB mortgage receivables by lending to reputable purchasers of properties, retaining security interests in the sold investment properties, monitoring compliance with repayment schedules, and evaluating the progress and estimated rates of return of financed projects. The Trust manages its credit risk on debt guarantees of assumed debt by reputable purchasers of properties through monitoring the debtors' compliance with repayment schedules and loan covenants, and obtaining indemnities from parties with strong covenants. When assessing the credit risk of outstanding trade receivables, the Trust classifies the receivables by type. The Trust's maximum credit exposure is equal to its trade receivables and the outstanding balances on the VTB mortgage receivables as at December 31, 2022 and December 31, 2021.

A deterioration in the economy may impact the ability of tenants to meet their obligations under their leases or contracts. The Trust continues to assess the effect of economic conditions on the creditworthiness of our tenants and counterparties. As part of this assessment, the Trust reviews the risk profiles of its tenant base to assess which tenants are likely to continue meeting their obligations under their leases and which tenants are at a greater risk of default. We expect that certain tenants may have difficulty meeting their obligations under their leases, resulting in an elevated risk of credit losses. Certain of our tenants have qualified, and may continue to qualify, for government assistance programs or required assistance in the form of short-term rent deferrals.

For the year ended December 31, 2022, the Trust has recorded ECL provisions totalling \$1,683 (December 31, 2021 – ECL provisions totalling \$2,087 net of \$1,605 received from the Canada Emergency Wage Subsidy program) which are included in investment properties operating expenses within the consolidated statements of comprehensive income. This provisions balance represents an estimate of potential credit losses on our trade receivables for all uncollected rent as at December 31, 2022.

As at December 31, 2022, the Trust has assessed the ECLs associated with its VTB mortgages receivable by evaluating the credit quality of the borrower, whether the counterparties are fulfilling their obligations under the terms of the agreements and the value of the collateral and loan guarantees relative to the balance of the respective receivables. No provisions were required as a result of this assessment.

### Foreign currency risk

The Trust is not exposed to significant foreign currency risk.

### Residual value risk

The Trust is exposed to changes in the residual value of properties at the end of current lease agreements. The residual value risk borne by the Trust is mitigated by active management of its property portfolio with the objective of optimizing tenant mix in order to achieve the longest weighted average lease term possible, minimize vacancy rates across all properties, and minimize the turnover of tenants with high-quality credit ratings.

## Note 29

### FAIR VALUE MEASUREMENT

Quoted market prices represent a Level 1 valuation. When quoted market prices are not available, the Trust maximizes the use of observable inputs. When all significant inputs are observable, the valuation is classified as Level 2. Valuations that require the significant use of unobservable inputs are considered Level 3. The Trust's policy is to recognize transfers in and transfers out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer. There were no transfers between Levels 1, 2 and 3 for the years ended December 31, 2022 and December 31, 2021.

The following section summarizes the fair value measurements recognized in the consolidated financial statements by class of asset or liability and categorized by level according to the significance of the inputs used in making the measurements.

#### Investment properties

The Trust's accounting policy as indicated in Note 2 is applied in determining the fair value of investment properties by using either the income approach or the direct comparison approach. Both of these methods rely upon significant unobservable inputs and so these measurements are classified as Level 3 in the fair value hierarchy as summarized in the tables below.

|   | Note | Carrying value as at | Fair value as at December 31, 2022 |         |              |
|---|------|----------------------|------------------------------------|---------|--------------|
|   |      | December 31, 2022    | Level 1                            | Level 2 | Level 3      |
| Investment properties                             | 4    | \$ 2,382,883         | \$ —                               | \$ —    | \$ 2,382,883 |
| Investment properties classified as held for sale | 4    | 135,000              | —                                  | 135,000 | —            |

|                       | Note | Carrying value as at | Fair value as at December 31, 2021 |         |              |
|-----------------------|------|----------------------|------------------------------------|---------|--------------|
|                       |      | December 31, 2021    | Level 1                            | Level 2 | Level 3      |
| Investment properties | 4    | \$ 2,569,002         | \$ —                               | \$ —    | \$ 2,569,002 |

Valuations of investment properties are most sensitive to changes in discount rates and cap rates. In applying the overall cap rate method the stabilized NOI of each property is divided by an appropriate cap rate.

The critical and key assumptions in the valuation of investment properties are as follows:

#### Cap rate method

- Cap rates – based on actual location, size and quality of the properties and taking into account any available market data at the valuation date.
- Stabilized NOI – normalized property operating revenues less property operating expenses.

#### Discounted cash flow method

- Discount and terminal rates – reflecting current market assessments of the return expectations.
- Market rents, leasing costs and vacancy rates – reflecting management's best estimates with reference to recent leasing activity and external market data.
- Capital expenditures – reflecting management's best estimates of costs to complete capital projects.

Investment properties are valued on a highest-and-best-use basis. One property with redevelopment potential is currently an income-producing property while its highest and best use is as a multi-use development. For the remainder of the Trust's investment properties, the current use is considered the highest and best use.

#### Investment properties valuation process

The Trust is responsible for determining the fair value measurements included in the consolidated financial statements. At the end of each reporting period, the Trust determines the fair value of investment properties by:

- 1) considering current contracted sales prices for properties that are available for sale;
- 2) obtaining appraisals from qualified external professionals on a rotational basis for select properties; and
- 3) using internally prepared valuations applying either the income approach or the comparable sales approach.

The fair values of these investment properties are reviewed at least quarterly by management with reference to independent property appraisals and market conditions existing at the reporting date, using generally accepted market practices. Judgment is also applied in determining the extent and frequency of obtaining independent property appraisals. At each reporting period, a select number of properties, determined on a rotational basis, are valued by independent appraisers. The independent appraisers hold recognized relevant professional qualifications and have recent experience in the locations and categories of the investment properties being appraised. For properties not subject to independent appraisals, valuations are prepared internally during each reporting period.

### Elevated estimation uncertainty as a result of the current economic environment

The Trust monitors market trends and changes in the economic environment on the valuation of its investment properties. If there are changes in the critical and key assumptions used in valuing the investment properties, in regional, national or international economic conditions, including but not limited to heightened inflation, rising interest rates, general economic slowdown or significant residual effects of the COVID-19 pandemic, the fair value of investment properties may change materially.

The amounts recorded in these consolidated financial statements are based on the latest reliable information available to management at the time the consolidated financial statements were prepared where that information reflects conditions at the date of the consolidated financial statements. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the affected asset or liability in the future.

### Financial instruments

Financial instruments carried at amortized cost or accounted for as investments in associates where the carrying value does not approximate fair value are noted below:

|                                     | Note | Carrying value as at<br>December 31, 2022 | Fair value as at December 31, 2022 |            |         |
|-------------------------------------|------|---|------------------------------------|------------|---------|
|                                     |      |   | Level 1                            | Level 2    | Level 3 |
| Investment in Dream Industrial REIT | 5    | \$ 451,476                                | \$ 94,133                          | \$ 216,871 | \$ —    |
| Non-current VTB mortgage receivable | 7    | 43,172                                    | —                                  | —          | 38,351  |
| Mortgages                           | 9    | 1,053,998                                 | —                                  | —          | 993,642 |
| Revolving credit facilities         | 9    | 310,872                                   | —                                  | 161,781    | 147,072 |
| Non-revolving credit facilities     | 9    | 7,913                                     | —                                  | —          | 7,263   |

|                                     | Note | Carrying value as at<br>December 31, 2021 | Fair value as at December 31, 2021 |            |           |
|-------------------------------------|------|---|------------------------------------|------------|-----------|
|                                     |      |   | Level 1                            | Level 2    | Level 3   |
| Investment in Dream Industrial REIT | 5    | \$ 402,790                                | \$ 138,663                         | \$ 319,463 | \$ —      |
| Non-current VTB mortgage receivable | 7    | 39,348                                    | —                                  | —          | 38,093    |
| Mortgages                           | 9    | 1,084,097                                 | —                                  | —          | 1,097,634 |
| Revolving credit facilities         | 9    | 199,176                                   | —                                  | 200,215    | —         |

Restricted cash and deposits, amounts receivable, cash and cash equivalents, short-term VTB mortgage receivable, tenant security deposits, and amounts payable and accrued liabilities are carried at amortized cost, which approximates fair value due to their short-term nature. Subsidiary redeemable units and the DUIP are carried at amortized cost, which approximates fair value as they are readily redeemable financial instruments. The Trust measures its derivative contract at fair value on a recurring basis. The fair value measurement of the derivative contract is calculated internally using external data provided by qualified professionals based on the present value of the future cash flows determined using observable yield curves.

The Trust uses the following techniques in determining the fair value disclosed for the following financial instruments classified as Level 1, 2 and 3.

### Investment in Dream Industrial REIT

The Trust's investment in Dream Industrial REIT is accounted for as an investment in associate using the equity method. The Trust's ownership of Dream Industrial REIT is composed of its holdings of Dream Industrial REIT units and Dream Industrial LP Class B units. The Trust determines the fair value of the Dream Industrial REIT units using the units' trading price on or about December 31, 2022 and December 31, 2021, respectively. The Dream Industrial LP Class B units are economically equivalent to the Dream Industrial REIT units, but are not publicly traded. The Trust determines the fair value of the LP B units by reference to the trading price of Dream Industrial REIT units. Consequently, the fair values of the Dream Industrial REIT units and Dream Industrial LP Class B units are Level 1 and Level 2 measurements in the fair value hierarchy, respectively.

### Non-current VTB mortgage receivable

The fair value of the non-current VTB mortgage receivable as at December 31, 2022 and December 31, 2021 is determined by discounting the expected cash flows of the VTB mortgage receivable using market discount rates. The discount rates are determined using the Government of Canada benchmark bond yield for instruments of similar maturity adjusted for the counterparty's specific credit risk. In determining the adjustment for credit risk, the Trust considers market conditions and indicators of the counterparty's creditworthiness. As a result, these measurements are classified as Level 3 in the fair value hierarchy.

## Mortgages

The fair value of mortgages as at December 31, 2022 and December 31, 2021 are determined by discounting the expected cash flows of each mortgage using market discount rates. The discount rates are determined using the Government of Canada benchmark bond yield for instruments of similar maturity adjusted for the Trust's specific credit risk. In determining the adjustment for credit risk, the Trust considers market conditions, the fair value of the investment properties which secure the mortgages and other indicators of the Trust's creditworthiness. As a result, these measurements are classified as Level 3 in the fair value hierarchy.

## Revolving credit facilities

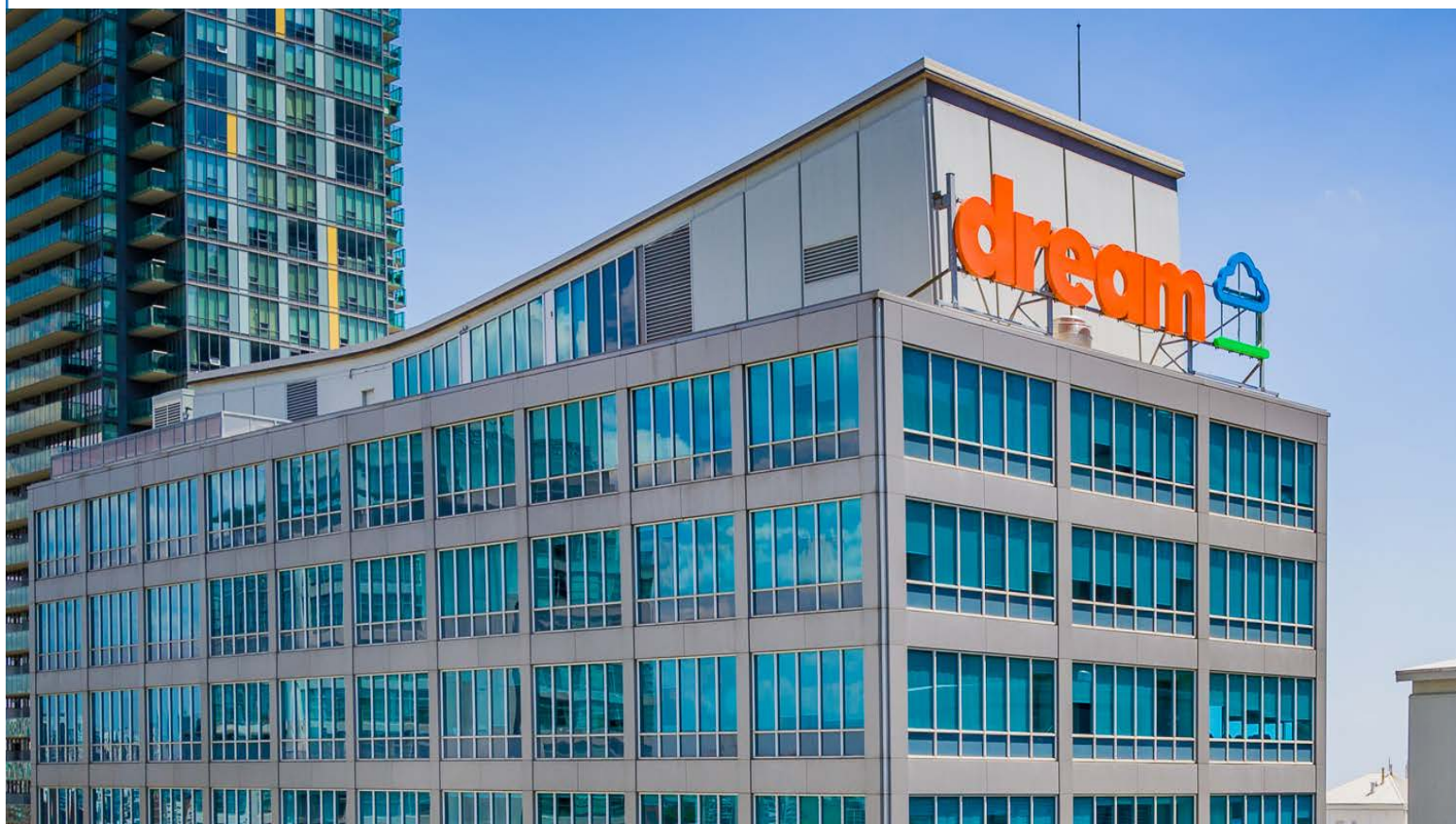
The interest rates on a portion of revolving credit facilities are fixed by way of fixed-for-variable interest rate swaps. The fair value of the fixed-rate portion revolving credit facility is determined by using market rates at the Government of Canada's benchmark bond yield for instruments of similar maturity adjusted for the Trust's specific credit risk. In determining the adjustment for credit risk, the Trust considers market conditions and other indicators of the Trust's creditworthiness. As a result, these measurements are classified as Level 3 in the fair value hierarchy.

The remaining variable rate portion of the revolving credit facilities are priced at prevailing market interest rates plus a Trust-specific credit spread. Because the interest rate on the variable component of the revolving credit facilities fluctuates with changes in market rates, the fair value of the revolving credit facilities is equivalent to amounts drawn on the facilities. Because the applicable interest rate is a combination of market rates plus a contractual spread, these are Level 2 measurements in the fair value hierarchy.

## Non-revolving credit facilities

Non-revolving credit facilities are fixed rate debt. The fair value of the non-revolving credit facilities are determined by using market rates at the Government of Canada's benchmark bond yield for instruments of similar maturity adjusted for the Trust's specific credit risk. In determining the adjustment for credit risk, the Trust considers market conditions and other indicators of the Trust's creditworthiness. As a result, these measurements are classified as Level 3 in the fair value hierarchy.





## Trustees

**Amar Bhalla**<sup>Ind.,2</sup>  
Toronto, Ontario  
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Capit Investment Corp.

**Donald K. Charter**<sup>Ind.,1,2,3,5</sup>  
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Corporate Director

**Michael J. Cooper**<sup>4</sup>  
Toronto, Ontario  
President & Chief Responsible Officer  
Dream Unlimited Corp.

**P. Jane Gavan**  
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Corporate Director

**Qi Tang**<sup>Ind.,1</sup>  
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Chief Financial Officer  
Skyservice Business Aviation Inc.

**Legend:**  
Ind. Independent

1. Member of the Audit Committee
2. Member of the Governance, Environmental and Nominating Committee
3. Member of the Compensation, Health and Safety Committee
4. Chair of the Board of Trustees
5. Independent Lead Trustee

## Management Team

**Michael J. Cooper**  
Chairman &  
Chief Executive Officer

**Jay Jiang**  
Chief Financial Officer

**Gordon Wadley**  
Chief Operating Officer



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### TRANSFER AGENT

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### STOCK EXCHANGE LISTING

**The Toronto Stock Exchange**  
**Listing Symbol:** REIT Units, Series A: D.UN

For more information, please visit  
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